Tacoma Narrows Bridge Internal Refinance Opportunities

Presentation to the Transportation Commission

January 21, 2014

Mary Fleckenstein, Project Manager

Study Proviso

ESSB 5024, Sec. 204(4)

(4) The joint transportation committee shall convene a work group to identify and evaluate internal refinance opportunities for the Tacoma Narrows bridge. The study must include a staff work group, including staff from the office of financial management, the transportation commission, the department of transportation, the office of the state treasurer, and the legislative transportation committees. The joint transportation committee shall issue a report of its findings to the house of representatives and the senate transportation committees by December 31, 2013.

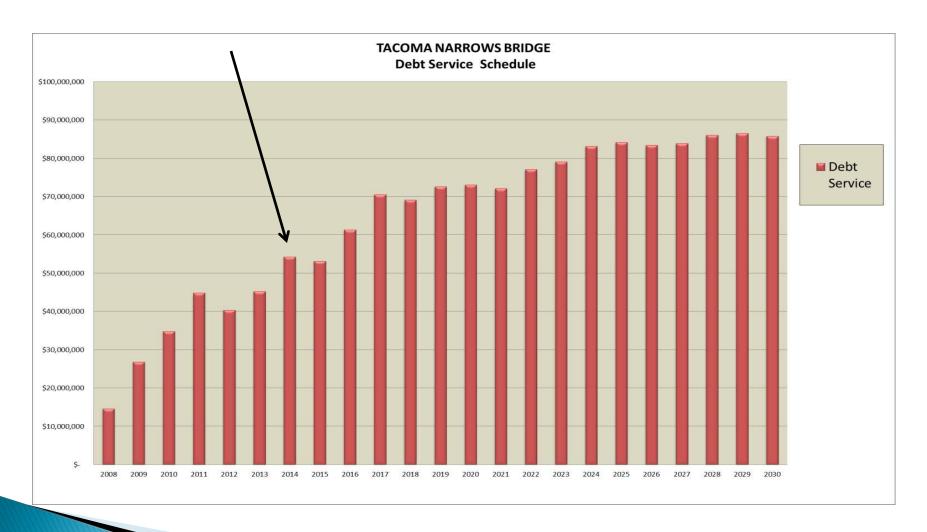
Staff Workgroup

WORKGROUP PARTICIPANT	ORGANIZATION
Mary Fleckenstein, Project Manager, and Beth Redfield	JTC
Clint McCarthy	Senate Transportation Committee
Alyssa Ball, Mark Matteson	House Transportation Committee
Erik Hansen	OFM
Amy Arnis, Craig Stone, Rob Fellows, Catherine Larson, Rich Struna, Wyn Dang, Doug Vaughn	WSDOT
Ellen Evans, Svein Braseth, Kate Manley, Scott Merriman	State Treasurer's Office
Reema Griffith and Noah Crocker	Transportation Commission
Jackson Maynard, Lyset Cadena, Dana Quam, Debbie Driver	Caucus staff

TNB: How Did We Get Here?

- Financing structure, with escalating debt payments
- Toll rates lower than projected
- Traffic levels lower than projected

TNB: Stairstepped debt service



Toll Rates Lower than Projected

	2002	Actual <i>Good</i>	Weighted
	Planned toll	<i>To Go!</i> toll	average toll
2008	\$3.00	\$1.75	\$2.12
2009	\$3.00	\$2.75	\$3.13
2010	\$4.00	\$2.75	\$3.13
2011	\$4.00	\$2.75	\$3.13
2012	\$4.00	\$2.75	\$3.13
2013	\$5.00	\$4.00	\$4.44
2014	\$5.00	\$4.25	\$4.57
2015	\$5.00	\$4.50	\$4.82
2016	\$6.00	TBD	TBD

