

Washington State Agency Contracts: Work Performed Outside the United States: Personal Service Contracts and Purchased Service Contracts

The question was asked of the cabinet agencies, statewide elected officials and institutions of higher education whether they knew of any contracts in FY02, FY03 or FY04 in which all or part of the work was being performed outside the United States. The information from agencies, offices and institutions that reported work performed outside the United States is below. Most agencies, offices and institutions do not keep detailed records that would indicate the contractor's place of operations (as compared to their "point of contact"), the contractor's subcontractors and their place of operations, or the location of the individuals performing the work. The reporting for this data call was handled by searching records and contract manager/project manager knowledge to provide as much information as possible. There may, or may not, be additional work being performed outside the United States which is not reflected in the records that were examined.

AGENCY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
Agriculture	Milton Group Inc	\$234,804	Milton Group Inc.	\$228,804	Milton Group Inc.	\$228,804	Personal Service, expand export sales	Japan	100%	No	No	N/A	Yes. Promotions & Customers Reside Outside US.
	Gau-Shieng, Chris Lin	\$96,000	Gau-Shieng, Chris Lin	\$96,000	Gau-Shieng, Chris Lin	\$96,000	Personal Service, expand export sales	Taiwan	100%	No	No	N/A	Yes. Promotions & Customers Reside Outside US.
	CABI Bioscience Centre	\$3,500	CABI Bioscience Centre	\$4,000			Personal Service, identify insects	Switzerland	100%	No	No	N/A	No. Only Known Lab Doing Work on this Project
			Chen Hui Cheng	\$35,000	Chen Hui Cheng	\$35,000	Personal Service, expand export sales	Malaysia	100%	No	No	N/A	Yes. Promotions & Customers Reside Outside US.
			Marketing Plus	\$70,000	Marketing Plus	\$70,000	Personal Service, expand export sales	Hong Kong	100%	No	No	N/A	Yes. Promotions & Customers Reside Outside US.
Attorney General	Clark-Wilson, Doug	\$10,000					Personal Service, Special AAG Appointment for 2 cases	Canada	100% - case filed in Canada	No	No	N/A	N/A
	Ferris, James	\$1,000					Purchased Service, Professional Service for Court Trials	Canada	100%	No. Contract was for expert work to prepare an affidavit pertaining to lethal inject process.	No	N/A	N/A

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Attorney General (cont)	Adams & Phelps Rep	\$1,634					Purchased Service, Court Reporter	Canada	100%	No	No	N/A	N/A
			Montalbetti, David	600			Personal Service, Expert Witness	Canada	100%	Yes – evaluation of mother who is Canadian citizen and resided in Canada at time.	No. Testimony or discussion of previous evaluation	N/A	N/A
			World of Soccer, Inc. Walters, Anthony	20,000			Personal Service, Expert Witness	Canada	100% - Expert on soccer management and coaching. Prepared report. Tort case was student injured in soccer game, suing that community college was negligent in training and coaching.	No	N/A – Needed expert	N/A	N/A
			Bertrand, Robert	\$65,000			Personal Service, Expert Witness	Canada	100% - Hearing loss expert	No – Reviewed hearing tests done on ferry workers	N/A – needed expert	N/A	N/A
			Reportex Agencies LTD	\$85			Purchased Service, Court Reporter	Canada	0% - fee was for canceled deposition	N/A	No	N/A	N/A

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Attorney General (cont)			Coster, David M	\$474.65			Purchased Service, Court Reporter	Canada	100% phone deposition plaintiff expert.	No	No	N/A	N/A
			Forensic Dynamics Inc	\$400			Purchased Service, Deposition Fee	Canada	100% - plaintiffs expert located in Canada	No	No	N/A	N/A
			Barbaree, Howard	\$1,700			Purchased Service, Deposition Fee	Canada	100% - Deposition was taken over the phone. This person is an expert for the defense.	Yes, regarding a particular resident at the Special Commitment Center	No – defense witness	N/A	N/A
					Oxford Authentication LTD	\$4,500	Personal Service, Determine authenticity of ceramic items	UK	100% - international expert of antique art and forgeries	No – looked at art	No – no experts	N/A	N/A
					Boskovich, Joe	\$1,500	Personal Service Mediation Services	Canada	100% Case filed in BC, mediation occurred there.	No	No	N/A	N/A
					Machin, Andy W	\$716.63	Purchased Service, Court Reporter	Canada	100% - court reporter cost for deposition in Canada	No	No – located in Canada	N/A	N/A
					Coast Reporting Services Inc.	\$2777.18	Purchased Service, Court Reporter	Canada	100% Deposition in Canada	No	No	N/A	N/A

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Attorney General (cont)					Ludlow, Gary (Triad Communications)	\$56.19	Purchased Service, Copies of Records	Canada	100% - duplication of video tape of deposition in Canada	No	No	N/A	N/A
					Rapid Taggers Process Service	\$51.50	Purchased Service, copies of records	Canada	100% - For service of process fees	No	No	N/A	N/A
					Dashkewytch, Peter	\$47.50	Purchased Service, Lay Witness Fee	Canada	0% - Law witness fee and mileage reimbursement	No – own knowledge of case	No	N/A	N/A
Community, Trade and Economic Development			Yiqing (Karen) Shen	\$67,600	Yiqing (Karen) Shen	\$61,900	Personal Services, Expand export sales	China	100%	no	no		Yes, Overseas office
			Dominique Gervais	\$75,000	Dominique Gervais	\$37,500	Personal Services, Expand export sales	Europe	100%	no	no		Yes, Overseas office
			Timm Tuttle	\$173,500	Timm Tuttle	\$173,500	Personal Services, Expand export sales	Japan	100%	no	no		Yes, Overseas office
			Andrew Yang	\$78,000	Andrew Yang	\$83,000	Personal Services, Expand export sales	Korea	100%	no	no		Yes, Overseas office
			Eric Crowley	\$93,500	Eric Crowley	\$104,000	Personal Services, Expand export sales	Taiwan	100%	no	no		Yes, Overseas office
			Junko Mikoshiba	\$2,400		0	Personal Services, Expand export sales	Japan	100%				Yes, Overseas office
			Value-Added Wood Products	\$1,500			Marketing Washington wood products	Japan	100%				

