October 27, 2010 Washington State Joint Transit Commission

Growth & Mobility at Microsoft

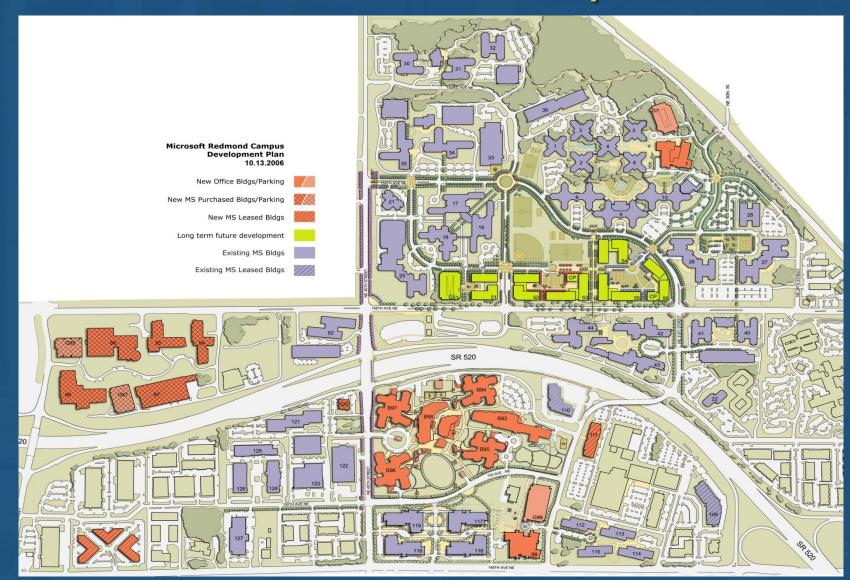
Jim Stanton Senior Community Affairs Manager, Real Estate & Facilities Microsoft Corporation

Microsoft Growth And Culture

- 650 acre Redmond campus
- 10M square feet in 80 buildings
- 40K on campus (36K FTE's)
- 15M SF in Puget Sound
- Highly collaborative/mobile environment
- Facilities in multiple Urban Centers
- Economies of Scale
 - Multiplier
 - Space Demand



Microsoft Redmond Campus



Microsoft West Campus

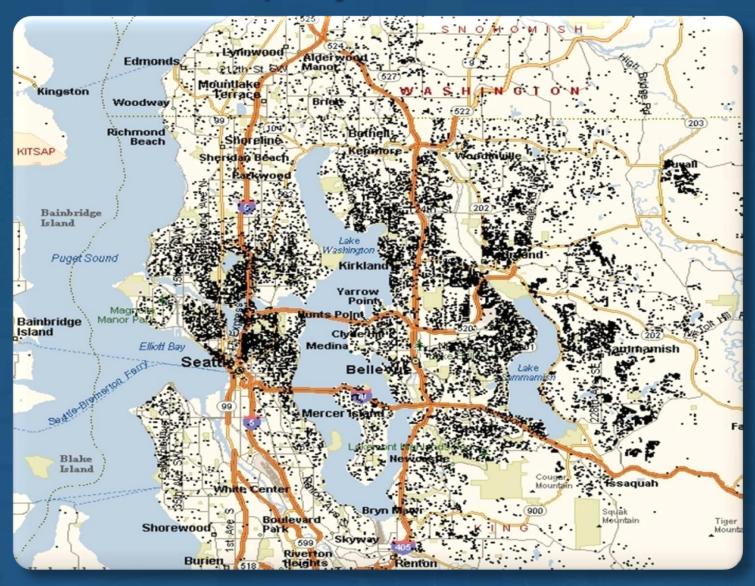


NE 36th Street Bridge



BUILDING INTELLIGENT SOLUTIONS 5

Microsoft Employee Distribution



Transportation Program

Vanpool subsidy

0

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Guaranteed Ride home Orca card bus pass for all 0 Connector bus service Commute 6 Satellite office program 6 ۲ **Bicycle parking** ۲ Microsoft Shuttle Connect Campus Alternative powered shuttles ۲ Services

Improve commute choices Reduce lost productivity

Employee Experience

Strengthen recruiting story

Campus Operations

- Address parking availability
- Mitigate local traffic
- Enable mobility



Environment

- Reduce carbon emissions
- Expand awareness and individual action

Regional Advocacy

SR-520 Bridge Replacement 0

Locker rooms and towels

Bike incentive programs

- SR-520 Corridor upgrades ۲
- Sound Transit East Link 0
- Metro Transit Task Force ۲