Traffic Levels Lower than Projected

	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013
2002 T&R Study	15,010,000	15,341,000	15,397,000	15,794,000	16,202,000	16,132,000
2005 T&R Update	14,311,000	14,670,000	14,710,000	15,084,000	15,468,000	15,664,000
Nov 2007 Forecast	13,738,058	14,471,000	14,469,000	14,893,000	15,272,000	15,564,000
Nov 2008 Forecast	13,858,606	14,259,848	14,111,314	14,892,799	15,282,103	15,564,000
Nov 2009 Forecast		13,900,642	14,719,333	15,512,149	16,087,746	16,521,000
Nov 2010 Forecast			14,252,567	14,787,266	15,679,037	16,298,693
Nov 2011 Forecast				14,055,030	14,143,768	14,457,000
Nov 2012 Forecast					13,943,073	13,849,623
Nov 2013 Forecast						13,861,044

Bold = actuals

Study Outline

- Summarized history of TNB financing and tolling
- Developed a base case for tolls, with expenditures and revenues as in current law, evaluated under 3 traffic outlooks
- Developed seven "what if" scenarios, with changes in revenues and expenditures, and assuming 3 traffic outlooks, to see a range of potential toll rates

Scenario Estimating Tool

- Traffic current forecast, zero growth, decline
- Revenue
 - Toll and other
- Expenses
 - Debt service
 - Toll vendor
 - Toll operations
 - Bridge Insurance

- Bridge Maintenance
- Preservation (R&R)
- Deferred sales tax

Sufficient minimum balance (SMB)

Caveats and Assumptions

- Traffic
 - No elasticity assumptions built in (traffic not adjusted due to higher or lower toll rates)
- Expenses increase at IPD not half IPD as in financial plan
- ► Toll rate is blended rate (GTG, cash, PBP, PBM, short term account 2 axle vehicles)
- Analysis begins with FY 2016 rates
- Results are rough estimates
 - Suggest general trends, but need further detailed analysis to make informed decisions
- It's up to the Transportation Commission to set toll rates.

TNB Estimated Expenditures

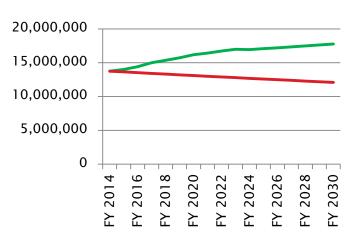
Assuming full IPD

L								
	Debt Service	Toll Vendor	Toll Operations	Bridge Insurance	Bridge Maintenance	Preservation (R&R)	Deferred Sales Tax	Total Expenditures
FY 2014	54,932,000	5,453,500	3,675,600	1,750,000	270,000	0	0	66,081,100
FY 2015	54,735,000	5,453,500	3,640,400	1,750,000	305,000	119,735	0	66,003,635
FY 2016	62,311,000	5,532,660	3,693,242	1,775,402	340,000	4,543,189	0	78,195,493
FY 2017	70,092,000	5,614,549	3,747,905	1,801,680	375,000	1,002,473	0	82,633,607
FY 2018	69,889,000	5,696,045	3,802,307	1,827,831	380,443	3,078,198	0	84,673,825
FY 2019	72,861,000	5,791,056	3,865,731	1,858,320	386,789	12,496	5,759,000	90,534,392
FY 2020	72,770,000	5,892,420	3,933,395	1,890,847	393,559	118,364	5,759,000	90,757,585
FY 2021	72,478,000	5,999,934	4,005,164	1,925,348	400,740	2,685,064	5,759,000	93,253,250
FY 2022	78,093,000	6,109,775	4,078,486	1,960,595	408,077	1,128,348	5,759,000	97,537,281
FY 2023	79,339,000	6,222,642	4,153,829	1,996,814	415,615	3,436,681	5,759,000	101,323,580
FY 2024	83,480,000	6,338,510	4,231,175	2,033,995	423,354	47,449	5,759,000	102,313,483
FY 2025	84,301,000	6,455,447	4,309,234	2,071,519	431,164	2,768,062	5,759,000	106,095,426
FY 2026	83,683,000	6,574,718	4,388,852	2,109,793	439,130	1,463,344	5,759,000	104,417,838
FY 2027	84,047,000	6,695,656	4,469,582	2,148,602	447,208	1,903,942	5,759,000	105,470,990
FY 2028	86,325,000	6,818,009	4,551,257	2,187,864	455,380	720,359	5,759,000	106,816,868
FY 2029	86,542,000	6,943,257	4,634,864	2,228,055	463,745	599,489	0	101,411,410
FY 2030	79,660,000	7,070,847	4,720,035	2,268,998	472,267	2,573,403	0	96,765,550

