

STATE OF WASHINGTON
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REQUEST FOR PROPOSALS

MARCH 26, 2010



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REQUEST FOR PROPOSALS

IDENTIFYING THE STATE ROLE IN PUBLIC TRANSPORTATION

I. BACKGROUND

The Washington State Legislature wishes to identify the state role in public transportation, and to develop a statewide blueprint for public transportation to guide state investments in public transportation.

Public transportation in Washington State today is primarily a local government responsibility. Locally-approved taxes account for 63% of public transit system revenues, while the State contributes less than 1% of their capital and operating needs. The State played a larger role until 1999, when the passage of Initiative 695 and subsequent legislation repealed the motor vehicle excise tax (MVET). In 1999, the MVET provided \$256 million to public transit agencies, or approximately 26 percent of their revenue. In order to help compensate for this revenue loss, the 2000 legislature increased the local option sales tax available to transit districts from 0.6% to 0.9%.

The current economic downturn has significantly eroded local sales tax revenues which fund local transit service. As a result, many systems are reducing expenditures and transit service, and some systems are asking voters to approve higher transit sales taxes. However, the option to seek additional sales tax revenue isn't available to all transit agencies. Certain central Puget Sound transit agencies are at, or very near, the 0.9% statutory maximum sales tax rate available to public transit agencies.

Current role for State government: WSDOT's Public Transportation Division works with public and private transit agencies and corporations to develop an integrated transportation system, and to identify needs, develop opportunities, and implement solutions that maximize the value of the statewide transportation system. They administer eight programs that annually distribute funds in the range of \$40-\$50 million in state funds and \$15-\$25 million in federal funds and provide technical assistance related to:

- Commuter Trip Reduction (CTR) Program
- Trip Reduction Performance Program
- Vanpool Investment Program

- Agency Council on Coordinated Transportation (ACCT) Program
- Intercity Bus Program
- Rural Public Transportation Program
- Contracts and Grants Administration Program
- Regional Mobility

Infrastructure: A significant contribution of the state and other local governments is the public roads infrastructure used by transit, including HOV and transit-only facilities, and the provision of park and ride lots.

Private sector service: A number of private companies provide public transportation or related services. These include intercity bus services, intercity services under contract to governmental agencies, and private companies providing bus or van services to their employees.

House Bill 2855: This legislation, introduced in the 2010 legislative session, authorized additional funding sources for public transit agencies. Also included in the legislation was a mandate for the Joint Transportation Committee (JTC) to convene a Panel to consider and propose a statewide blueprint for public transportation to guide any future state investments in public transportation, including efforts to improve connectivity among transit systems. Although the bill was not enacted, the JTC was directed to undertake the study in the Supplemental Transportation Budget, Engrossed Substitute Senate Bill 6381 Section 204.

II. SCOPE OF WORK

The Washington State Legislature wishes to identify the state role in public transportation, and to develop a statewide blueprint for public transportation to guide state investments in public transportation. In developing this blueprint, the following issues are to be assessed:

- Public transit agencies' unmet operating and capital needs
- The state role in funding those and other unmet public transportation needs
- Priorities for state investments
- Use of other assets or resources that contribute to serving public transportation purposes (such as allowing drivers who use private bus service park their cars in publicly-funded park and ride lots)
- Efficiency and accountability measures to maximize mobility, and social, economic and environmental benefits to the state

The blueprint must be consistent with state transportation system policy goals and the state transportation plan. The legislature intends to use the blueprint to guide state investment decisions and it should therefore address the state's role, if any, in the following areas:

- Unmet needs to improve public transit services
- Accessibility to public transportation services
- Connectivity between public transportation providers across jurisdictional boundaries and among systems

The blueprint is not a project list. Rather, it will identify the goals for state investment in public transportation, and outline the types of investments in which the state should play a role in funding or providing other services and facilities, the extent and nature of those roles, and the type of regulatory, oversight or technical assistance the state should provide.

The JTC will appoint a Public Transit Advisory Panel to provide input to the study. It will consist of at least 19 members, including four or more legislators and 15 or more stakeholders and representatives of other organizations. The study will be supported by a JTC staff working group composed of staff from the JTC, House and Senate Transportation Committees, the executive branch, and a Washington State Transit Association designee.

A final report on the study is due to the House and Senate Transportation Committees by December 13, 2010.

The description of tasks provided below is not intended to fully encompass the study tasks, but instead includes the minimum requirements in order to provide the consultant with a framework for the study. Additions and innovations that accomplish the study's tasks recommended by the consultant are encouraged.

Task 1 Assess unmet operating and capital needs of public transit agencies

The consultant will identify projected needs for public transportation services and the capacity of existing funding sources to address those needs. Included in this assessment is consideration of unmet need that perhaps has not been identified by public transit agencies. The intent of this assessment is to "scale" unmet public transportation needs, not to derive a specific dollar amount or project list.

- Utilizing existing data to the extent possible, summarize forecasted needs of public transit agencies based on current six-year plans, and incorporate longer range plans when available. To the extent possible, normalize assumptions among systems used in identifying unmet needs.
- Evaluate current financial positions of public transit agencies relative to six-year and longer range plans.
- Identify additional needs to improve connectivity between or among transportation systems, modes of travel, or jurisdictions.
- Identify the extent to which service provided by public transit agencies in and between communities is augmented by private operators or services provided by the private sector on contract with a government agency.
- Estimate the scale of future needs for special needs transportation services

Deliverable:

- White paper and presentation on Task 1

Task 2 Assess the state's role in addressing unmet needs

The consultant will assess the state's role in providing public transportation services, and in addressing the unmet needs identified in Task 1.