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Department of Corrections	Syscon Justice Systems	\$51,152	Syscon Justice Systems	\$163,690	Syscon Justice Systems	\$47,135	Purchased Services, IT system enhancement and maintenance	Canada	100%	No	No	N/A	No
	Multi-Health Systems Inc.	\$18,000	Multi-Health Systems Inc.	\$18,000	Multi-Health Systems Inc.	\$18,000	Software license and related support	Canada	100%	No	No	N/A	No
	Moore Business Communication	\$327,256	Moore Business Communication	\$394,513	Moore Business Communication	\$261,016	Printing, imaging and mailing of offender LFO billings)	Multiple	0%	Yes (LFO Information)	No	N/A	No
			KPMG LLP (Note: Contract Value Split with Price Waterhouse)	\$187,500 (\$70,000 FY03)	KPMG LLP	\$117,500	Computer forensics, vulnerability assessments	Multiple	Unknown	No	Yes, Seattle Office	Unknown	No
			Price Waterhouse Coopers LLC	(see KPMG)	Price Waterhouse Coopers LLC	(See KPMG)	Computer forensics, vulnerability assessments.	Multiple	Unknown	No	Yes, Seattle Office	Unknown	No
	IBM Global Services	3,508,025	IBM Global Services	\$3,751,318	IBM Global Services	\$500,000	Programming Application Development	Multiple	20%	No	No	N/A	No
Center for Information Services - SBCTC					Hewlett Packard (Subsidiary DGS)	\$3.2 million	Personal Services, software development	India	26%	Yes, but only at CIS site	Yes. One bid.	N/A	No
Ecology	Patrick Condon	\$1,700					Purchased Service, conference speaker	Canada	100%	No	No	N/A	No
			Tom Sampson	\$200			Purchased Service, conference speaker	Canada	100%	No	No	N/A	No
			Covansys	\$250,000			Personal Services, computer application development – Aquatics Permit Tracking System	India	60%	No	Yes	Covansys has Wa and Or offices	No

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Ecology (cont)			Covansys	\$602,640			Personal Services, computer application development – Water Resources Application tracking system redevelopment	India	65%	No	Yes	Covansys has Wa and Or offices	No
					WL/Delft Hydraulics	\$18,900	Purchased Service, feasibility assessment of modeling system	Netherlands	100%	No	No, Sole Source Contract	N/A	N/A
Department of Fish & Wildlife	Statistical Research	\$100,000					Personal Service – on-call archaeological and cultural resources	Canada	100%	No	Yes	No	No
					Weston Solutions (A US Company)	\$30,000	Pilot Study Dogfish Shark Age	India	73%	No	Yes	Yes	No
					Mike Smith	\$200	Determination Training Services	Canada	100%	No	No	N/A	N/A
Department of Financial Institutions			Sierra Systems (US Canadian Company, work performed by Canadian)	\$86,000			Agency disaster recovery plan for information systems.	Canada	10%	No	Yes	N/A	No
General Administration	Sierra Systems (for CTED)	\$85,000					Personal Service, optimize work and business processes	Canada	20%	No	Yes	N/A	No
					Sierra Systems (DOA)	\$34,000	Personal Service, programming	Canada	85%	No	Yes	N/A	No
Department of Health					Covansys (Has WA and OR offices)	\$940,780	Personal Service, information technology	India	65%-75%	Only for testing purposes	Yes	Yes	No

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Health Care Authority			Healthaxis (A US Company)	\$2.5 million			Purchased Services, software programming	India and US	Approx. 40%	No	Yes	N/A	No
Department of Information Services					Comarch Global, Inc. (Miami, Florida)	\$581,344	Purchase "off-the-shelf" operational support system software; includes installation, data conversion, software upgrade and technical support services. DIS will obtain a perpetual "right to use" license. Implementation also includes necessary "tailoring" and reconfiguration to fit into the DIS IT environment.	United States and Poland. Comarch established an Olympia office and relocated several employees to Olympia to fulfill the contract.	Unknown. Implementation activities are performed in Olympia. Software conversion and system tailoring to fit DIS IT environment is being performed in Krakow, Poland. It is unknown what percentage of the fixed price contract is performed in Poland.	No	No. Six companies bid, all US. 60+ companies attended pre-proposal conf. Comarch selected because it received best score based on evaluation of tech. response, references financial proposal. Comarch financial proposal was more than \$750,000 less expensive than next proposal.	N/A	No. Contract was to purchase Operational Support System software. Off-the-shelf software often requires "customization" to tailor to specific customer needs or IT system environment.
Insurance Commissioner					FileNet	\$19,080	Purchased Service, eForms consulting	Canada	100%	No	No	N/A	No

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Investment Board	Delaware Int'l Advisors	\$8.5 million	Delaware Int'l Advisors	\$400,000	Delaware Int'l Advisors	\$2 million	Personal Service, international equity investment management.	England	100%	No	No	N/A	No
	Pyrford Int'l	\$4.6 million (total for FY02, FY03 and FY04)	Pyrford Int'l	(see FY02)	Pyrford Int'l	(see FY02)	Personal Service, equity investment management	England	100%	No	No	N/A	No
			Cortex Applied Research	\$142,500			Personal Service, fiduciary management	Canada	100%	No	No	N/A	No
					Cortex Applied Research	\$300,000 (optional use contract)	Personal Service, investment consulting services.	Canada	100%	No	No	N/A	No
	Cost Effectiveness Measurement, Inc.	\$15,000	Cost Effectiveness Measurement, Inc.	\$15,000	Cost Effectiveness Measurement, Inc.	\$15,000	Purchased Service, cost effectiveness measurement and benchmarking	Canada	100%	No	No. Four Oregon firms	N/A	No
	F&C Emerging Markets Ltd.	\$810,697	F&C Emerging Markets Ltd.	\$773,827	F&C Emerging Markets, Ltd.	\$838,777	Purchased Services, emerging markets, commingled fund	United Kingdom	100%	No	No	N/A	No
	Schroder Capital Management	\$664,567	Schroder Capital Management	\$621,715	Schroder Capital Management	\$659,761	Purchased Service, emerging markets commingled fund	United Kingdom	100%	No	No	N/A	No
Labor and Industries	Robert H. Schaffer & Associates	\$118,200					Personal Service, consulting concerning improvements to workers' compensation claims administration.	Canada	Max. 10% A Canadian citizen who sometimes worked from Canada did some of the work under the contract.	No	Selected from a DOP list of pre-qualified companies developed through RFP.	N/A	No