Source: WSDOT, 9/24/13

TNB Traffic

Current Forecast vs. Pessimistic Scenario



TNB Traffic					
	Current forecast (1)	Pessimistic scenario (2)			
FY 2014	13,753,000	13,753,000			
FY 2015	14,004,000	13,642,976			
FY 2016	14,410,000	13,533,832			
FY 2017	15,005,000	13,425,562			
FY 2018	15,352,000	13,318,157			
FY 2019	15,728,000	13,211,612			
FY 2020	16,177,000	13,105,919			
FY 2021	16,418,000	13,001,072			
FY 2022	16,720,000	12,897,063			
FY 2023	16,983,000	12,793,886			
FY 2024	16,937,000	12,691,535			
FY 2025	17,082,000	12,590,003			
FY 2026	17,203,000	12,489,283			
FY 2027	17,342,000	12,389,369			
FY 2028	17,482,123	12,290,254			
FY 2029	17,623,378	12,191,932			
FY 2030	17,765,775	12,094,396			

TNB Traffic						
	Current forecast (1)	Pessimistic scenario (2)				
FY 2014	0.00%	0.00%				
FY 2015	1.83%	-0.80%				
FY 2016	2.90%	-0.80%				
FY 2017	4.13%	-0.80%				
FY 2018	2.31%	-0.80%				
FY 2019	2.45%	-0.80%				
FY 2020	2.85%	-0.80%				
FY 2021	1.49%	-0.80%				
FY 2022	1.84%	-0.80%				
FY 2023	1.57%	-0.80%				
FY 2024	-0.27%	-0.80%				
FY 2025	0.86%	-0.80%				
FY 2026	0.71%	-0.80%				
FY 2027	0.81%	-0.80%				
FY 2028	0.81%	-0.80%				
FY 2029	0.81%	-0.80%				
FY 2030	0.81%	-0.80%				

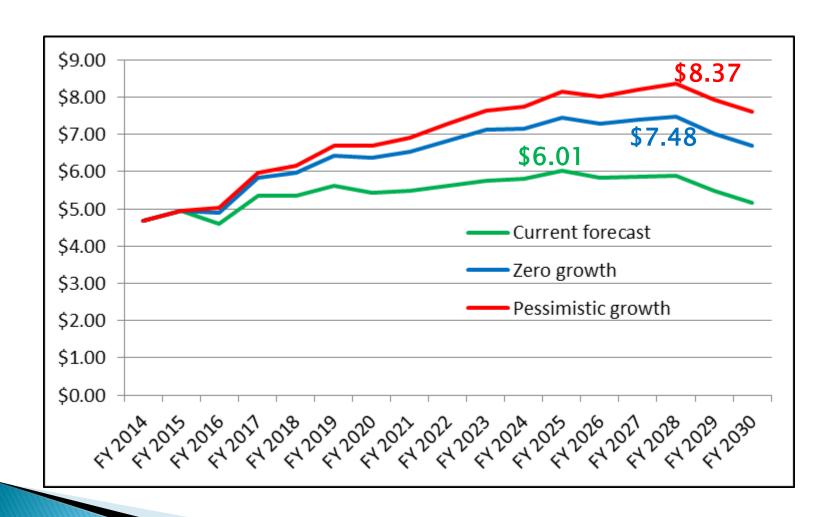
- (1) Current forecast September 2013 Transportation Revenue Forecast
- (2) Source generated for this study by legislative staff

