



WELCOME ELECTRIC VEHICLE DRIVERS US 2 STEVENS PASS SCENIC BYWAY • JUNE 16, 2012







Expansion of EV Tourism Network - Beyond NCW



CASCADE LOOP



Electric Vehicle Charging Stations

Driving an electric vehicle? We've got you covered—as of 2014, the entire Cascade Loop is EV ready. Plot your course by taking into account where you will charge your vehicle.

See our list of charging stations on page 41.

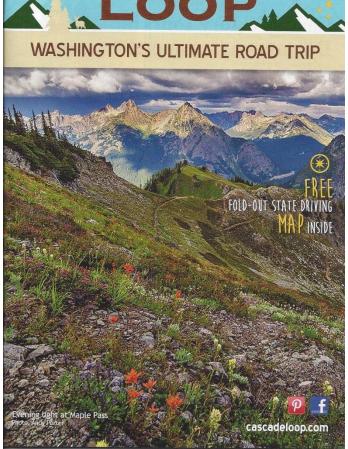


Bright sunlight, endless starry nights, mesmerizing vistas, wineries to explore, and outdoor recreation galore.

You want it? We've got it in North Central Washington.

And now you can access it all in your ELECTRIC VEHICLE with our growing network of charging stations fueled by local renewable energy—compliments of the mighty Columbia River.

More info and maps: www.pluginnorthcentral.com



Electric Vehicle Charging Stations

Region Location

City



1	Evergreen State Fairgrounds Fred Meyer	Monroe Everett
1	Future of Flight Aviation Center & Boeing Tour	
2 2 2 2	Gold Bar Sky Deli Sky Valley Visitor Information Center Stevens Pass Ski Resort and Snowboard Resort	Gold Bar Skykomish Sultan Stevens Pass Summi
3 3 3 3	59'er Diner Icicle Village Resort Leavenworth City Hall Sleeping Lady Mountain Resort	Cashmere Leavenworth Leavenworth Leavenworth
4 4 4	Pybus Public Market Springhill Suites Wenatchee Convention Center	Wenatchee Wenatchee Wenatchee
5 5 5	Campbell's Resort City of Chelan Lakeshore RV Park Mellisoni Vineyards	Chelan Chelan Chelan Chelan
6666666	Howard's on the River Mazama Country Inn Pine Near RV Park Riverbend RV Park Sun Mountain Lodge Twisp River Pub Winthrop KOA	Pateros Mazama Winthrop Twisp Winthrop Twisp Winthrop
7 8 8 8 8 8 8 8	Howard Miller Steelhead Park Fairfield Inn & Suites Frontier Ford Padilla Bay Reserve Skagit County Administrative Building Skagit Valley College The Outlet Shoppes at Burlington Walgreens	Rockport Burlington Anacortes Mount Vernon Mount Vernon Mount Vernon Burlington Anacortes
9 9 9 9 9	China City Restaurant China City Restaurant Downtown - Pioneer Way and Dock Street Langley Park Saratoga Inn WiFire Café	Freeland Oak Harbor Oak Harbor Langley Langley Freeland

For more detailed charging information, visit pluginnew.com/locate-charging-stations/.



www.pluginNCW.com

APPENDIX

HOW? . . . Tactics



- 1. Engage community leaders
- 2. Public education/outreach
- 3. Build out charging network
- 4. Special events/tours
- 5. Be newsworthy media/social networks

HOW? ... Partnerships



- + WSDOT and Dept. of Commerce
- + Transportation organizations
- + Destination Marketing Organizations
- + Local Governments
- + Businesses & Chambers of Commerce
- + Education/Research institutions
- + Utilities

HOW?...Our "Ask" of prospective EV Tourism Partners



- >Host a charging station
- >Sponsor / host an event
- >Engage & support media tours
- >Host a demonstration project

HOW?...Our "pitch"



- + Ideal location for EVs across a spectrum of personal, commercial, agricultural and recreational uses.
- + Benefits appeal to specific demographics/markets
 - Local energy economy; Patriotic/made-in-USA
 - + Economically beneficial transportation; Frugal belt tighteners
 - + Environmentally sound transportation; Environmentalists
 - + Futuristic technology; Early adopters/Tech geeks

Grow with us. Get in early and get recognized.

CHARGING STATION DEPLOYMENT STRATEGY

NCW Charging Station Buildout

- DCQC WSDOT
- Level 2 station "early-adopter" hosts
- Local government installations
- Plug-in NCW's hal2 installs



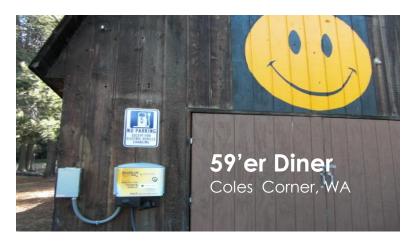
Hi Amp Level 2 (hal2)



- Privately funded charging network devoted to EV tourism in NCW
- + Leverages past state and federally funded networks
- Strategic locations enable travel all over NCW in an EV
- High amperage allows all vehicles to take full advantage of maximum charging speed
- + Funded by dozens of private donations and organized by PINCW, with specific commitments from host sites









MORE THAN JUST ELECTRIC CARS

























TRENDS

- > EV industry investments: global and local
- Vehicle options multiplying
- EV technologies advancing
- Charging infrastructure widespread
- ➤ Purchase price falling

Projected EV Adoption Rate – The Industry View



- By 2020, the worldwide EV population will be approximately 30M vehicles
- By 2030, up to 50% of the vehicles manufactured worldwide are likely to be electrified

Gartner.

- By 2015, worldwide sales of EV to account for 1%-2% of the market
- By 2020, 6% of the market
- In 2030 2040 timeframe, 'extended hockey stick' curve.



- By 2020, 10% of all Nissan car sales will be plug-in EV
- By 2025, 1/3 cars made will be electrically powered



By 2050, nearly all vehicles on the road will be plug-in .



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Sultan



Stevens Pass







Monroe





Skykomish





