PROPOSED FINAL REPORT: 2021 TAX PREFERENCE PERFORMANCE REVIEWS

Medical Cannabis Tax Preferences

LEGISLATIVE AUDITOR'S CONCLUSION:

Seven medical cannabis tax preferences provide tax relief to patients and cooperatives. After 2019 statutory changes, it is unclear how pending taxpayer guidance may affect beneficiary savings.

December 2021

Executive Summary

Tax exemptions for medical cannabis

The 2015 Legislature enacted seven tax preferences for medical cannabis: six sales and use tax exemptions for medical cannabis patients and cooperatives, and a business and occupation (B&O) tax exemption for medical cannabis cooperatives.

The preferences vary in customer eligibility requirements, intended beneficiaries, and qualifying purchases and activities.

The preferences have no expiration date.

Estimated Biennial Beneficiary Savings

\$4.9 Million

Tax Type

Business and Occupation Tax, Sales and Use Tax

Multiple RCWs

Applicable Statutes

Usage limited in part by availability of medically endorsed retailers

Six of the seven preferences require access to a retailer with a medical endorsement from the Liquor and Cannabis Board. Medical endorsement is voluntary for licensed retailers. Washington has 275 medically endorsed retailers in 32 counties. These retailers can register eligible customers in the medical cannabis authorization database and make tax-exempt sales. In fiscal year 2020, 205 retailers made tax-exempt sales. Some retailers, including medically endorsed retailers, offer retail discounts in lieu of the medical cannabis sales tax exemptions. It is unclear how often customers make purchases with discounts instead of the preferences.

Largest tax preference subject to updated guidance

Over 87% of beneficiary savings for the medical cannabis tax preferences have been realized under one retail sales tax preference. In 2019, the Legislature modified the tax preference to

refer to DOH-compliant products. It is unclear how pending taxpayer guidance will affect future beneficiary savings.

Recommendations

Legislative Auditor's Recommendation: Continue

The Legislature should continue the preferences because they provide tax relief to medical cannabis patients.

The Department of Revenue and the Department of Health should update guidance to reflect 2019 statutory changes.

You can find more information in Recommendations.

Commissioners' Recommendation

The Commission endorses the Legislative Auditor's recommendation with comment. Testimony suggests the state should consider reviewing the definitions and guidelines associated with medical cannabis. The Legislature may want to evaluate approaches used in other states, such as Colorado, and consider whether and to what extent Washington's laws can be altered to better meet patient needs. The Legislature may find that additional interventions may be needed to address the issues raised in testimony. These issues largely revolve around quality and price differentials between the regulated and unregulated market.

REVIEW DETAILS

1. Seven preferences for medical cannabis

Seven preferences provide tax relief for medical cannabis purchases and cooperatives

Six preferences provide exemptions from sales and use tax on retail purchases of cannabis and cannabis-based products, and one preference provides an exemption from the B&O tax for medical cannabis cooperatives¹. The preferences were enacted in 2015, and have no expiration date.

Three agencies are involved in medical cannabis regulation or taxation. The Department of Revenue (DOR) collects retail sales and use taxes and provides guidance to taxpayers. The Department of Health (DOH) administers the medical authorization database, licenses and regulates the medical cannabis consultant certificate, and establishes product quality standards

¹Medical cannabis cooperatives allow up to four medical cannabis patients or their designated provider to grow cannabis for the patients' personal use.

for products that may be beneficial for medical use. The Liquor and Cannabis Board (LCB) licenses and regulates cannabis producers, processors, and retailers, and collects the marijuana excise tax.

Preferences limited to certain retailers, customers, and products

When the 2015 Legislature created the preferences, it stated its intent to provide tax relief to medical cannabis patients and cooperatives under certain circumstances. The preferences vary in customer eligibility requirements, intended beneficiaries, and qualifying purchases and activities. See Section 3 for beneficiary savings for each preference.