- Evaluate the state's historic, current and future role in providing public transportation services.
- Assess alternative means to address future unmet needs
- Identify the state's interest in addressing various transit needs, and assess the state's role in addressing those needs.
- Identify what the state can or should do that local transit agencies cannot or should not.
- Consider whether there is a role for the state to ensure a certain baseline level of service be available throughout the entire state. This base level could vary in urban/rural areas, congested/non-congested areas, or among different programs.

- Evaluate whether the state’s role should differ depending on the type of traveler using the service. For instance, are the state’s interests different for:
 - commuters in highly congested urban areas
 - commuters on the state ferry system
 - commuters on tolled facilities
 - people with special needs
 - travelers who travel across two or three counties by public transportation
 - other categories of public transportation users

Deliverable:

- White paper and presentation on Task 2

Task 3 Identify efficiency and accountability measures to inform future state investment

The consultant will identify efficiency and accountability measures that can improve public transportation performance. The purpose of these measures is to inform future state investments to maximize mobility, social, economic and environmental benefits.

- Review and evaluate current state and federal reporting requirements.
- Assess potential revisions of existing reporting approaches in order to evaluate mobility, social, economic, and environmental benefits to the state.
- Evaluate improvements to the Public Transportation Summary published by the WSDOT to better measure system performance, and possibly use as a guide for state investments.
- Identify steps to improve efficiency in the delivery of services and to reduce cost.
 - Examine steps taken in other states.
 - Assess trade-offs in modal investments.

Deliverable:

- White paper and presentation on Task 3

Task 4 Develop blueprint to establish priorities for state investments in public transportation

The consultant will identify the goals for state investments in public transportation, and outline those investments most effectively addressing the state’s interests in public transportation. State investments may include incentives to encourage transit agencies and others to help meet state interests in public transportation.

- Based on the assessment of unmet public transportation needs, identify areas of state interest, identify those needs most directly related to state transportation policies and those that most affect the state interest. Identify how public transportation affects the operation of the state transportation system. A distinction shall be made between those interests that relate primarily to state transportation policies and goals, and those that address other state policies and goals.
- Identify priorities for state investments to help address unmet public transportation needs as identified in the blueprint, with goals to include, but not be limited to:
 - Improved access
 - Connectivity
 - Consistency with policy goals and state transportation plan
- State investments can include, but not be limited to:
 - operating funds
 - capital facilities and funds

- regulatory activities
- oversight
- technical support

Deliverable:

- White paper and presentation on Task 4

Task 5 Work with the Public Transit Advisory Panel

The consultant shall work with the Advisory Panel, including attending Panel meetings. It is estimated that the Panel will have four to six meetings during the study period.

- Present materials and facilitate discussions at Panel meetings.
- Take input on study approach and elements.
- Attend meetings affording Panel members the opportunity to comment as study work products are developed.

Task 6 Draft and Final Report

The consultant shall prepare a draft and final report.

- Utilizing study analysis and evaluation, and taking into account direction from the Joint Transportation Committee, identify alternative approaches for the state role in public transportation
 - Evaluate input from Public Transit Advisory Panel.
 - Identify and summarize policy options for the state.
 - Evaluate alternative funding and assistance strategies for state involvement.
 - Identify, to the extent possible, the cost effectiveness of alternative state investments identified in the study, for public transportation.
- Draft Report due November 15, 2010
 - Presented to JTC December 1, 2010
- Draft Final Report due December 13th, 2010
- Presentation to JTC on January 5, 2011, and separate presentations to the Senate Transportation Committee and the House Transportation Committee in the 2011 Legislative Session, likely January.

III. CONTRACT DELIVERABLES

The successful consultant will provide the following services and deliverables:

1. Within five (5) calendar days after the award date of the contract, the consultant shall submit a work plan to meet the requirements in Section II, of this RFP, and any changes necessary based on additional information. The work plan shall include:
 - Specific steps detailing how this study will be carried out;
 - The specific tasks to be performed and by whom;
 - The expected duration and level of effort in hours by person;

- The specific data that will be needed, along with data sources; and
- A schedule for performing the tasks.

The JTC will review, comment on, and approve the final work plan. Any subsequent changes to the work plan shall also require approval by the JTC.

2. In conducting the study effort, the consultant shall coordinate and facilitate the Public Transportation Advisory Panel meetings, as cited in Task 5. Meeting arrangements for facilities and notification will be done by the JTC.
3. Prepare and present to the JTC Project Manager, monthly interim progress briefings (these may be by phone) and written progress reports that address and summarize the issues in the consultant's contracted Scope of Work and Work Plan. The consultant must submit working papers and white papers on each task as they are completed, to the JTC Project Manager. Progress payments will depend on meeting these milestones.
5. Prepare a draft, draft final and final report. The report should describe the analysis, findings, conclusions, and recommendations for the contracted Scope of Work and Work Plan. The JTC and staff will provide comments. After reviewing and incorporating comments, the consultant will finalize the report and submit 50 paper copies and an electronic PDF copy on CD to the JTC Project Manager. The Consultant is expected to present the draft report to the JTC on December 1, 2010, and to present the final report to the JTC on January 5, 2011, and to the House and Senate Transportation Committees during the 2011 legislative session.
6. Prepare an executive summary of the final report.
7. Provide an electronic copy of a Power Point presentation for this study.

