

#### Health Homes and Duals Financial Alignment projects









## **Health Homes**

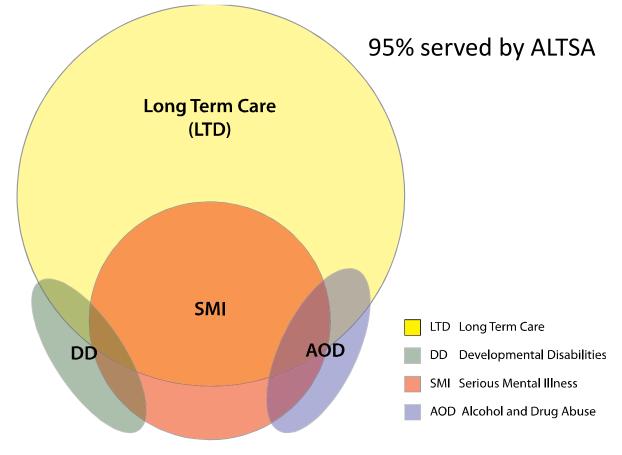


#### Why Bother?





#### Service Needs Overlap for High Risk/High Cost Beneficiaries who are Eligible for Medicare & Medicaid

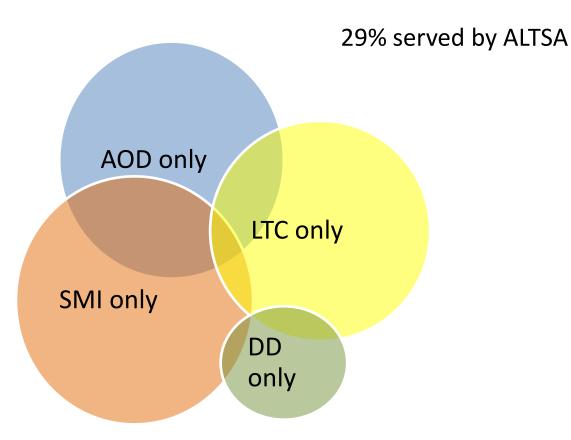








#### Service Needs for High Risk/High Cost Medicaid-Only Beneficiaries Overlap











# Managed Fee-For-Service

How does it fit in?





### Managed FFS (MFFS) Financial Alignment Demonstration

- Health homes are a natural vehicle for aligning the delivery of care in the FFS population
- Grant Funding from CMS supports state infrastructure







## **Benefits**

- Structure already in place through State Plan Amendment
- Potential to sustain the program after 90/10 match can no longer be claimed
- Ability to add additional resources through the use of infrastructure grants
- Coordinated services bridges the existing fee-for-service system
- Access the right care, at the right time and place







# Challenges

- Different rules, different measures, more resources needed
- Agreement and signatures on the Final Demonstration Agreement
- Agreement and signatures on the State Plan Amendment
- Communication challenges
- Delays in funding
- Performance Measures









## **Health Homes**



#### **Implementation Approach**





## Goals

- Establish person-centered health action goals designed to improve health, health-related outcomes and reduce avoidable costs
- Coordinate across the full continuum of services
- Organize and facilitate the delivery of evidence-based health care services
- Ensure coordination and care transitions
- Increase confidence and skills for self-management of health goals
- Single point of contact responsible to bridge systems of care