What you'll see today

- Potential toll rates in the base case scenario
- Potential toll rates in the following seven scenarios
 - 1. Deferred sales tax repayment
 - 2. 5% cut in toll operations and vendor costs
 - 3. Another fund source pays preservation costs
 - 4. Tolls only pay debt service
 - 5. Loan to keep blended toll below \$6
 - 6. Loan to offset effect of increasing debt service
 - 7. Worst case scenario

Potential estimated blended toll rates - Base Case

(Full IPD, tolls pay costs as in current law, three traffic scenarios)



Scenario 1: Deferred sales tax repayment

- \$58 million deferred construction sales tax, to be repaid between FY 2019 and FY 2028
- If the Legislature used \$58 million in non-toll revenues to make this repayment, could affect tolls by 35 to 45 cents, depending on the traffic scenario, and actions taken by the Transportation Commission

Deferred sales tax: Policy considerations Could cost \$201 million to adopt this policy

- Sets a precedent for other facilities
- For the TNB, would cost other transportation fund sources \$58 million over ten years (FY 2019 FY 2028)

 Deferred Sales Tax Repayment
- The same policy for SR 520 would cost other fund sources
 \$144 million over ten years
 (FY 2022 FY 2031)
- Department of Revenue:
 Risk of federal lawsuit if turned into an exemption

Deferred Sales Tax Repayment						
(\$ in 000s)						
Fiscal Year	TNB		520		Total	
2018				\$	-	
2019	\$ 5,760			\$	5,760	
2020	\$ 5,760			\$	5,760	
2021	\$ 5,760			\$	5,760	
2022	\$ 5,760	\$	14,356	\$	20,116	
2023	\$ 5,760	\$	14,356	\$	20,116	
2024	\$ 5,760	\$	14,356	\$	20,116	
2025	\$ 5,760	\$	14,356	\$	20,116	
2026	\$ 5,760	\$	14,356	\$	20,116	
2027	\$ 5,760	\$	14,356	\$	20,116	
2028	\$ 5,760	\$	14,356	\$	20,116	
2029		\$	14,356	\$	14,356	
2030		\$	14,356	\$	14,356	
2031		\$	14,356	\$	14,356	
Total	\$57,600	\$	143,563	\$	201,163	

Scenario 2: 5% cut in toll vendor and toll operations budget

- 2013 Legislature reduced toll vendor and toll operations budget by 5%.
- Legislative budget assumes this reduction will be maintained at the same level in the future
- Could affect tolls by about a nickel,
 - But the savings is small enough that it could be overshadowed by other changes in traffic or expenditures.

Scenario 3: Another fund source pays preservation costs (R&R)

- R&R costs are uneven, due to the nature of the work required in a particular year.
- If another fund source paid for R&R, it could save ten to fifteen cents on average, but the savings in a particular year might be more or less than that.
- Would cost Motor Vehicle Account (or other revenue source) \$26 million

	Preservation (R&R)
FY 2014	\$ _
FY 2015	\$ 119,735
FY 2016	\$ 4,543,189
FY 2017	\$ 1,002,473
FY 2018	\$ 3,078,198
FY 2019	\$ 12,496
FY 2020	\$ 118,364
FY 2021	\$ 2,685,064
FY 2022	\$ 1,128,348
FY 2023	\$ 3,436,681
FY 2024	\$ 47,449
FY 2025	\$ 2,768,062
FY 2026	\$ 1,463,344
FY 2027	\$ 1,903,942
FY 2028	\$ 720,359
FY 2029	\$ 599,489
FY 2030	\$ 2,573,403
TOTAL	\$ 26,200,595

Larger scenarios: Gifts and loans

- "Gifts" from other fund sources, no repayment required
- Loans, to be repaid after debt service is paid off in 2030.
 - 5 year and 10 year repayment scenarios