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Labor and Industries (cont.)	Gartner Consulting Inc.	\$280,127	Gartner Consulting Inc.	\$129,873			Personal Service, consulting on information technology investment analysis.	Mostly U.S. (workshops in Olympia), some work may have been done by Canadians. Possible preparatory work and reports from Canada.	(see box to left)	No	Yes	N/A	No
			Support Excellence	\$60,000			Personal Services, consulting assessment regarding information services help desk process improvements	Canada	Unknown – firm based in Alberta; some work may have been in Canada	No	Yes	N/A	No
	Tech Track Solutions, Inc.	\$76,500	Tech Track Solutions, Inc	\$76,500			Purchased Services, software installation and support.	Canada	60% (estimate)	No	Yes	N/A	No
	Guy Carpenter, Inc.	\$368,937 (premium)	Guy Carpenter, Inc.	\$67,761			Personal Services – Acts as reinsurance broker for L&I; dollars paid to broker are primarily reinsurance premiums, from which the broker takes its commission.	UK and Canada (2002) and UK (2003)	14.5% (2002) 8.7% (2003)	Not name or address. Claim #, date of injury, case # for claims with value in excess of \$500,000 provided so potential reinsurers able to price proposed re-insurance.	Some of the bidders had offices in Wa state including the winning bidder, Guy Carpenter.	The actual contract is a contract for brokerage. Some work was likely performed outside of the US in recording the contracts of reinsurance and booking premiums.	No

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Parks & Recreation Commission	Camis, Inc.	\$502,250	Camis Inc.	\$779,906	Camis Inc.	\$800,000 (estimate – actual payment based on amount of user fees collected. Cost is borne by the user, not General Fund.)	Purchased Services for turnkey system to book reservations for campsites, cabins, yurts, platform tents and vacation housing. Call center services, Internet reservation system and in-park registration computer, system support, equipment maintenance and CRS computer training.	Work performed at the Camis corporate location in Canada. Training is performed at locations in Washington. Equipment maintenance is performed at the parks.	Less than 100%. Confirmation letters sent from in state. Payments made to state bank lockbox. Vendor performs some work at parks, park personnel also.	Yes – Customer information is collected at the time reservation is booked. Includes name, address, telephone number, email address, and credit card number.	RFP was advertised nationally and in Daily Journal of Commerce One Wa company decided not to submit a bid after attending the pre-bid conf.	Canadian company won bid. Most work performed in Canada, except for equipment maintenance at the park and CRS training at locations once per year.	No. Vendors who provide reservation call centers, software development for Internet and in-park reservation systems are extremely limited. There were only 3 respondents and two of them were from Canada.
			Buijsman, Maarten	\$3,600			Personal Service, Environmental (Coastal Erosion)	Netherlands	100%	No	No		No
Department of Retirement Systems	Cost Effectiveness Measurement Inc.	\$25,000	Cost Effectiveness Measurement Inc.	\$25,000	Cost Effectiveness Measurement Inc.	\$25,000	Personal Service provides public pension administration benchmarking services.	Canada	100%	No	No	N/A	No
Secretary of State	OmniRim Solutions	\$34,093					Personal Service, programming software to replace the Records Center Management System.	Canada	100%	Yes	Yes		No

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Department of Social and Health Services	J.P. Morgan Electronic Financial Services (EFS)	\$3.7 million for core EMT services. 1	J.P. Morgan (EFS)	Same as FY02	J.P. Morgan (EFS)	\$5.1 million for core EBT Services.	Contract with J.P. Morgan is for the delivery of cash and food assistance to public assistance recipients in Washington State through the use of an Electronic Benefit Transfer (EBT) system. In FY03, EBT transactions totaled over \$695 million in this state.	Less than 1% of EBT related calls from EBT consumers require a response from call centers based in Mexico and India. Vast majority of calls (over 99%) are handled electronically in the US through an Interactive Voice Response System	Less than 1% of calls.	Yes, under terms of the contract, J.P. Morgan and its subs are bound by the same state and federal laws on the use and safeguarding of confidential client information as DSHS	No 2	N/A	No. However, J.P. Morgan is a U.S. based firm.
	Justice Institute of BC	\$52,567	Justice Institute of BC	\$74,060.63			Personal Service, train staff at Special Commitment Center	Canada	25% Canada, 75% US	No	No –Sole Source	N/A	N/A
Transportation	FRIENDSH IP-Systems GmbH	\$0	FRIENDSH IP-Systems GmbH	\$0	FRIENDSH IP-Systems GmbH	\$38,286	Architectural & Engineering Contract – Hull form optimization and Computational Fluid Dynamics	Germany	0.62%	No	No	N/A	No
	SSPA Sweden	\$0	SSPA Sweden	\$0	SSPA Sweden	\$159,242	Architectural & Engineering Contract – Ship model testing	Sweden	2.59%	No	No	N/A	No
	Det Norske Veritas	\$2,864.00	Det Norske Veritas	\$3,592.00	Det Norske Veritas	\$11,638	Personal Service, External Audit of WSF Safety Mgt Sys	Norway	<1%	No	No	N/A	No