Exhibit 1.1: Seven preferences provide exemptions to eligible cannabis sales and

medical cannabis cooperatives

| medical cannabis cooperatives | | | | | | |
|--|---------------------------------------|---------------------|-------------------------|---|---|---|
| Preference name | Statutes (RCW) | Tax Type | Beneficiaries | Access to medically endorsed retailer required? | Registration in patient database required? | Qualifying activities |
| Medical Cannabis Sold to Qualifying Patients | 82.08.9998(1)(a), 82.12.9998(1)(a) | Sales and use | Recognition cardholders | Yes, to purchase | Yes | Purchases of DOH- compliant products ² (As of Jan. 1, 2020. Previously all cannabis products. See Section 3 for more detail) |
| Low THC Products Sold to Qualifying Patients | 82.08.9998(1)(b), 82.12.9998(1)(b) | Sales and use | Recognition cardholders | Yes, to purchase | Yes | Purchases of products less than or equal to 0.3% THC |
| Cannabis with Low THC High CBD Ratio | 82.08.9998(1)(c), 82.12.9998(1)(c) | Sales and use | All customers | Yes, to purchase | No | Purchases of DOH- compliant products appropriatel y labeled as Low THC, High CBD Ratio |
| Topical THC Sales by Health Care Professional s | 82.08.9998(1)(d), 82.12.9998(1)(d) | Sales and use | All customers | No | No | Purchases of topical products with less than or equal to 0.3% THC from health care professionals |

²Products that meet DOH standards (Chapter 246-70 WAC) for certain heavy metals and pesticides.

| Preference name | Statutes (RCW) | Tax Type | Beneficiaries | Access to medically endorsed retailer required? | Registration in patient database required? | Qualifying activities |
|--|---|---------------------|-------------------------|---|---|---|
| Medical Cannabis Produced and Used by Cooperativ e Members | 82.08.9998(1)(e)(i), 82.12.9998(1)(e)(i) | Sales and use | Members of cooperatives | Yes, to register in patient database | Yes | Transfers of cannabis products between members of the same cooperative |
| Resources and Labor Contributed by Medical Cannabis Cooperativ e Members | 82.08.9998(1)(e)(ii), 82.12.9998(1)(e)(ii) | Sales and use | Cooperatives | Yes, to register in patient database | Yes | Contribution s of resources and labor by members to their own cooperative |
| Cannabis Cooperativ es | 82.04.756 | B&O | Cooperatives | Yes, to register in patient database | Yes | Operations of cooperatives |

Source: JLARC staff analysis.

Licensed retailers may receive medical endorsements from the Liquor and Cannabis Board

Licensed retailers may request a medical endorsement from LCB. To hold an endorsement in good standing (WAC 314-55-080), a retailer must, among other requirements:

- Employ a cannabis consultant certified by DOH.
- Demonstrate the ability to register patients in the medical cannabis patient database.
- Issue recognition cards to registered patients and their providers.
- Carry a representative assortment of cannabis products for registered patients and designated providers.

While all requirements are subject to enforcement, LCB states it only enforces the requirement to employ certified consultants.

Patients and their designated providers may register as recognition cardholders

Five of the preferences are restricted to patients registered in the medical cannabis authorization database or their designated provider.

Collectively, these people are called "recognition cardholders," because they are issued a recognition card when they register in the database. To register, patients or designated providers must visit a medically endorsed retailer and request registration from a certified consultant.

The number of retailers issuing cards and the number of cards issued have declined in the past

Exhibit 1.2 Number of retailers issuing recognition cards declining



Source: JLARC staff analysis of Department of Health data.

three years. According to state agency staff and stakeholders, the reason for this decline is unknown.

Two preferences are available to all customers. These apply to products that do not have significant psychoactive effects due to their low concentrations of THC³.

Three preferences are available to cooperatives and their members. Medical cannabis cooperatives allow up to four medical cannabis patients or their designated providers to grow cannabis for the patients' personal use. To register in a cooperative, a patient or designated provider must obtain a recognition card through a medically endorsed retailer. There are currently 12 cooperatives in six counties.

Department of Health's compliant product standards apply to two preferences

Two preferences apply to sales of products that meet DOH's compliant product standards. These standards are optional criteria that cannabis producers and processors test their products against, in addition to the LCB standards for all cannabis products. Current DOH standards establish maximum allowable levels for certain heavy metals and pesticides which are not included in the LCB testing standards. The compliant product standards are intended to provide quality assurances for products that may be used to address medical conditions.

³The principal psychoactive compound in cannabis.

DOH-compliant products fall into three categories: General Use, High THC, and High CBD Low THC Ratio.