Corporate Citizenship

- Generate employee buzz
- Secure/keep EPA ranking ۲
- Support community

BUILDING INTELLIGENT SOLUTIONS

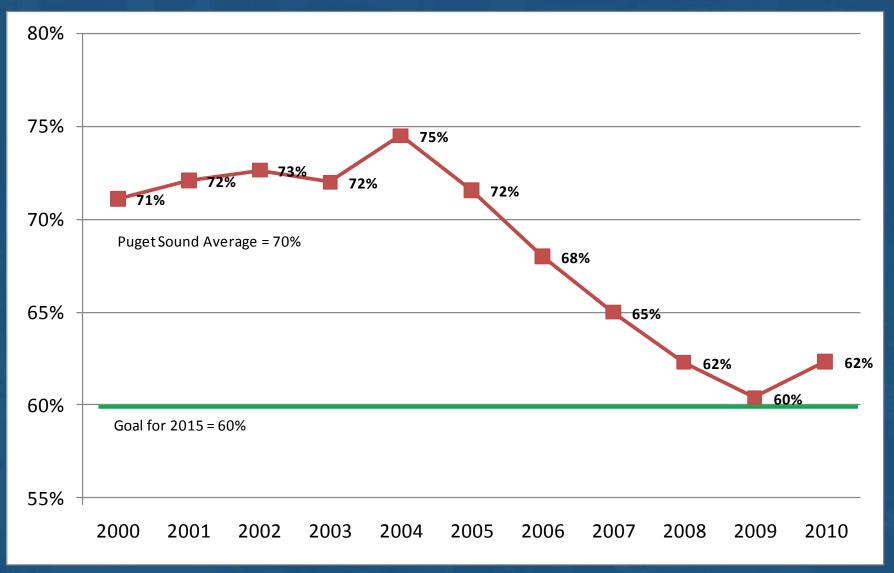
Commute Program Components

- ORCA Pass for all (40,000 issued)
- Connector
- Shuttle Connect (5,000 passengers/day)
- Carpool (2,600 stalls)
- Vanpool (1,100)
- Bike Parking (1,800 stalls)
- Technology enabled Telework
 - WorkLink
 - Unified Communicator
 - Live Meeting
 - Roundtable

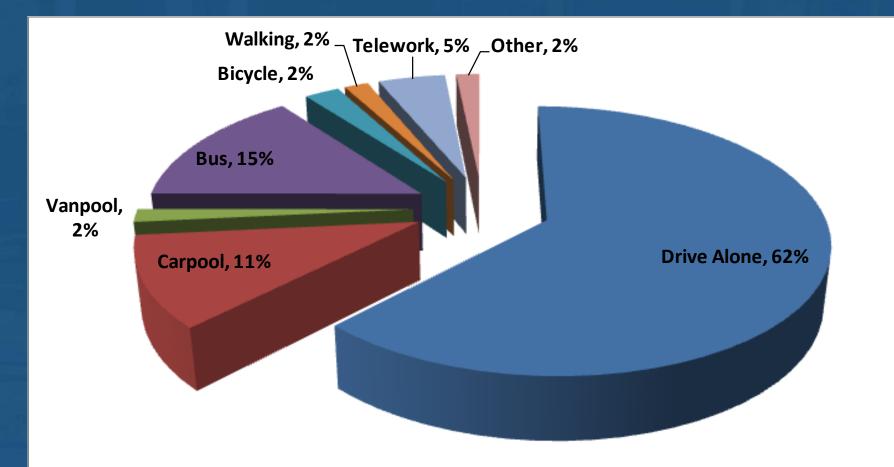




2000 – 2010 Commuter Trend



2010 Mode Split



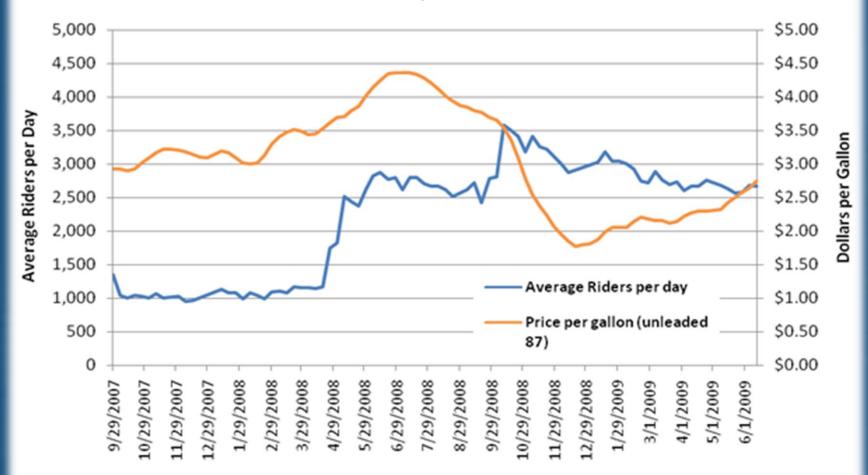
The Connector Service

- Free to Microsoft employees
- 23 routes; 55 buses; 89 round trips/day
- Guaranteed seat, Wi-Fi, reclining seats, wide leg room, on-time performance, and competitive travel time to auto
- Average 2,500 riders/day
- 14,000 unique riders
- 1.2M rides

Connector

Connector & Gas Price Elasticity

Microsoft Connector Ridership & Seattle Area Gasoline Prices



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