IV. OVERSIGHT AND ADMINISTRATIVE RESPONSIBILITY

The JTC will form a Public Transit Advisory Panel for technical input and review of this study. This Panel will include at minimum 19 members including representatives from:

- the Legislature
- WSDOT Public Transportation Division
- Regional Transportation Planning Organizations
- Owners or employers at major work sites
- Sound Transit
- Other transit systems
- A labor union
- Environmental organizations, and
- Others as appropriate.

JTC staff will be responsible for the following activities:

- Prepare, publish and administer the RFP process.
- Coordinate the consultant selection process and negotiate the contract.
- Administer the contract (review and approve invoices, ensure milestones are being met, etc.)
- Attend monthly briefings with consultant.
- Receive, evaluate and edit consultant products.

- Oversee communications and meetings between JTC, the consultant, the JTC staff working group, and the Advisory Panel.
- JTC will be responsible for meeting logistics for the Advisory Panel.
- JTC will have prime oversight for this study.

V. QUALIFICATIONS

- Bidder must be licensed to do business in the state of Washington.
- JTC shall also examine Bidder for responsibility. Responsibility shall include such measures as insurance coverage that meets state requirements, references, prior experience and satisfaction of existing clients, and other information related to responsibility.

VI. DEFINITIONS

- **Apparently Successful Bidder** or **Apparently Successful Consultant** - the Bidder or Consultant selected as the most qualified entity to perform the stated services.
- **Bidder or Consultant** - an entity intending to submit or submitting a proposal for the project.
- **JTC** - Joint Transportation Committee, a Washington State legislative agency.
- **JTC Coordinator** - the Chief Executive Officer of the Joint Transportation Committee.
- **Public Transportation** - Transportation service that is available to any person upon payment of the fare—if charged—and which cannot be reserved for the private or exclusive use of one individual or group, except that for the purposes of this study, it shall also include special needs transportation, private bus companies, vanpools, and bus and van services provided by private companies for their employees. 'Public' in this sense refers to the access to the service, not to the ownership of the system providing the service.
- **RFP** - this Request for Proposal, any addendum or erratum thereto, Bidder's written questions and the respective answers, and any related correspondence that is addressed to all Bidders.

Contract definitions are provided in the state of Washington General Terms and Conditions for personal services contracts in Exhibit A.

VII. RESOURCES

The following references are to assist bidders wishing to prepare a proposal for this study. This is not an endorsement of the content of the referenced documents, but is provided for use as a reference to items referred to in the study, as well as other efforts that may have relevance to this study.

- Joint Transportation Committee website: <http://www.leg.wa.gov/JTC/Pages/default.aspx>
- Budget proviso directing JTC to undertake this study: <http://wsldocs/2009-10/Pdf/Bills/Senate%20Passed%20Legislature/6381-S.PL.pdf> (Section 204(5))
- Transportation Resource Manual. This manual is published biennially by the Joint Transportation Committee, and provides background on Washington's transportation system; taxes fees and other revenue sources; state agencies and local and regional jurisdictions; modes and planning. <http://www.leg.wa.gov/JTC/Pages/TRM.aspx>. Pages on the local and regional jurisdictions

addressed in this study can be found at this link:

<http://www.leg.wa.gov/JTC/Documents/TRM/LocalRegionalJurisdictions2008.pdf>

- Link to JTC's 2009 study on Implementing Alternative Transportation Financing Methods: http://www.leg.wa.gov/JTC/Documents/Studies/ImplementingAltFunding_FinalReportJan2010.pdf The section addressing local jurisdiction funding begins on p. 75.
- Puget Sound Regional Transportation Finance Study; Breitner/Carlson/MacDonald; <http://evans.washington.edu/node/3722>
- Commute Trip Reduction-Transportation Demand Management report link: <http://www.wsdot.wa.gov/NR/rdonlyres/67C887DB-1FEA-4216-8159-9F9661B18673/0/CTR2009Web.pdf>
- Link to 2007 Summary of Public Transportation, published by WSDOT <http://www.wsdot.wa.gov/Publications/Manuals/PTSummary.htm>
- 1996 Public Transportation Assessment, Legislative Transportation Committee, Cox, Hornung, Lahn, Mundle, Prestrud http://www.leg.wa.gov/JTC/Documents/Studies/1996PublicTransportationAssessmentReport_CoxHornungLahnMundlePrestrudDec96.pdf
- Final Audit Report of Link (Transit), Legislative Transportation Committee, Feb. 1999, Mundle and Associates. [http://www.leg.wa.gov/JTC/Documents/Studies/1999PerformanceAuditLink\(ChelanDouglas\)FinalAuditReport_MundleFeb99.pdf](http://www.leg.wa.gov/JTC/Documents/Studies/1999PerformanceAuditLink(ChelanDouglas)FinalAuditReport_MundleFeb99.pdf)
- *Review of the Statewide Transit Reporting and Performance Monitoring Program for 1999, Technical Memorandum for 1999, Legislative Transportation Committee http://www.leg.wa.gov/JTC/Documents/Studies/1999ReviewStatewideTransitReportingPerformanceMonitoringPrgrmTechnicalMemorandum_MundleJan%2099.pdf
- State of Washington LTC Public Transportation Study Stage 1, 1992,
 - [http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport\(Task1A-2A\).pdf](http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport(Task1A-2A).pdf)
 - [http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport\(Task2B-2C\).pdf](http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport(Task2B-2C).pdf)
 - [http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport\(Task2D-4B\).pdf](http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport(Task2D-4B).pdf)
 - [http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport\(Task4A-4C\).pdf](http://www.leg.wa.gov/JTC/Documents/Studies/1992LTCPublicTransportationStudyFinalReport(Task4A-4C).pdf)
- WSDOT Public Transportation web-site link: <http://www.wsdot.wa.gov/transit/>