Exhibit 1.3: DOH-compliant products fall into three categories

| Product Category | Eligible Product Types | Eligible Retailers | Eligible Customers |
|---------------------------|---|---|--|
| GENERAL USE GENERAL USE | May be of any product type allowed by LCB. No more than 10 mg THC per serving. | Any licensed retailer | Adults 21+ and recognition cardholders |
| HIGH CBD LOW THC RATIO | Concentrates: No more than 2% THC, and a ratio of at least 25:1 CBD:THC Edibles: No more than 2 mg THC per serving, and a ratio of at least 5:1 CBD:THC Topicals: A ratio of at least 5:1 CBD:THC | Any licensed retailer | Adults 21+ and recognition cardholders |
| HIGH THC HIGH THC | Only capsules, tablets, tinctures, transdermal patches, and suppositories. May be up to 50 mg THC per serving. | Only medically endorsed retailers | Recognition cardholders only |

Source: JLARC analysis of Chapter 246-70 WAC.

REVIEW DETAILS

2. Retailer availability limits use

Availability of medically endorsed retailers is one factor that limits preference use

Six of the seven preferences require access to a medically endorsed retailer

Six of the seven preferences apply to sales by <u>medically endorsed retailers</u>⁴. Cannabis retailers are not required to obtain a medical endorsement, which means these preferences may not be available to eligible customers at all retail locations.

⁴Cannabis retailers meeting certain requirements may be endorsed by the Liquor and Cannabis Board.

Medically endorsed retailers are located in 32 of 39 counties

There are 510 licensed cannabis retailers in 38 counties. Of these, 275 retailers (54%) have medical endorsements. Seven counties have no medically endorsed retailers.

MEDICALLY ENDORSED RETAILERS Pend 0 1-9 10-19 20-40 >40 Oreille Okanogan San Juan Ferry Stevens Skagit Island Clallam Chelan Jefferson Douglas Lincoln Grays Harbor Mason Kittitas Grant Adams Whitman Pacific Lewis Franklin Garfield Yakima Columbia Skamania Cowlitz Benton Walla Wa**l**la Asotin Wahkiakum Klickitat Clark

Exhibit 2.1: 32 of 39 counties have medically endorsed retailers

Source: JLARC staff analysis of Marijuana Traceability Database and Liquor and Cannabis Board data.

Of the 275 currently medically endorsed retailers, 188 issued recognition cards in fiscal year 2020 to patients or their designated providers. This includes the re-issuance of lost or expired cards.

205 endorsed retailers made tax-exempt sales in calendar year 2020. Of Washington's 38 counties with licensed retailers, 32 counties had a retailer making tax-exempt sales.

Further information about retailers and cooperatives in each county is available in the appendix.

Exhibit 2.2: 205 of Washington's 510 licensed cannabis retailers made tax exempt sales in 2020



Source: JLARC staff analysis of the Liquor and Cannabis Board's Marijuana Traceability Database.

Some retailers offer discounts in lieu of sales tax preferences

Department of Revenue (DOR) audit records and stakeholder interviews indicate that some retailers, including those without medical cannabis endorsements, offer discounts to recognition cardholders for purchases eligible for tax preferences. These are discounts to the retail sales prices, upon which sales and use tax is still collected. However, purchases from medically endorsed retailers qualify for a sales tax exemption, and should not be taxed. Patients paying sales and use tax on some of these purchases may be eligible to request refunds from the retailers or DOR, in accordance with WAC 458-20-229, if they believe the sales tax was paid in error.

Some retailers indicated they provide a discount in lieu of the tax preference due to discomfort with handling medical records, the cost of required equipment, and retention of qualified cannabis consultants required for a medical endorsement. It is unclear how many retailers offer discounts rather than make tax-exempt sales and the total value of discounts offered is unknown.

REVIEW DETAILS 3. 2019 change could affect savings

Beneficiaries will save an estimated \$4.9 million in the 2021-23 biennium. Most savings are realized under a recently modified preference for which guidance is not yet updated.

Beneficiary savings in fiscal year 2020 for all seven tax preferences are \$1.79 million. Over 87% of the beneficiary savings were realized under a single preference: Medical Cannabis Sold to Qualifying Patients.

Exhibit 3.1 One preference accounts for over 87% of FY 2020 beneficiary savings

| Preference Name | Beneficiary Savings, FY 2020 |
|--|----------------------------------|
| Medical Cannabis Sold to Qualifying Patients | \$1.57 million |
| Low THC Products Sold to Qualifying Patients | \$83,000 |
| Cannabis with Low THC High CBD Ratio | \$113,000 |
| Topical THC Sales by Health Care Professionals | <u>Confidential</u> ⁵ |

⁵Three or fewer taxpayers deducted sales under this preference and beneficiary savings are confidential.

| Preference Name | Beneficiary Savings, FY 2020 |
|---|---------------------------------|
| Medical Cannabis Produced and Used by Cooperative Members | \$8,400 |
| Resources and Labor Contributed by Medical Cannabis Cooperative Members | \$16,200 |
| Cannabis Cooperatives | \$800 |
| Total | \$1.79 million |

Source: JLARC staff analysis of Department of Revenue deduction data.