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Transportation (cont.)	Various Canadian Companies	\$316,141	Various Canadian Companies	\$304,007.08	Various Canadian Companies	\$299,291	Purchased Service, operational support for Sydney, BC Ferry Terminal	Canada	100%	No	No	N/A	Yes. Ferry Terminal is in British Columbia
Utilities and Transportation Commission	RAS Pipeline	\$32,000					Personal Service, inline inspection survey data	Canada, Alberta	100%	No	No	N/A	No
	Wintech Inspection Services	\$500					Personal Service, seminar regarding Pipeline Anomaly Evaluations	Canada, Alberta	100%	No	No	N/A	No
			NOVAData Information Systems, Inc.	\$30,000			Personal Service, e-timesheet software installation	Canada, Ontario	100%	No	No	N/A	No
Washington State Patrol	Gary Shutler	\$12,000					Personal Service, expertise on DNA	Canada	100%	No	No	N/A	No
			Bureau of Legal Dentistry	\$847			Purchased Service, forensic odontology services	Canada	100%	No	No	N/A	No
	Canadian Society of Forensic Scientists	\$180	Canadian Society of Forensic Scientists	\$2,932	Canadian Society of Forensic Scientists	\$500	Society membership for forensic scientists	Canada	100%	No	No	N/A	No
	Dr George Carmody	\$3,000					Personal Service, forensic science training	Canada	5%	No	No	N/A	No
	Executive Conventions Management	\$1,616					Conference attendance fee	Canada	100%	No	No	N/A	No
	Forensic Science Society	\$100			Forensic Science Society	\$250	Society membership for forensic scientists	United Kingdom	100%	No	No	N/A	No
	International Road Dynamics	\$133,402	International Road Dynamics	\$363,414	International Road Dynamics	\$85,480	Purchased Services, weigh-in-motion system equip/maint.	Canada	100%	5%	No	N/A	No

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Washington State Patrol (cont)	JSI Telecom	\$2,501			JSI Telecom	\$918	Purchased Services, telecommunication maintenance	Canada	100%	No	No	N/A	No
					Positron	\$450	Purchased Services, telephone communication	Canada	100%				
	Printeron	\$501	Printeron	\$718	Printeron	\$675	Purchased Service, communication and maintenance	Canada	100%	No	No	N/A	No
	Tero Consulting Ltd.	\$73,493	Tero Consulting, Ltd.	\$76,247	Tero Consulting, Ltd.	\$27,815	Purchased Service, database application hosting	Canada	95%	No	No	N/A	No
					AFTE	\$925	Association membership for forensic scientists	Canada	100%	No	No	N/A	No

- 1 Washington State’s purchase service contracts with JP Morgan covers all of these core EBT services: dedicated on-site project manager for the state; leasing costs, installation and maintenance of EBT Point of Service (POS) terminals and EBT card activation machines; access to ATM networks and POS terminals across the state; EBT performance and fiscal reporting system and ongoing reports; disaster planning and recovery services; merchant training and training materials; EBT system maintenance and repair (available 24 hours a day, 365 days a year); system and operational changes; account balance and transaction inquiries by EBT card users; account balance adjustments; replacement of lost/stolen EBT cards; reporting of unauthorized EBT card usage; customer service assistance through three offshore call centers in India and Mexico that are JP Morgan subcontractors.
- 2 Washington State contracts with JP Morgan with five other states (Alaska, Arizona, Colorado, Hawaii, and Idaho) and the territory of Guam that comprise the Western State EBT (Electronic Benefit Transfer) Alliance. States gain pricing advantages by being part of EBT alliances like this one. In addition to these states, JP Morgan Chase provides EBT service to 23 other states, including California, Michigan, New York and Wisconsin.

Note: Employment Security Department contracts with a number of companies that “follow the sun”, but the Department has no figures on the dollar amounts attributable to work performed outside the United States.

Note: Department of Information Services contracts with many U.S. companies or companies with a presence in the United States, which have incorporated global strategies into the way they do business. Many multinational or global IT companies contract with companies outside the United States to offer 24x7x365 service to customers, applying a “follow the sun” approach to technical support services. Companies may choose to place work in countries for a variety of global strategies, including when they are establishing a business presence or for cost advantage. DIS does not place overseas requirements in our bid solicitations. Open acquisitions are widely publicized in the Seattle Daily Journal of Commerce, other media as determined, and through Access Washington, the state’s web portal. We seek the best technical and financial proposals with the strongest positive references.

Note: Department of Labor and Industries contracts with a number of companies that “follow the sun”, such as Cisco Systems, but the Department has no figures on the dollar amount attributable to work performed outside the United States.

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Central Washington University	Wilson Education Center	\$988					Personal Services, Recruiting Exchange Student	Taiwan	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
	Education foundation of Europe	\$1,017					Personal Services, Recruiting Exchange Student	Taiwan	100%	NO	NO BID REQUIRED	N/A	
	Professor Yangqian Ke	\$9,000					Personal Services, Guest Lecturer	China	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
			Aquarius Center for Study Abroad	\$1,005			Personal Services, Recruiting Exchange Student	Japan	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
			Geonet Study Abroad Information	\$654			Personal Services, Recruiting Exchange Student	Korea	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
			Claudia Schilman	\$1,000			Personal Services Guest Lecturer	Argentina	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.

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Central Washington University			ALC Press Inc	\$1,800			Purchased Service, Magazine Advertisement	Japan	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
			Signal House	\$3,317.40			Purchased Service, Magazine Advertisement	England	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
					Destination Snow	\$23,427	Purchased Service	Canada	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
					Kangaroo Point Holiday Lodge	\$18,388	Purchased Service	Australia	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
					Dungle Harbour Lodge	\$2468	Purchased Service	Ireland	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
					Kingsbridge International Investments	\$975	Purchased Service	Taiwan	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
Central Washington University					It's Magazine	\$635	Purchased Service	Spain	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
					Edmedia	\$3000	Purchased Service	Australia	100%	NO	NO BID REQUIRED	N/A	Services provided overseas for variety of reasons. For many contracts CWU acted as cashier for student paid trips.
Eastern Washington University	Info Archived	\$30.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$15.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$15.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$15.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$15.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
Eastern Washington University	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$5.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$56.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$7.22					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$37.50					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$50.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$92.98					Info Archived	Info Archived	100	n/a	No	No	No

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
Eastern Washington University	Info Archived	\$30.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$24.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$10.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$24.00					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$293.25					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$269.80					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$8.70					Info Archived	Info Archived	100	n/a	No	No	No
	Info Archived	\$4.00					Info Archived	Info Archived	100	n/a	No	No	No
			Sean Martin	\$1,000.00			Personal Service	Canada	100	No	No	No	No
			L'Express International	\$144.00			Purchased Service	France	100	No	No	No	No
			Puvill Libros S.A.	\$94.51			Purchased Service	Spain	100	No	No	No	No
			Puvill Libros S.A.	\$216.20			Purchased Service	Spain	100	No	No	No	No
			Puvill Libros S.A.	\$528.59			Purchased Service	Spain	100	No	No	No	No
			Puvill Libros Mexico S A	\$50.50			Purchased Service	Mexico	100	No	No	No	No
			Puvill Libros Mexico S A DE CV	\$50.50			Purchased Service	Mexico	100	No	No	No	No

