



Fully Integrated Medicaid Purchasing: "Early Adopter" Regional Service Areas

Adult Behavioral Health Task Force July 18, 2014

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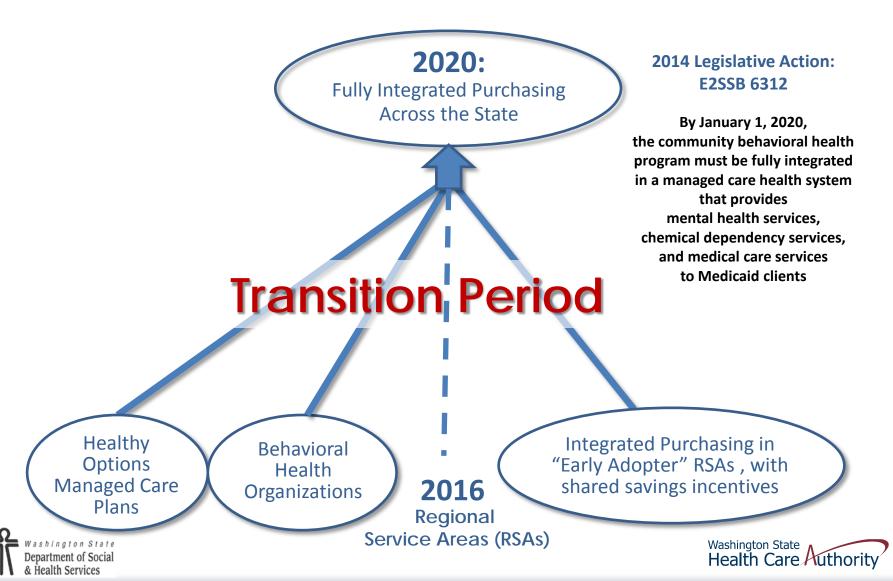
Overview of Today's Topics



- Integrated purchasing paths
- "Early Adopter" overview
- Timeline



Parallel Paths to Purchasing Transformation



2016 Medicaid Purchasing Context

- "Early adopter" regional service areas
 - Managed care plans contract for full physical and behavioral health risk
- "Other" regional service areas

AND

- Managed care plans contract for physical health for all and mental health for individuals who do not meet access-to-care standards
- Behavioral health organizations provide substance use disorder services for all and mental health for individuals who do meet access-to-care standards
- Medical managed care opt-out continues for exempt populations
 - Tribal members
 - Individuals not yet attached to a managed care plan
 - Individuals with medical or other reasons to opt-out of managed care
 - Individuals with 3rd party coverage





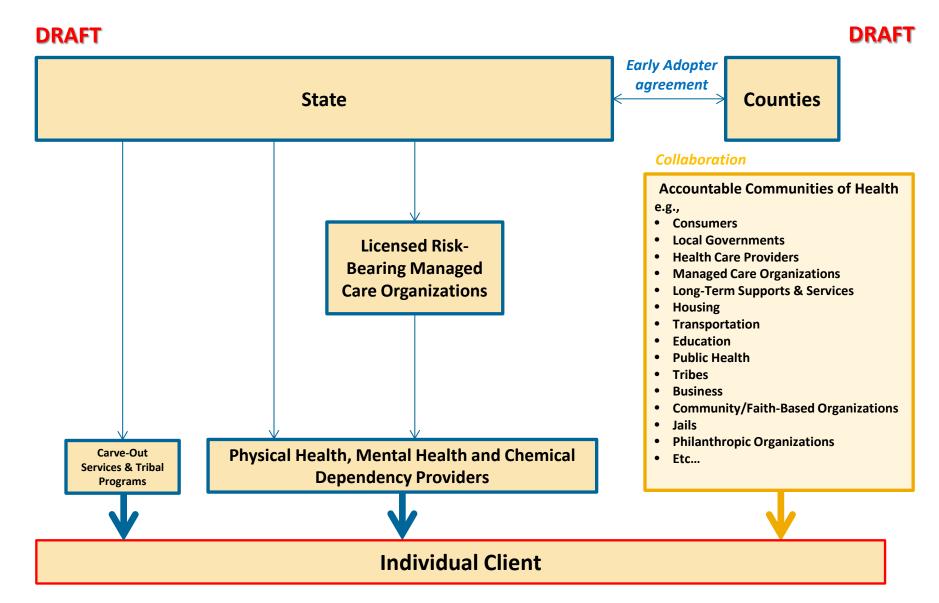
Purchasing in "Early Adopter" RSAs

- Standards developed jointly by the HCA and DSHS
- Agreement by county authorities in a regional service area
- Compliance with Medicaid and State managed care contracting requirements
- Shared savings incentives
 - Payments targeted at 10% of savings realized by the State
 - Based on outcome and performance measures
 - Available for up to 6 years or until fully integrated purchasing occurs statewide
- Models currently being vetted