VIII. PROJECT BUDGET

The budget for this project shall not exceed a maximum of **\$325,000**. Any resulting contract for this project will be subject to the standard state of Washington General Terms and Conditions for personal services contracts. A copy is attached to this RFP as Exhibit A.

IX. INSTRUCTIONS TO BIDDERS

A. SUBMISSION OF PROPOSAL

NOTE: All times listed below refer to local time in Olympia, Washington.

1. A Letter of Intent to Bid must be submitted either electronically or by paper copy by **April 5, 2010**, and must include company name, address and email address.
2. Bidders must submit seven copies of the proposal and one electronic PDF copy on CD.
3. Bidders must include one paper copy of two samples of previous work similar to this type of project and the internet link to these samples or an electronic copy on CD.
4. Proposals are due no later than **5:00 p.m., local time in Olympia, on April 15, 2010**, whether mailed or hand delivered. Late proposals will not be accepted and will be automatically disqualified. Proposals should be submitted to:

Joint Transportation Committee
Sonia Plasencia, RFP Coordinator
P.O. Box 40937
3309 Capital Blvd
Olympia, WA 98504-0937

5. Selected bidders will be required to attend oral interviews and provide presentations at their expense. Selected bidders will be notified of the date, time and location of their scheduled interview and presentation.
6. All proposals and accompanying documentation become the property of the JTC and will not be returned.
7. JTC will not be liable for any costs associated with preparation and presentation of a proposal submitted in response to this RFP. The Bidder assumes responsibility for its personnel's travel and associated costs as they relate to bidding on this project.
8. In the event it becomes necessary to revise any part of this RFP, an addendum or erratum will be provided to all Bidders who submitted a Letter of Intent to bid.
9. After submission, Bidders will not be allowed to amend their proposal. Responses consisting solely of marketing material are not acceptable and will be rejected.
10. Questions regarding this RFP should be directed to Sonia Plasencia, RFP Coordinator, as the single point of contact for this solicitation, **by email only** to plasencia.sonia@leg.wa.gov. Inquiries concerning clarification of some aspect of the RFP will be accepted beginning at 9:00 a.m. on March 30, 2010. No inquiries concerning the RFP will be accepted after 5:00 p.m., local time in Olympia, on April 6, 2010. By April 8, 2010, responses to inquiries will be transmitted to all Bidders who have submitted a Letter of Intent to Bid.

B. LETTER OF SUBMITTAL

The Letter of Submittal and the attached Certification and Assurances form (Exhibit B) must each be signed and dated by a person authorized to legally bind the Bidder to a contractual relationship, e.g., the President or Executive Director if a corporation, the managing partner if a partnership, or the proprietor if a sole proprietorship. Along with introductory remarks, the Letter of Submittal is to include by attachment the following information about the Bidder and any proposed subcontractors:

1. Name, address, principal place of business, telephone number, and fax number/email address of legal entity or individual with whom contract would be written.

2. Name, address, and telephone number of each principal officer (President, Vice President, Treasurer, Chairperson of the Board of Directors, etc.).
3. Legal status of the Bidder (sole proprietorship, partnership, corporation, etc.) and the year the entity was organized to do business as the entity now substantially exists.
4. Federal Employer Tax Identification number or Social Security number and the Washington Uniform Business Identification (UBI) number issued by the state of Washington Department of Revenue.
5. Location of the facility from which the Bidder would operate.
6. Identify any Washington State employees or former Washington State employees employed or on the firm's governing board as of the date of the proposal. Include their position and responsibilities within the Consultant's organization. If following a review of this information, it is determined by the JTC that a conflict of interest exists, the Bidder may be disqualified from further consideration for the award of a contract.

C. PROPOSAL FORMAT

Seven copies of the proposal must be submitted on eight and one-half by eleven (8 1/2x11) inch paper with tabs separating the major sections of the proposal and one electronic PDF copy on CD. The five major sections of the proposal are to be submitted in the order noted below:

1. Letter of Submittal, including signed Certifications and Assurances (Exhibit B).
2. Technical Approach
 - A description of proposed approaches to Tasks 1-6 of the Scope of Work, Section II of this RFP, not to exceed ten pages. This page limitation does not include resumes, qualifications, work samples, Letter of Submittal or signed Certifications and Assurances form.
3. Management Approach
 - A statement of qualifications to conduct this work.
 - Identification of the individual(s) who will do the actual work being proposed, with attached professional resumes.
 - Bidders must include one paper copy of two samples of previous work similar to this type of project and the internet link to these samples or an electronic copy on CD.
4. Cost Approach
 - The total cost of this work in a detailed budget, including direct and indirect labor, travel, and any other expenses (itemized). The cost description should identify projected work hours and hourly rate(s) for each employee by name and task who will be assigned to this project.
5. References
 - Include three references with whom your firm has done similar work. For each reference, include name, title, organization, address, phone number and email address.