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
Eastern Washington University			Puvill Libros Mexico S A DE CV	\$167.00			Purchased Service	Mexico	100	No	No	No	No
			Puvill Libros Mexico S A DE CV	\$47.00			Purchased Service	Mexico	100	No	No	No	No
			Case District VIII	\$35.00			Purchased Service	Canada	100	No	No	No	No
			The Gallary Press	\$90.54			Personal Service	Ireland	100	No	No	No	No
			Int'l Academy	\$250.00			Purchased Service	Korea	100	Yes	No	No	No
			Int'l Academy	\$600.00			Purchased Service	Korea	100	Yes	No	No	No
			Otto Harrass- owitz	\$63.72			Purchased Service	Germany	100	No	No	No	No
			Otto Harrass- owitz	\$215.51			Purchased Service	Germany	100	No	No	No	No
			Otto Harrass- owitz	\$105.00			Purchased Service	Germany	100	No	No	No	No
			SIRC	\$11.00			Info Archived	Canada	100	No	No	No	No
			SIRC	\$11.00			Info Archived	Canada	100	No	No	No	No
			SIRC	\$11.00			Info Archived	Canada	100	No	No	No	No
			SIRC	\$22.00			Info Archived	Canada	100	No	No	No	No
			SIRC	\$11.00			Info Archived	Canada	100	No	No	No	No
			SIRC	\$11.00			Info Archived	Canada	100	No	No	No	No
			SIRC	\$11.00			Info Archived	Canada	100	No	No	No	No
			Sunrays Co Ltd	\$6,700.0 0			Info Archived	Jamaica	100	No	No	No	No
			Nathan Pugh	\$2,225.0 0			Personal Service	Japan	100	No	No	No	No

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
Eastern Washington University			Hapdong Overseas Education	\$500			Purchased Service	Korea	100	Yes	No	No	No
			ICS Inc	\$1,484			Personal Service	Japan	100	No	No	No	No
			Pacific Ident.	\$3,636			Purchased Service	Canada	100	No	No	No	No
			Pan Production	\$54			Purchased Service	Canada	100	No	No	No	No
			Solinst Canada Ltd	\$6,230			Purchased Service	Canada	100	No	No	No	No
			Solinst Canada Ltd	\$6,184			Purchased Service	Canada	100	No	No	No	No
			Imprint Academic	\$96			Purchased Service	United Kingdom	100	No	No	No	No
			Seventh String Software	\$40			Purchased Service	United Kingdom	100	No	No	No	No
			Hignell Book Printing	\$2,365			Purchased Service	Canada	100	No	No	No	No
			Serebra Learning Corp.	\$198			Purchased Service	Canada	100	No	No	No	No
			Universitat Hohenheim	\$16.37			Info Archived	Germany	100	No	No	No	No
			Dale Garraway	\$6.50			Info Archived	Canada	100	No	No	No	No
			Society for Personality	\$1,800			Purchased Service	New Zealand	100	No	No	No	No
			Asha Dacosta	\$462			Personal Service	Costa Rica	100	No	No	No	No
			Wynne Int'l Inc	\$2,672			Purchased Service	Canada	100	No	No	No	No
			Wynne Int'l Inc	\$9,145			Purchased Service	Canada	100	No	No	No	No

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Eastern Washington University			Inner City Books	\$396.00			Purchased Service	Canada	100	No	No	No	No
			M L'Agent Comptable De L'Univ	\$20,623			Info Archived	France	100	No	No	No	No
			University of British Columbia	\$11.00			Info Archived	Canada	100	No	No	No	No
					Canadian Slavonic Pape	\$60	Purchased Service	Canada	100	No	No	No	No
					Robert Todd Bernett	\$250.00	Personal Services	Canada	100	No	No	No	No
					Puvill Libros S.A.	\$78.51	Purchased Service	Spain	100	No	No	No	No
					Puvill Libros S.A.	\$36.01	Purchased Service	Spain	100	No	No	No	No
					Puvill Libros S.A.	\$59.51	Purchased Service	Spain	100	No	No	No	No
					Puvill Libros S.A.	\$682.00	Purchased Service	Spain	100	No	No	No	No
					Saiga Systems Software	\$295.00	Purchased Service	Canada	100	No	No	No	No
					Case District VIII	\$105.00	Purchased Service	Canada	100	No	No	No	No
					The Gallery Press	\$52.58	Purchased Service	Ireland	100	No	No	No	No
					Otto Harrassowitz	\$150.21	Purchased Service	Germany	100	No	No	No	No
					Otto Harrassowitz	\$113.27	Purchased Service	Germany	100	No	No	No	No

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Eastern Washington University					SIRC	\$11.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$11.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$14.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$14.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$11.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$22.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$22.00	Info Archived	Canada	100	No	No	No	No
					SIRC	\$11.00	Info Archived	Canada	100	No	No	No	No
					Barbarian Rigby Wear	1,110.43	Purchased Service	Canada	100	No	No	No	No
					Canadian Assn of Occupational Therapists	1,224.51	Purchased Service	Canada	100	No	No	No	No
					Mukagawa Women's University	3,836.48	Personal Services	Japan	100	No	No	No	No
					The Lute Society	\$90.00	Purchased Service	United Kingdom	100	No	No	No	No
					Typefocus Internet Inc	\$495.00	Purchased Service	Canada	100	No	No	No	No
					Macquarie University	\$28.71	Purchased Service	Canada	100	No	No	No	No
					The EI Group	\$995.00	Purchased Service	Canada	100	No	No	No	No
					Hapdong Overseas Educational Institute	\$250.00	Purchased Service	Korea	100	Yes	No	No	No
					Maplesoft	1,007.00	Purchased Service	Canada	100	No	No	No	No
					History Ireland	\$35.00	Purchased Service	Ireland	100	No	No	No	No

