

### Medicaid Fluoride Cost Savings

Joint Legislative Audit and Review Committee

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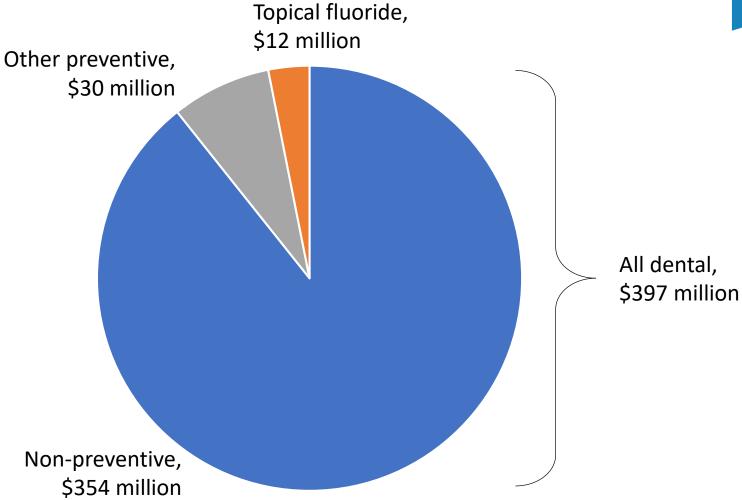


 Can Washington's Medicaid program save money on fluoride treatments by following leading practices?



## Fluoride is a small part of Medicaid dental services





# How many fluoride treatments a patient can receive depends on risk



Risk	Patients	Frequency
Low	Age 19+	1 a year
Medium	Age 7-18	2 a year
High	Age 0-6 Orthodontic patients Clients of supportive services	3 a year

Additional treatments available with prior authorization

### Fluoride is not only applied at dental offices



#### **Offices**

- Dental office
- Pediatrician's office

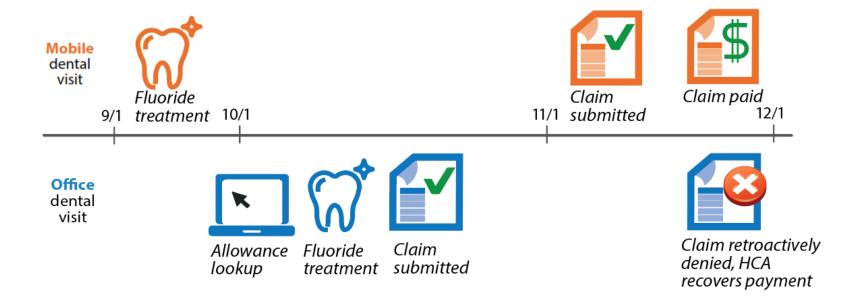
#### Mobile settings

- School
- Mobile clinic
- Homeless shelter
- Home
- Alternative living facility



### Multiple providers caused billing conflicts





# HCA's solution: Count treatments by provider or clinic



WAC 182-535-1082 (2)

Topical fluoride treatment. The agency covers the following per client, per provider or clinic:

(a) Fluoride rinse, foam or gel, fluoride varnish, including disposable trays, for clients age six and younger, three times within a twelve-month period with a minimum of one hundred ten days between applications.

# The result: more spending for more treatments



- ✓ Up to 3 at the dentist
  - ✓ Up to 3 at school
    - ✓ Up to 3 at another dentist
      - ✓ Up to 3 at a pediatrician



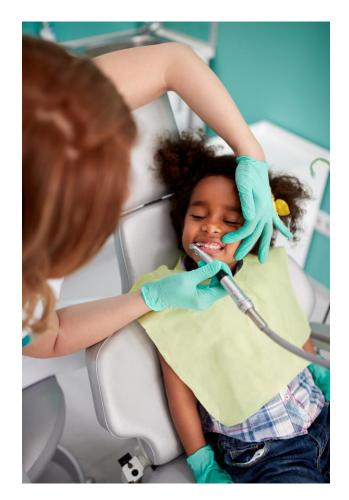
Most patients had only one extra treatment, but some got more

Result: \$290,000 a year in payments for 17,000 excess treatments for 15,000 patients

### HCA has already taken steps to limit the number of additional treatments



- "Twice a year" allowed two treatments within a week
- HCA implemented minimum time periods between treatments
  - Three times a year with a minimum of 110 days between treatments
  - Twice a year with a minimum of 170 days between treatments
- Estimated savings: \$640,000 in 2018



### Our recommendations to HCA



- Under current fee-for-service model: count treatments by setting group instead of by provider
- 2. Under managed-care model: limit fluoride treatments to dental best practice

# Count treatments by setting group instead of by provider



#### **Office settings**

- Dental office
- Surgical center
- Pediatrician's office
- Hospital

#### **Mobile settings**

- School
- Mobile clinic
- Homeless shelter
- Home
- Alternative living facility

Saves \$130,000 annually compared to the status quo

### Managed care organizations could determine treatment limits



- The state sets minimum levels, and doesn't pay for more
- Saves \$290,000 compared to status quo
- Managed care organizations could choose to pay for extra fluoride or find an alternate solution to the problem
- Can be enforced during regular contract monitoring

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