Scenario 4: Tolls only pay debt service

beginning in FY 2016

				% non-debt
	Total	Debt	Non debt-service	service
	Expenditures	Service	expenditures	expenditures
FY 2014	66,081,100	54,932,000	11,149,100	17%
FY 2015	66,003,635	54,735,000	11,268,635	17%
FY 2016	78,195,493	62,311,000	15,884,493	20%
FY 2017	82,633,607	70,092,000	12,541,607	15%
FY 2018	84,673,825	69,889,000	14,784,825	17%
FY 2019	90,534,392	72,861 <mark>,</mark> 00	17,673,392	40%
FY 2020	90,757,585	72,770 <mark>,</mark> 000	17,987,585	20%
FY 2021	93,253,250	72,47 <mark>3</mark> ,000	20,775,250	226
FY 2022	97,537,281	78,09 <mark>3</mark> ,000	19,444,281	20
FY 2023	101,323,580	79,3 <mark>3</mark> 9,000	21,984,580	22%
FY 2024	102,313,483	83,48 <mark>0,000</mark>	18,833,483	18
FY 2025	106,095,426	84,30 ,000	21,794,426	21
FY 2026	104,417,838	83,683,000	20,734,838	20%
FY 2027	105,470,990	84,047,00	21,423,990	70%
FY 2028	106,816,868	86,325,000	20,491,868	19%
FY 2029	101,411,410	86,542,000	14,869,410	15%
FY 2030	96,765,550	79,660,000	17,105,550	18%

Other funds would pay this \$276 million

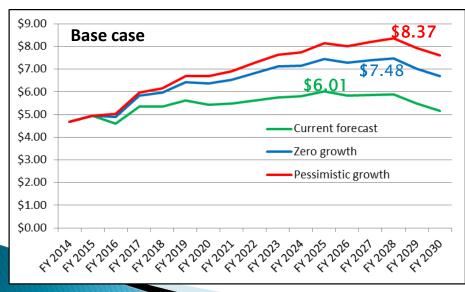
Consideration: Other facilities will want this, too.

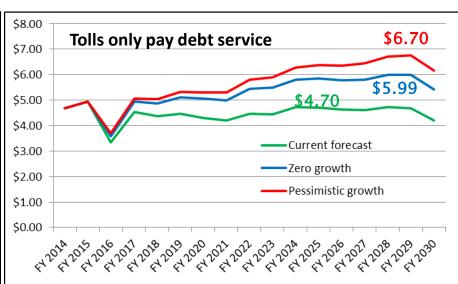


Tolls only pay debt service

beginning in FY 2016

- *Gift" from other transportation fund sources of \$276 million over 15 years (FY 2016 FY 2030)
- Could affect tolls by \$1.10 to \$1.45 on average, depending on the traffic assumption





Tolls pay only debt service, FY 2016 – 2030

Loan, with repayment beginning 2031

	Current traffic forecast	Zero traffic growth	Pessimistic traffic		
FY 2016 – 2030 Ioan	\$276 million				
Average toll level impact FY 2016 – 2030	\$1.10 to \$1.45 of potential savings				