X. EVALUATION CRITERIA

Proposals will be reviewed and evaluated by a panel selected by the JTC. After the initial evaluations, the JTC will select a small group of Bidders as finalists for oral interviews and presentations to the evaluation panel. Commitments made by the Bidder at the oral interview, if any, will be considered binding. The score from the oral presentation will be considered independently and will determine the apparently successful bidder.

Written proposals submitted in response to this RFP will be evaluated and weighted on the following three categories. This evaluation will be used solely for selecting Bidders to be invited to make an oral presentation.

- Technical Approach (50%)
 - Proposed project approach and methodology
 - Quality of work plan
 - Feasibility of proposed schedule
 - Description of proposed deliverables
- Management Approach (40%)
 - Project Team Structure/Internal Controls
 - Staff Qualifications & resumes
 - Relevant experience with projects of similar complexity & type
 - Other applicable experience
- Cost Approach (10%)
 - Quality of detailed budget
 - Reasonableness of cost approach
 - Total project cost

XI. ESTIMATED SCHEDULE OF ACTIVITIES

Letters of Intent to Bid Due	April 5, 2010
Due Date for Proposals	April 15, 2010
Evaluate Proposals	April 16-23, 2010
Oral Interviews	April 29, 2010
Announce Apparent Successful Consultant	May 3, 2010
Estimated Contract Start Date	May 11, 2010
Draft Report Due	November 15, 2010
Presentation of Draft Report to JTC	December 1, 2010
Draft Final Report Due	December 13, 2010
Presentation of Draft Final Report to JTC	January 5, 2011
Presentations to Legislature	2011 legislative session, likely January

XII. PROPRIETARY INFORMATION

All proposals received shall become public record, but shall remain confidential until the successful bidder resulting from this RFP, if any, is announced. Thereafter, proposals shall be available for public inspection and copying as required by Chapter 42.17 RCW (the principal Washington State statute pertaining to accessibility to public records) except as exempted in that chapter or by other. Bidders are advised that the permissible exemptions from public disclosure pursuant to Chapter 42.17 RCW are very narrow in scope and

will be strictly construed. In the event that a bidder desires to claim portions of its proposal as exempt from disclosure under the provisions of the aforementioned RCW, it is incumbent upon that bidder to clearly identify those portions in a proposal transmittal letter. The transmittal letter must identify the page and particular exemption(s) from disclosure upon which it is making its claim. Further, each page claimed to be exempt must be clearly identified by the word "CONFIDENTIAL" printed on the lower right-hand corner of the page. ***Designating the entire proposal as confidential is not acceptable and will not be honored.***

NOTE: The proposal of the successful bidder will be attached to the resulting contract and incorporated therein by that attachment. Therefore, as part of a public state agency contract, the *entirety* of the successful bidder's proposal will be subject to public disclosure regardless of any claim of confidentiality or previously applicable statutory exemption. Nevertheless, should a successful bidder obtain a court order from a Washington State court of competent jurisdiction prohibiting disclosure of parts of its proposal prior to the execution of the contract incorporating the same, the JTC shall comply with the court order. The burden is upon the successful bidder to evaluate and anticipate its need to maintain confidentiality and to proceed accordingly. Timeliness will be of the essence; a delay in execution of the contract to accommodate a petition to the courts will not be allowed.

XIII. JTC RIGHTS

1. Determination of clarity and completeness in the responses to any of the provisions in this RFP will be made solely by the JTC. The JTC reserves the right to require clarification, additional information, and materials in any form relative to any or all of the provisions or conditions of this RFP.
2. The JTC reserves the right to reject any or all proposals at any time prior to the execution of a contract acceptable to the JTC, without any penalty to the JTC.
3. The JTC intends to award the contract to the Bidder with the best combination of attributes based on the evaluation criteria listed in Section X of this RFP. This RFP does not, however, obligate the JTC to contract for services herein.
4. Should the JTC fail to negotiate a contract with the Apparently Successful Bidder, the JTC reserves the right to negotiate and contract with the next most qualified Bidder.
5. The JTC reserves the right to waive specific terms and conditions contained in this RFP.
6. It shall be understood by Bidders that their proposal is predicated upon acceptance of all terms and conditions contained in this RFP unless the Bidder has obtained such a waiver, in writing, from the JTC prior to submission of the proposal. Any such waiver will be granted to all Bidders.
7. The JTC reserves the right, at its sole discretion, to waive minor administrative irregularities contained in any Bidder's proposal.

Thank you for your interest.

GENERAL TERMS AND CONDITIONS

DEFINITIONS -- As used throughout this contract, the following terms shall have the meaning set forth below:

- A. The "Joint Transportation Committee," or "JTC," shall mean the Washington State Joint Transportation Committee, any division, section, office, unit, or other entity of JTC or any of the officers or other officials lawfully representing the JTC.
- B. "Contractor" shall mean that firm, provider, organization, individual, or other entity performing services under this contract, and shall include all employees of the Contractor.
- D. "Subcontractor" shall mean one not in the employment of the Contractor, who is performing all or part of those services under this contract under a separate contract with the Contractor. The terms "Subcontractor" and "Subcontractors" means Subcontractor(s) in any tier.