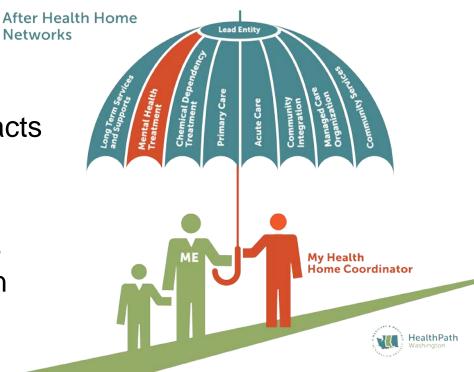






# Focus on High Risk Enrollees

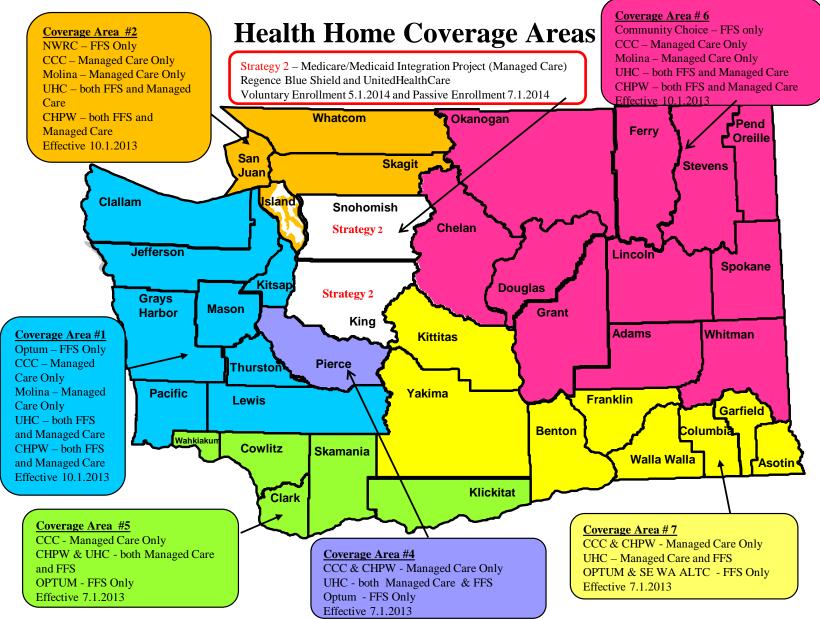
- Most at-risk for adverse health outcomes
- Greatest ability to achieve impacts on hospital and institutional utilization, and mortality
- Most likely to need/receive multiple Medicaid paid services
- Cost effective / achieve a return on investment
- Need to achieve funding sustainability for these interventions











6/25/2013 REV

# **Qualification Process**

- An application and process developed for 3 phase roll-out to qualified health homes
- Released in November 2012, February 2013 and May 2013.
- Emphasis on creation of community partnerships, expert care coordination staff, outreach and high touch services delivered in community setting including a beneficiary's home

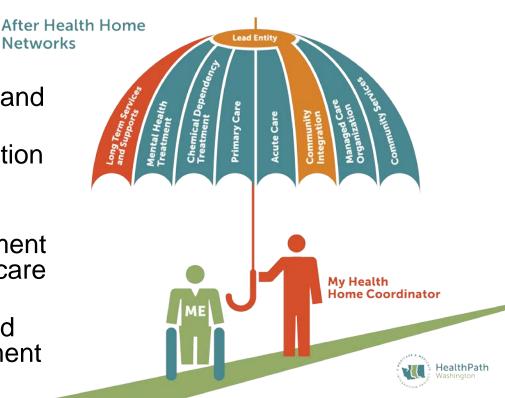






# Payment for Health Home Services

- \$252 for outreach, engagement and health action plan
- \$172 for intensive care coordination services;
- \$67 for maintenance
- Health plans pass share of payment to network entities who provide care coordination services
- Fee-for-service: Payment to lead entity that passes share of payment to entities who provide care coordination services









## Washington's Math to fund FFS health homes

- Increased Federal financing for first 8 quarters
- State financing current match will be enhanced by 40%
- The added match will be used to leverage FFS HH individuals







# **Next Steps**

- 2<sup>nd</sup> Health Home SPA submitted for October 1, 2013 start dates for remaining coverage areas
- Finish readiness reviews and on-site visits for new Qualified Leads
- Train Care Coordinators
- Sign contracts
- Enroll eligible population into Qualified Leads
- Take a deep breath and
- Continue to work on Strategy 2, 3-way Capitated/Integration Management Care





## Duals Financial Alignment Demonstration – Apple Advantage

- Managed Care in Snohomish and King Counties
- Integrated services
- Medicare/Medicaid full dual population
- 3-way contract with CMS
- Two health plans Regence and United







# **MOU and 3-way Contract**

- MOU currently written but not approved yet
- MOU is high-level agreement of operational aspects
- Mid-October approval date for MOU
- 3-way Contract at CMS to be merged with Medicare template
- November/December approval date





# **Next Steps**

- Rate development
- Readiness reviews
- Marketing material
- P1 system changes to support program







### Resources

Websites: <a href="http://www.hca.wa.gov/health\_homes.html">http://www.hca.wa.gov/health\_homes.html</a> <a href="http://www.adsa.dshs.wa.gov/duals/">http://www.adsa.dshs.wa.gov/duals/</a> <a href="http://www.integratedcareresourcecenter.com/">http://www.integratedcareresourcecenter.com/</a>

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