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Eastern Washington University					Banco Bilbao Vizcaya	21,668.73	Purchased Service	Spain	100	Yes	No	No	No
					University of New Brunswick	\$10.71	Info Archived	Canada	100	No	No	No	No
					Edition Refugium	\$240.00	Purchased Service	United Kingdon	100	No	No	No	No
					On the Wall Inc.	\$467.40	Purchased Service	Canada	100	No	No	No	No
					The Palaeontol ogical Society	\$420.00	Purchased Service	United Kingdon	100	No	No	No	No
					Davis Group	2,205.30	Purchased Service	Canada	100	No	No	No	No
					Bahri Publication	\$90.00	Purchased Service	India	100	No	No	No	No
					Sunjin Educ & Travel	\$250.00	Purchased Service	Korea	100	Yes	No	No	No
					North American Society for the Study of Romanti- cism	\$46.00	Purchased Service	Canada	100	No	No	No	No
					Global Distance Learning Institute	\$250.00	Purchased Service	Taiwan	100	Yes	No	No	No
					Profes- sional Inter- education	1,200.00	Purchased Service	Thailand	100	No	No	No	No

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Eastern Washington University					Coffee Pot Software	\$380.00	Purchased Service	Canada	100	No	No	No	No
					Kings-bridge International	3,650.00	Purchased Service	Taiwan	100	No	No	No	No
					Allison Jane Faulkner	\$866.65	Purchased Service	Canada	100	No	No	No	No
University of Washington			Chinese Academy of Social Science	\$6,300			Research	China	100%	No	No	N/A	Yes, Collaborative Research or Training
			Impacta Salud y Educacion	\$396,883			Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
			British Columbia Cancer Agency	\$74,566			Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
			Gruppo Biomed Mod	\$33,212			Research	Italy	100%	No	No	N/A	Yes, Collaborative Research or Training
			Telethon Institute of Genetics and Medicine	\$24,000			Research	Italy	100%	No	No	N/A	Yes, Collaborative Research or Training
			Australian National University	\$92,700			Research	Australia	100%	No	No	N/A	Yes, Collaborative Research or Training
			Progressive Intercultural Community	\$13,561			Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
			Impacta Salud Y Educacion	\$13,444			Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
University of Washington			Ministry of Health, Hanoi, Vietnam	\$60,000			Research	Vietnam	100%	No	No	N/A	Yes, Collaborative Research or Training
			Hanoi School of Public Health	\$90,750			Research	Vietnam	100%	No	No	N/A	Yes, Collaborative Research or Training
			Impacta Salud y Educacion	\$261,685			Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
			Kenyan Medical Research Institute	\$9,580			Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
			Impacta Salud y Educacion	\$24,478			Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
			Impacta Salud y Educacion	\$301,321			Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
			Bethlehem University	\$80,212			Research	Palestine	100%	No	No	N/A	Yes, Collaborative Research or Training
			Wellcome Trust	\$20,600			Research	England	100%	No	No	N/A	Yes, Collaborative Research or Training
			McGill University	\$60,134			Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
			Gruppo Biomed Mod	\$112,714			Research	Italy	100%	No	No	N/A	Yes, Collaborative Research or Training
			University of Port Elizabeth	\$21,602			Research	South Africa	100%	No	No	N/A	Yes, Collaborative Research or Training

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
University of Washington			Murdoch Children's Research Institute	\$600,037			Research	Australia	100%	No	No	N/A	Yes, Collaborative Research or Training
			University of Victoria	\$5,089			Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
			University of York	\$153,349			Research	England	100%	No	No	N/A	Yes, Collaborative Research or Training
			Academy of Sciences of the Czech Republic, IREE	\$34,270			Research	The Czech Republic	100%	No	No	N/A	Yes, Collaborative Research or Training
			University of Lisbon, Faculty of Dental Medicine	\$566,045			Research	Portugal	100%	No	No	N/A	Yes, Collaborative Research or Training
					Regional AIDS Training Network	\$67,700	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Nairobi	\$118,383	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Impacta Salud y Educacion	\$147,873	Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
					Impacta Salud y Educacion	\$349,896	Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
					Asociacion Civil Impacta Salud y Educacion	\$418,895	Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training

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University of Washington					University of Nairobi	\$19,712	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Murdoch Children's Research Institute	\$55,533	Research	Australia	100%	No	No	N/A	Yes, Collaborative Research or Training
					Progressive Intercultural Community	\$45,149	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Science Malaysia	\$54,000	Research	Malaysia	100%	No	No	N/A	Yes, Collaborative Research or Training
					Kenyan Medical Research Institute	\$48,060	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Deutsches Krebsforschungszentrum	\$153,550	Research	Germany	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Nairobi	\$25,920	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Progressive Intercultural Community	\$68,014	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					The Children's Hospital at Westmead	\$87,071	Research	Australia	100%	No	No	N/A	Yes, Collaborative Research or Training
					British Columbia Cancer Agency	\$115,028	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Nairobi	\$103,572	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
University of Washington					California Institute for Medical Research	\$4,500	Research	Argentina	100%	No	No	N/A	Yes, Collaborative Research or Training
					De La Salle University	\$22,978	Research	Philippines	100%	No	No	N/A	Yes, Collaborative Research or Training
					King Faisal Specialist Hospital and Research Center	\$25,000	Research	Saudi Arabia	100%	No	No	N/A	Yes, Collaborative Research or Training
					Kenya Medical Research Institute	\$106,613	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Academy of Sciences of The Czech Republic, IREE	\$29,541	Research	The Czech Republic	100%	No	No	N/A	Yes, Collaborative Research or Training
					Ministry of Health in Bahamas	\$88,552	Research	Bahamas	100%	No	No	N/A	Yes, Collaborative Research or Training
					Regional AIDS Training Network	\$35,000	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Kenyatta National Hospital	\$96,266	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Zagreb	\$48,850	Research	Croatia	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Witerwaters-rand	\$250,059	Research	South Africa	100%	No	No	N/A	Yes, Collaborative Research or Training