CONTRACTOR NOT EMPLOYEE OF THE AGENCY -- The Contractor and his or her employees or agents performing under this contract are not employees or agents of JTC. The Contractor will not hold himself/herself out as or claim to be an officer or employee of JTC or of the state of Washington by reason hereof, nor will the Contractor make any claim or right, privilege or benefit which would accrue to an employee under Chapter 41.06. RCW or Chapter 28B.16 RCW.

NONDISCRIMINATION -- During the performance of this contract, the Contractor shall comply with all federal and state nondiscrimination laws, regulations, and policies.

NONCOMPLIANCE WITH NONDISCRIMINATION LAWS -- In the event of the Contractor's noncompliance or refusal to comply with any nondiscrimination law, regulation, or policy, this contract may be rescinded, canceled, or terminated in whole or in part, and the Contractor may be declared ineligible for further contracts with JTC. The Contractor shall, however, be given a reasonable time in which to cure this noncompliance. Any dispute may be resolved in accordance with the "Disputes" procedure set forth herein.

SUBCONTRACTING -- Neither the Contractor nor any Subcontractor shall enter into subcontracts for any of the work contemplated under this contract without obtaining prior written approval of the JTC.

INDEMNIFICATION -- The contractor shall defend, protect, and hold harmless the state of Washington, JTC, or any employees thereof, from and against all claims, suits or actions arising from the Contractor's acts which are libelous or slanderous, which result in injury to persons or property, which violate a right of confidentiality, or which constitute an infringement of any copyright, patent, trademark, or trade name through use of reproduction of material of any kind.

COVENANT AGAINST CONTINGENT FEES -- The Contractor warrants that no person or selling agent has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees or bona fide established agent maintained by the Contractor for the purpose of securing business. JTC shall have the right, in the event of breach of this clause by the Contractor, to annul this contract without liability or, at its discretion, to deduct from the contract price or consideration or recover by other means the full amount of such commission, percentage, brokerage or contingent fee.

CONFLICT OF INTEREST -- JTC may, by written notice to the Contractor, terminate this contract if it is found after due notice and examination by the JTC that there is a violation of the *State Ethics Law Chapter 42.52 RCW*; or any similar statute involving the Contractor in the procurement of, or performance under, this contract.

In the event this contract is terminated as provided above, JTC shall be entitled to pursue the same remedies against the Contractor as it could pursue in the event of a breach of the contract by the Contractor. The rights and remedies of JTC provided for in this clause shall not be exclusive and are in addition to any other rights and remedies provided by law. The existence of facts upon which the JTC makes any determination under this clause shall be an issue and may be reviewed as provided in the "Disputes" clause of this contract.

TREATMENT OF ASSETS --

- A. Title to all property furnished by JTC shall remain in JTC's office. Title to all property furnished by the Contractor, for the cost of which the Contractor is entitled to be reimbursed as a direct item of cost under this contract, shall pass to and vest in JTC upon delivery of such property by the vendor. Title to other property, the cost of which is reimbursable to the Contractor under this contract, shall pass to and vest in JTC upon (i) issuance for use of such property in the performance of this contract, or (ii) commencement of use of such property in the performance of this contract, or (iii) reimbursement of the cost thereof by JTC in whole or in part, whichever first occurs.
- B. Any property of JTC furnished to the Contractor shall, unless otherwise provided herein or approved by the JTC, be used only for the performance of this contract.
- C. The Contractor shall be responsible for any loss or damage to property of JTC which results from the negligence of the Contractor or which results from the failure on the part of the Contractor to maintain and administer that property in accordance with sound management practices.
- D. Upon loss or destruction of, or damage to, any auditees' or JTC's property, the Contractor shall notify JTC thereof and shall take all reasonable steps to protect that property from further damage.
- E. The Contractor shall surrender to JTC all property of JTC prior to settlement upon completion, termination, or cancellation of this contract.
- F. All reference to the Contractor under this clause shall also include Contractor's employees, agents, or Subcontractors.

NONASSIGNABILITY -- Neither this contract, nor any claim arising under this contract, shall be transferred or assigned by the Contractor.

RECORDS, DOCUMENTS AND REPORTS -- The Contractor shall maintain books, records, documents, and other evidence of accounting procedures and practices which sufficiently and properly reflect all direct and indirect costs of any nature expended in the performance of this contract. These records shall be subject at all reasonable times to inspection, review, or audit by personnel duly authorized by the JTC, State Auditor or federal officials so authorized by law, rule, regulation, or contract. The Contractor will retain all books, records, documents, and other materials relevant to this contract for six (6) years after settlement, and make them available for inspection by persons authorized under this provision.

RIGHT OF INSPECTION -- The Contractor shall provide right of access to its facilities to the JTC, or any of its officers, or to any other authorized agent or official of the state of Washington or the federal government at all reasonable times, in order to monitor and evaluate performance, compliance, and/or quality assurance under this contract.

SAFEGUARDING OF INFORMATION -- The use or disclosure by any party of any information concerning JTC for any purpose not directly connected with the administration of JTC or the Contractor's responsibilities with respect to services provided under this contract is prohibited except by written consent of the JTC.

RIGHTS IN DATA -- Unless otherwise provided, data which originates from this contract shall be "works for hire" as defined by the U.S. Copyright Act of 1976 and shall be owned by JTC. Data shall include, but not be limited to: working papers, reports, documents, pamphlets, advertisements, books, magazines, surveys, studies, computer programs, films, tapes, and/or sound reproductions. Ownership includes the right to copyright, patent, register, and the ability to transfer these rights.