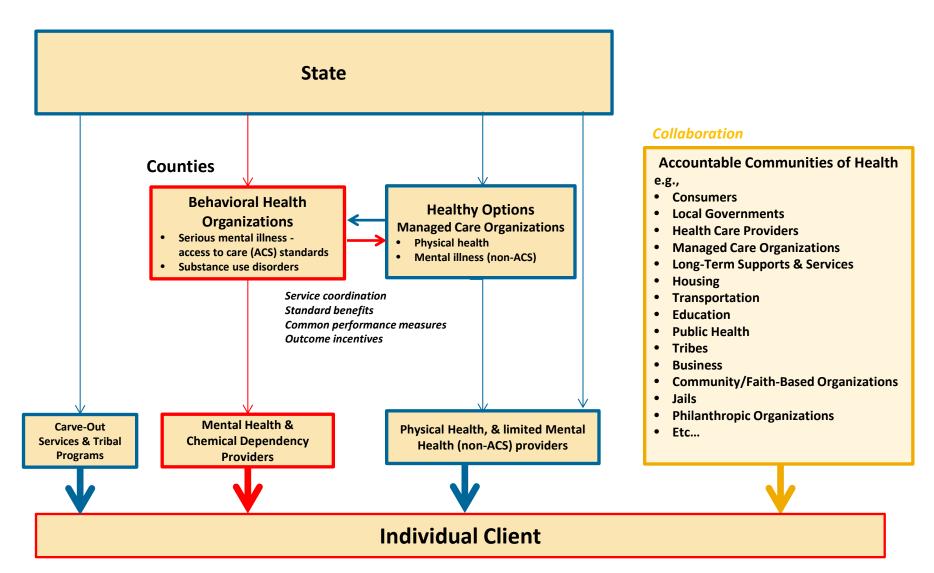
Fully Integrated Physical and Behavioral Health Purchasing Strawman Model A – Basic Managed Care Arrangements in Early Adopter RSAs



Integrated Physical and Behavioral Health Purchasing

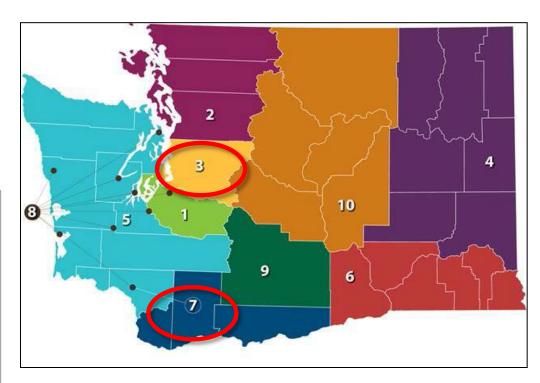
Model B – Managed Care Arrangements in Other RSAs

DRAFT



"Early Adopters": Community Planning Interest





Community of Health Planning Regions





Medicaid Regional Purchasing Timeline

Early Adopter Regions

JUN **Preliminary** models

JUL Model Vetting

SEP County letters of interest

Common Elements

NOV Full RF

DEC RF

JAN Final early CMS integration responses adopter **RSAs**

JUN approval/ readiness review

begins

JUL Draft managed care contracts NOV Final managed approval care contracts

OCT

detailed

responses

DEC **CMS** complete

NAL Fully integrated coverage begins

2014

MAR:

SB 6312:

HB 2572

enacted

JUL:

Preliminary County RSAs

SEP: Final Task Force **RSAs**

OCT: DSHS/HCA **RSAs**

Common DSHS/ **HCA** integrated purchasing policy

JUN: **2016 SPAs** sent to CMS DEC: **CMS** approves **2016 SPAS**

Other Regions

RSA – Regional service areas

MCO - Managed Care Organization

BHO – Behavioral Health Organization

JAN Other **RSAs** (BHO/HO)

2015

APR 2016 HO **MCOs** confirmed

JUL **BHO** detailed BHO plan requirements plan

Draft BHO managed care contracts

DEC **CMS** approval/ readiness review begins

MAR **CMS** approval complete

contracts

BHO detailed

Revised HO

managed care

plans reviewed

JAN

APR Final BHO and revised HO contracts

CMS – Centers for Medicare and Medicaid Services

HO – Healthy Options (medical managed care)

SPA – Medicaid State Plan amendment

Early Adopter Regions: Fully integrated purchasing

Other Regions: Separate managed care arrangements for physical & behavioral health care





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