UNIVERSITY	FY02 Contracts	FY02 Dollar Value	FY03 Contracts	FY03 Dollar Value	FY04 Contracts	FY04 Dollar Value	Type of contract and nature of work performed.	Country in which the work was performed.	Percentage of contract work performed outside US.	Service involves handling personal data.	WA company bid on contract.	If WA company won bid, work was performed outside US.	There were requirements in the RFP that required the work be performed outside US.
University of Washington					Impacta Salud y Educacion	\$53,823	Research	Peru	100%	No	No	N/A	Yes, Collaborative Research or Training
					Providence Health Care	\$54,000	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					Ewha Womans University	\$10,800	Research	Korea	100%	No	No	N/A	Yes, Collaborative Research or Training
					Murdoch Children's Research Institute	\$893,667	Research	Australia	100%	No	No	N/A	Yes, Collaborative Research or Training
					Kenyan Medical Research Institute	\$19,160	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Hanoi School of Public Health	\$90,750	Research	Vietnam	100%	No	No	N/A	Yes, Collaborative Research or Training
					Ministry of Health in Hanoi, Vietnam	\$100,000	Research	Vietnam	100%	No	No	N/A	Yes, Collaborative Research or Training
					Centre for Environ. Fisheries and Aquaculture Science	\$319,328	Research	England	Research	Research	Research	Research	Research
					Bethlehem University	\$137,861	Research	Palestine	100%	No	No	N/A	Yes, Collaborative Research or Training
					Tel Aviv University	\$153,295	Research	Israel	100%	No	No	N/A	Yes, Collaborative Research or Training
					Lund University	\$30,000	Research	Sweden	100%	No	No	N/A	Yes, Collaborative Research or Training

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University of Washington					Gaitonde Centre for AIDS Research and Education	\$49,940	Research	India	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of British Columbia	\$172,390	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of the West of England	\$127,489	Research	England	100%	No	No	N/A	Yes, Collaborative Research or Training
					Gruppo Biomed Mod	\$116,095	Research	Italy	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Nairobi	\$30,671	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					Providence Health Care Society	\$10,000	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of York	\$290,339	Research	England	100%	No	No	N/A	Yes, Collaborative Research or Training
					Ministry of Health of Barbados	\$50,000	Research	Barbados	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Nairobi	\$59,119	Research	Kenya	100%	No	No	N/A	Yes, Collaborative Research or Training
					McGill University	\$60,134	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
					Department of the Environ. and Heritage, Australian Antarctic Division	\$50,000	Research	Australia	100%	No	No	N/A	Yes, Collaborative Research or Training

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University of Washington					University of Science Malaysia	\$58,700	Research	Malaysia	100%	No	No	N/A	Yes, Collaborative Research or Training
					University of Lisbon, Faculty of Dental Medicine	\$582,358	Research	Portugal	100%	No	No	N/A	Yes, Collaborative Research or Training
					Her Majesty in Right of Canada	\$109,000	Research	Canada	100%	No	No	N/A	Yes, Collaborative Research or Training
	Professor Papa Toure	\$10,000					Collaborative Research – Cancer Research	Senegal	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Anjali Sharma	\$31,531					Collaborative Research – Diaphragm Trial Study	Kenya	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Dr. Salif Sow	\$5,000					Collaborative Research – Cancer Biomarker Study	Senegal	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Macoumbe Toure	\$40,000					Collaborative Research – HIV Study Coordination	Senegal	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Masko Asahina	\$3,500					Personal Service - Lepidopter A Study	Czech Republic	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Marek Jindra	\$1,800					Personal Service – Lepidopter A Study	Czech Republic	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Roberta Boscolo	\$28,490					Personal Service –Sub arctic Ocean Flux Study	Spain	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	John Reeve Consult	\$5,433					Personal Service – Design Review for Neptune Observatory	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise

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University of Washington	LGL Limited	\$15,000					Personal Service – Feasibility Study of Salmon	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Essa Technology	\$9,975					Personal Service – Feasibility Study of Salmon	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Value Scope Research	\$30,000					Personal Service – Research Services for Cedar River Project	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Roberta Boscolo	\$28,490			Personal Service – Scientific Support Sub Artic Ocean Flux Study	Spain	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Felix NG	\$5,500			Research Filed Work Antarctica	UK	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Macombe Torre	\$40,000			Collaborative Research - HIV Research	Senegal	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Salif Sow	\$5,000			Collaborative Research – Oversight Clinical Protocols HIV Research	Senegal	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Annelise Mark Pettersen	\$7,000			Personal Service - Data Analysis	Denmark	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			DEW Research	\$19,200			Personal Service – Draft Research Evaluation Methods	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Fairchild Television	\$30,000			Personal Service – Produce Cancer Research Video	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Kurt Richard	\$21,324			Personal Service – Specialized Technique For Biological Research	Australia	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Dr. Tanis Doe	\$19,200			Personal Service – Consulting for Do-It Project Research	Canada	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise

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University of Washington			Kamau Mugwe	\$17,225			Personal Service – Consultant for I-Tech AIDS Project	Botswana	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Barbara McGraw	\$22,180			Personal Service – Consultant on I-Tech AIDS Project in the Caribbean	Jamaica	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Nguyen Duy Bao	\$6,665			Personal Service – Industrial Hygiene Research Training In Vietnam	Vietnam	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			Kamau Mugwe	\$7,950			Personal Service – Consultant for I-Tech AIDS Project	Botswana	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Macoumbe Torre	\$90,000	Collaborative Research – Coordinate Subjects for HIV Study	Senegal	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Roberto Broscolo	\$28,490	Personal Service – Research Aid in Antarctica	Spain	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Ruth Rodriguez	\$41,890	Personal Service – Web Design for Teen Smart International	Guatemala	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Kamau Mugwe	\$27,300	Personal Service – Consultant on AIDS I-Tech Project	Botswana	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Dr. Wlater Jaoko	\$4,000	Collaborative Research – HIV/STED Study	Kenya	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Dr. L. Jeyaasee Lan	\$60,000	Personal Service – Patient Information System for I-Tech AIDS Project.	India	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Mary Sorum	\$5,500	Personal Service – Consultant on UW Chart Caribbean Project	Jamaica	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise

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University of Washington					Jennifer Oyiekie	\$4,875	Personal Service – Consultant on I-Tech HIV Training	Kenya	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
	Alaska Maritime Agencies	\$319,310	Alaska Maritime Agencies	\$319,310	Alaska Maritime Agencies	\$319,310	Worldwide vessel agency service (ship's agent)	Worldwide	95%	No	Yes	Yes	Yes – this is a ship's agent for UW's research ship when operating in US and outside US
	PT Wanara Satwaloka	\$206,772	PT Wanara Satwaloka	\$206,772	PT Wanara Satwaloka	\$68,924	Management of primate breeding colony	Indonesia	100%	No	No	N/A	N/A
	US Civilian Research and Develop. Foundation	\$25,001	US Civilian Research and Develop. Foundation	\$25,000			Management of primate breeding facility	Russia	91.75%	No	No	N/A	N/A
			Evrogen Joint Stock Company	\$5,250			DNA Analysis	Russia	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					US Navy, Naval Medical Research Center	\$75,000	Lab testing for AIDS/STDs	Peru	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					GSI Lumonics	\$36,000	Install laser welder in Sudbury Observatory	Canada	(installation included in purchase price)	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					NIWA Vessel Mgmt.	\$736,000	South Pacific float deployment	New Zealand	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
					Quebec-Ocean	\$208,000	Icebreaker to study microbes	Canada/Arctic Ocean	100%	No	Sole Source Contract for Expertise	N/A	Sole Source for Specific Expertise
			UW Rome Center	\$145,569	UW Rome Center	\$170,443	Scholarly work place in Rome's historic center, facilities for UW academic programs.	Italy					

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University of Washington			CIMAS	\$92,730	CIMAS	Unknown	Instruction/housing	Ecuador	100%				
			CIEE CHINA Language	\$42,800	CIEE CHIN. Language	Unknown	Instruction/housing	China	100%	N/a	CIEE is the Council on International Educational Exchange, Inc. The students pay for their studies abroad, UW only acts as cashier.	N/A	N/a
			CIEE France	\$105,025	CIEE France	Unknown	Instruction/housing	France	100%	N/a		N/A	N/a
			CIEE Japan	\$61,000	CIEE Japan	Unknown	Instruction/housing	Japan	100%	N/a		N/A	N/a
			CIEE Spain	\$109,500	CIEE Spain	Unknown	Instruction/housing	Spain	100%	N/a		N/A	N/a
			CIEE Brussels	\$21,000	CIEE Brussels	Unknown	Instruction/housing	Belgium	100%	N/a		N/A	N/a
			CIEE Dakar	\$8,700	CIEE Dakar	Unknown	Instruction/housing	Dakar	100%	N/a		N/A	N/a
			CIEE Taiwan	\$7,400	CIEE Taiwan	Unknown	Instruction/housing	Taiwan	100%	N/a		N/A	N/a
			CIEE Czech Republic	\$9,600	CIEE Czech Republic	Unknown	Instruction/housing	Czech Republic	100%	N/a		N/A	N/a
			CIEE Russian Language/Area Studies	\$17,000	CIEE Russian Language/Area Studies	Unknown	Instruction/housing	Russia	100%	N/a		N/A	N/a
			Universite Paul Valery	\$14,100	Universite Paul Valery	Unknown	Instruction	France	100%				
			Denmark International Study Program	\$4,190	Denmark International Study Program	Unknown	Instruction/housing	Denmark	100%				

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			Dr. Peter Buckroyd	\$216,415	Dr. Peter Buckroyd	Unknown	Local coordination, instruction, housing, advance purchases	England	100%				
UW Press			Maison des Etudiants Canadiens	\$14,950	Maison des Etudiants Canadiens	Unknown	Housing	France	100%				
			CS Graphics	\$8,535			4/C Printing - Binding	Singapore	100%	No	No	N/A	No
			C&C Offset	\$32,467			4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
			C&C Offset	\$5,224			4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
			Friesen's	\$14,977			4/C Printing - Binding	Canada	100%	No	No	N/A	No
			Friesen's	\$10,861			4/C Printing - Binding	Canada	100%	No	No	N/A	No
			Friesen's	\$15,547			4/C Printing - Binding	Canada	100%	No	No	N/A	No
			DNP	\$13,350			4/C Printing - Binding	Korea	100%	No	No	N/A	No
			C&C Offset	\$15,668			4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					Friesen's	\$12,290	4/C Printing - Binding	Canada	100%	No	No	N/A	No
					C&C Offset	\$33,975	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					CS Graphics	\$17,450	4/C Printing - Binding	Singapore	100%	No	No	N/A	No
					C&C Offset	\$18,075	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					Friesen's	\$13,009	4/C Printing - Binding	Canada	100%	No	No	N/A	No
					C&C Offset	\$17,396	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					C&C Offset	\$29,289	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					Friesen's	\$11,878	4/C Printing - Binding	Canada	100%	No	No	N/A	No
					Friesen's	\$11,675	4/C Printing - Binding	Canada	100%	No	No	N/A	No
					CS Graphics	\$13,579	4/C Printing - Binding	Singapore	100%	No	No	N/A	No
					Friesen's	\$9,867	4/C Printing - Binding	Canada	100%	No	No	N/A	No
					C&C Offset	\$25,139	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					C&C Offset	\$17,410	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
					DNP	\$11,346	4/C Printing - Binding	Hong Kong	100%	No	No	N/A	No
Western Washington University	Spectrum Marketing	\$7,784	Spectrum Marketing	\$7,784	\$7,151		Personal Services	Canada	100%	No	Yes		No
	ACL Services, Ltd.	\$324	ACL Services, Ltd.	\$324	ACL Services, Ltd.	\$372	Purchased Services	Canada	100%	No	No		No

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Western Washington University	Mipro Data Service	\$41.71					Purchased Service	Canada	100%	No	No		No
	Victoria City Rowing Club	\$800					Purchased Service	Canada	100%	No			Student Event in Victoria
	Van Ommeren, Mark	\$300					Purchased Service	Switzerland	100%	No	No		No – research specialty
	Lexis Systems Inc	\$4130			Lexis Systems, Inc.	\$2,533.57	Purchased Services	Canada	100%	No	Yes		No
	Surrey School District 36	\$2,047			Surrey School District #36	\$1,081.45	Rental	Canada	100%	No			Space Rental
	Banff Centre	\$1,600			Banff	\$1,600	Rental	Canada	100%	No			Space Rental
			Hemlock	\$16,114	Hemlock	\$10,219	Purchased Services	Canada	100%	No	Yes		No