Data which is delivered under the contract, but which does not originate therefrom shall be transferred to JTC with a nonexclusive, royalty-free, irrevocable license to publish, translate, reproduce, deliver, perform, dispose of, and to authorize others to do so; *provided*, that such license shall be limited to the extent which the Contractor has a right to grant such a license. The Contractor shall exert all reasonable effort to advise JTC, at the time of delivery of data furnished under this contract, of all known or potential invasions of privacy contained therein and of any portion of such document which was not produced in the performance of this contract. JTC shall receive prompt written notice of each notice of claim of copyright infringement received by the Contractor with respect to any data delivered under this contract. JTC shall have the right to modify or remove any restrictive markings placed upon the data by the Contractor.

REGISTRATION WITH DEPARTMENT OF REVENUE -- The Contractor shall complete registration with the Department of Revenue, General Administration Building, Olympia, WA 98504, and be responsible for payment of all taxes due on payments made under this contract.

LICENSING, ACCREDITATION AND REGISTRATION -- The Contractor shall comply with all applicable local, state and federal licensing, accreditation, and registration requirements/standards, necessary for the performance of this contract.

INDUSTRIAL INSURANCE COVERAGE -- The Contractor shall provide or purchase industrial insurance coverage prior to performing work under this contract. JTC will not be responsible for payment of industrial insurance premiums or for any other claim or benefit for this Contractor, or any Subcontractor or employee of the Contractor, which might arise under the industrial insurance laws during performance of duties and services under this contract.

ADVANCE PAYMENTS PROHIBITED -- No payment in advance or in anticipation of services or supplies to be provided under this contract shall be made by JTC.

SAVINGS -- In the event funding from state, federal, or other sources is withdrawn, reduced, or limited in any way after the effective date of this contract and prior to normal completion, JTC may terminate the contract under the "Termination for Convenience" clause, without the five-day notice requirement, subject to renegotiation under those new funding limitations and conditions.

LIMITATION OF AUTHORITY -- Only the JTC shall have the express, implied, or apparent authority to alter, amend, modify or waive any clause or condition of this contract. Furthermore, any alteration,

amendment, modification, or waiver of any clause or condition of this contract is not effective or binding unless made in writing and signed by the JTC.

WAIVER OF DEFAULT -- Waiver of any default shall not be deemed to be a waiver of any subsequent default. Waiver of breach of any provision of the contract shall not be deemed to be a waiver of any other or subsequent breach and shall not be construed to be a modification of the terms of the contract unless stated to be such in writing, signed by the JTC and attached to the original contract.

CHANGES AND MODIFICATIONS -- The JTC may, at any time, by written notification to the Contractor and without notice to any known guarantor or surety, make changes in the general scope of the services to be performed under the contract. If any such changes cause an increase or decrease in the cost of, or the time required for the performance of this contract, an equitable adjustment may be made in the contract price or period of performance, or both, and the contract shall be modified in writing accordingly. Any claim by the Contractor for adjustment under this clause must be asserted within thirty (30) days from the date of Contractor's receipt of the notice of such change; *provided*, however, that the JTC may, upon determining that the facts justify such action, receive and act upon such claim asserted at any time prior to final payment under this contract. Failure to agree to any adjustment shall be a dispute concerning a question of fact within the meaning of the clause of this contract entitled "Disputes." However, nothing in this clause shall excuse the Contractor from proceeding with the contract as changed.

DISPUTES -- If a dispute should arise between the Contractor and JTC regarding the performance or expected outcomes of the contract, such dispute shall be referred to the JTC Coordinator for review and decision. If the decision by the JTC Coordinator is not satisfactory to the Contractor, the Contractor may request in writing that the dispute be reviewed by the executive committee of JTC. Such written request shall be provided to the JTC Coordinator within five (5) days following the Coordinator's decision. The Coordinator shall present the written request to the executive committee at its earliest convenience for review and decision. The decision of the executive committee shall become final and binding.

Unless mutually agreed to by the JTC and the Contractor, the work to be performed under this agreement shall not be delayed or stopped during the review of a dispute either by the JTC Staff Coordinator or the JTC Executive Committee.

TERMINATION FOR DEFAULT -- By written notice, JTC may terminate the contract, in whole or in part, for failure of the Contractor to perform any of the provisions hereof. In such event the Contractor shall be liable for damages as authorized by law including, but not limited to, any cost difference between the original contract and the replacement or cover contract and all administrative costs directly related to the replacement contract, e.g., cost of the mailing, advertising, and staff time; *provided*, that if (i) it is determined for any reason the Contractor was not in default, or (ii) the Contractor's failure to perform is without Contractor's and/or Subcontractor's control, fault or negligence, the termination shall be deemed to be a Termination for Convenience.

TERMINATION FOR CONVENIENCE -- Except as otherwise provided in this contract, the JTC may, by five (5) days written notice, beginning on the second day after the mailing, terminate this contract in whole or in part when it is in the best interests of JTC. If this contract is so terminated, JTC shall be liable only for payment in accordance with the terms of this contract for services rendered prior to the effective date of termination.

TERMINATION PROCEDURE -- Upon termination of this contract, JTC, in addition to any other rights provided in this contract, may require the Contractor to deliver to JTC any property specifically produced

or acquired for the performance of such part of this contract as has been terminated. The provisions of the "Treatment of Assets" clause shall apply in such property transfer.