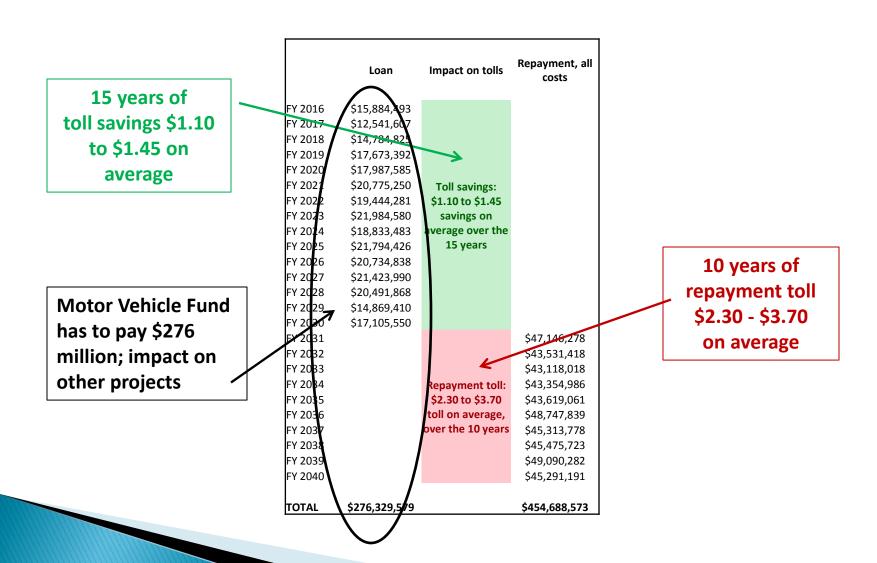
Repayment toll to repay loan*

Average repayment toll 10 years	
FY 2031 – 2040	\$2.30 to \$3.70
Average repayment toll 5 years	
FY 2031 – 2035	\$3.70 to \$5.75

^{*} Assumes repayment toll pays all costs – loan, toll vendor and toll ops, insurance, M&O, R&R. Toll is 20–40 cents lower if another fund source pays insurance, M&O and R&R

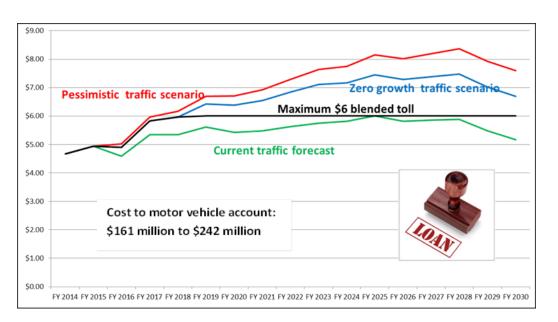
Loan: Tolls only pay debt service FY 2016 - 2030

10 year repayment includes loan and all bridge and toll-related costs



Scenario 5: Maximum \$6.00 toll

- Original finance plan -- \$6.00 maximum toll
- Study evaluated size of loan needed to achieve maximum \$6.00 blended toll
- Results



Maximum \$6.00 toll, FY 2016 - 2030

Loan, with repayment beginning 2031

	Current traffic forecast	Zero traffic growth	Pessimistic traffic	
FY 2016 – 2030 Ioan	NA	\$161 million to \$242 million		
Average toll level impact FY 2016 - 2030	NA	80 cents to \$1.30 of potential average savings		

Repayment toll to repay loan*

Average repayment toll 10 years FY 2031 - 2040	NA	\$2.05 to \$3.15 average toll
Average repayment toll 5 years FY 2031 – 2035	NA	\$3.05 to \$5.00 average toll

^{*} Assumes repayment toll pays all costs - loan, toll vendor and toll ops, insurance, M&O, R&R. Toll is 20-40 cents lower if another fund source pays insurance, M&O and R&R

Scenario 6: Level debt service

Treasurer's current practice is for level debt service, rather than rising debt service as with TNB

Scenario 6: Loan to offset effect of increasing debt service after FY 2016

Level debt service, FY 2016 – 2030

Loan, with repayment beginning 2031

	Current traffic forecast	Zero traffic growth	Pessimistic traffic
FY 2017 – 2030 Ioan		\$231 million	
Average toll level impact FY 2017 - 2030	\$1.00 to \$	1.30 of potential av	verage savings

Repayment toll to repay loan*

Average repayment toll 10 years FY 2031 - 2040	\$1.90 to \$3.00 average toll
Average repayment toll 5 years FY 2031 - 2035	\$3.10 to \$4.75 average toll

^{*} Assumes repayment toll pays all costs – loan, toll vendor and toll ops, insurance, M&O, R&R. Toll is 20–40 cents lower if another fund source pays insurance, M&O and R&R

Scenario 7: Double digit tolls?

Not likely

Take-aways from today's presentation

- I. Blended tolls not likely to reach double-digit.
- Legislature can take action to reduce the impact of tolls on TNB users.
- To have a significant impact on tolls, it will be costly, with implications for other projects and programs funded from the Motor Vehicle Account.
- There will be pressure to provide similar relief for users of other tolled facilities.
- Transportation Commission sets toll rates not the Legislature. Important consideration for bond market.

Questions?