JTC shall pay to the Contractor the agreed upon price, if separately stated, for completed work and services accepted by JTC, and the amount agreed upon by the Contractor and JTC for (i) completed work and services for which no separate price is stated, (ii) partially completed work and services, (iii) other property or services which are accepted by JTC, and (iv) the protection and preservation of property, unless the termination is for default, in which case the JTC shall determine the extent of the liability of JTC. Failure to agree with such determination shall be a dispute within the meaning of the "Disputes" clause of this contract. JTC may withhold from any amounts due the Contractor such sum as the JTC determines to be necessary to protect JTC against potential loss or liability.

The rights and remedies of JTC provided in this section shall not be exclusive and are in addition to any other rights and remedies provided by law or under this contract.

After receipt of a notice of termination, and except as otherwise directed by the JTC, the Contractor shall:

1. Stop work under the contract on the date, and to the extent specified, in the notice;
2. Place no further orders or subcontracts for materials, services, or facilities except as may be necessary for completion of such portion of the work under the contract as is not terminated;
3. Assign to JTC, in the manner, at the times, and to the extent directed by the JTC, all of the rights, title, and interest of the Contractor under the orders and subcontracts so terminated, in which case JTC has the right, at its discretion, to settle or pay any or all claims arising out of the termination of such orders and subcontracts;
4. Settle all outstanding liabilities and all claims arising out of such termination of orders and subcontracts, with the approval or ratification of the JTC to the extent the JTC may require, which approval or ratification shall be final for all the purposes of this clause;
5. Transfer title to JTC and deliver in the manner, at the times, and to the extent directed by the JTC any property which, if the contract has been completed, would have been required to be furnished to JTC;
6. Complete performance of such part of the work as shall not have been terminated by the JTC; and
7. Take such action as may be necessary, or as the JTC may direct, for the protection and preservation of the property related to this contract which is in the possession of the Contractor and in which JTC has or may acquire an interest.

GOVERNING LAW -- This contract shall be governed by the laws of the state of Washington. In the event of a lawsuit involving this contract, venue shall be proper only in Thurston County. The Contractor, by execution of this contract, acknowledges the jurisdiction of the courts of the state of Washington in this matter.

SEVERABILITY -- If any provision of this contract or any provision of any document incorporated by reference shall be held invalid, such invalidity shall not affect the other provisions of this contract which

can be given effect without the invalid provision, and to this end the provisions of this contract are declared to be severable.

FORCE MAJEURE -- Neither party shall be liable to the other or deemed in default under this contract for any delay or failure to perform its obligations under this contract if such delay or failure arises from any cause or causes beyond the reasonable control of the parties and without fault or negligence of the parties, including and not limited to acts of God, war, riots, strikes, fire, floods, earthquakes, epidemics, or other similar circumstances.

SCOPE OF CONTRACT -- This contract and the attachments incorporate all the contracts, covenants, and understandings between the parties concerning the subject matter, and all such covenants, agreements, and understandings have been merged into this contract. No prior contract or understandings, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this contract.

CHANGE OF CONTROL OR PERSONNEL -- Contractor shall promptly and in any case within twenty-four (24) hours notify the JTC Contract Coordinator in writing:

1. If any of the representations and warranties of the Contractor set forth in this contract shall cease to be true at any time during the term of this contract;
2. Of any material change in the Contractor's management staff;
3. Of any change in control of the Contractor or in the business structure of the Contractor; or
4. Of any other material change in the Contractor's business, partnership, or corporate organization relating to this engagement. All written notices regarding changes in management staff shall contain the same information about newly assigned management staff as was requested by JTC in the RFP and such additional information as may be requested by the JTC. For purposes hereof, the term "management staff" shall mean those persons identified as senior management in any response to a RFP or who otherwise will exercise a major administrative role or major policy or consultant role to the provision of the Contractor's services hereunder. All written notices regarding changes in control of the Contractor shall contain the same information about any new controlling entity as was requested by JTC in the RFP regarding the Contractor and such additional information as may be requested by JTC.

Approval of these changes rests solely with JTC and will not be unreasonably withheld.

PAYMENT OF TAXES -- Contractor shall pay all applicable taxes assessed on the compensation received under this contract and shall identify and pay those taxes under Contractor's federal and state identification number(s).

CERTIFICATIONS AND ASSURANCES

I/we make the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. I/we declare that all answers and statements made in the proposal are true and correct.
2. The prices and/or cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, I/we may freely join with other persons or organizations for the purpose of presenting a single proposal.
3. The attached proposal is a firm offer for a period of 60 days following receipt, and it may be accepted by the JTC without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 60-day period.
4. In preparing this proposal, I/we have not been assisted by any current or former employee of the state of Washington whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document.)
5. I/we understand that the JTC will not reimburse me/us for any costs incurred in the preparation of this proposal. All proposals become the property of the JTC, and I/we claim no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
6. Unless otherwise required by law, the prices and/or cost data which have been submitted have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by him/her prior to opening, directly or indirectly to any other Bidder or to any competitor.
7. I/we agree that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, I/we have described those exceptions in detail on a page attached to this document.
8. No attempt has been made or will be made by the Bidder to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
9. The bidder certifies that no condition exists with respect to the bidder, or any of its employees, regarding any current or past relationship with the JTC, WSDOT, or agencies that violate Chapter 42.52 RCW, the "Ethics in Public Service" Law.

Signature of Bidder

Title

Date