2019 statute changed products eligible for the Medical Cannabis Sold to Qualifying Patients sales tax exemption, which has the greatest beneficiary savings. Future savings could be affected.

The 2019 Legislature passed the Marijuana Product Labeling Act (ESSB 5298). The bill restricts cannabis product labels from making medical claims, and clarifies that the Medical Cannabis Sold to Qualifying Patients preference applies specifically to sales of products that meet the Department of Health's (DOH) <u>compliant product standards</u>⁶. This legislation altered the language of the cannabis tax preference with the highest beneficiary savings, potentially affecting its use.

Preference previously applied to all recognition cardholder purchases

Prior to the 2019 statutory change, the Medical Cannabis Sold to Qualifying Patients sales tax exemption applied to all purchases made by <u>recognition cardholders</u>⁷ of cannabis products identified by DOH as beneficial for medical use.

DOH determined in 2015 that because cannabis is federally classified as a Schedule 1 controlled substance, there was insufficient evidence to identify particular products as beneficial for medical use. Due to this lack of evidence, DOH deferred to patients and their healthcare providers to determine which products are medically beneficial. A 2016 Department of Revenue (DOR) Special Notice to taxpayers indicated that all cannabis products purchased by recognition cardholders from medically endorsed retailers were presumed to be medically beneficial and exempt from sales and use tax under this preference.

⁶Standards that test cannabis products for certain heavy metals and pesticides.

 $^{^{7}}$ Medical cannabis patients or their designated providers who are registered in the medical cannabis authorization database.

Preference administration has not changed

Effective January 1, 2020, the Marijuana Product Labeling Act specified that the preference applies to products meeting DOH's compliant product standards. <u>Statute</u>⁸ requires medically endorsed retailers to carry a representative assortment of DOH-compliant products. The Liquor and Cannabis Board (LCB) stated that this requirement has not been enforced. Beneficiary savings in fiscal year 2020 for purchases of products labeled as DOH-compliant were \$6,895, which is less than 1% of the \$1.57 million of claimed sales tax savings that year.

DOH and DOR have not updated guidance to medically endorsed retailers or the public since the 2019 statutory change. Medically endorsed retailers have continued not to collect sales tax on purchases by recognition cardholders, regardless of the products' compliance with DOH standards. DOR stated that it is working with DOH, and DOH is in the process of updating public guidance for compliant cannabis products.

Future biennial savings estimated to be \$4.9 million

The estimates of future beneficiary savings shown below assumes there is no change in guidance for the Medical Cannabis Sold to Qualifying Patients preference. However, if new guidance limits qualifying purchases, future savings could be affected.

Exhibit 3.2: Estimates of beneficiary savings

| Biennium | Fiscal Year | Estimated Beneficiary Savings |
|---------------------------|------------------|-------------------------------|
| 2017-2019 | 2018 | \$1,412,516 |
| 7/1/17 - 6/30/19 | 2019 | \$1,486,019 |
| 2019-21 7/1/19-6/30/21 | 2020 | \$1,794,019 |
| | 2021 | \$2,022,628 |
| 2021-23 7/1/21-6/30/23 | 2022 | \$2,280,964 |
| | 2023 | \$2,572,996 |
| | 2021-23 Biennium | \$4,853,961 |

Source: JLARC analysis of Department of Revenue and Liquor and Cannabis Board data.

Proposed Final Report: Medical Cannabis Tax Preferences

⁸RCW 69.50.375

REVIEW DETAILS

4. Optional database registration unique to WA

Optional registration in the patient database sets these preferences apart from other preferences and states

Preferences for other medical necessities do not require beneficiaries to register in a database

A <u>2013 JLARC report</u> reviewed retail sales and use tax exemptions for medical necessities. Medical necessities are medical products the Legislature defined as necessary for health, or products that health professionals recommend or order for patients. This includes menstrual products, insulin, and dialysis equipment.

Five of the seven medical cannabis tax preferences require beneficiaries to register in the medical cannabis patient database. Tax preferences for other medical necessities may require prescriptions or authorizations from healthcare provider, but none require beneficiaries to register in a database.

Patients who are not registered in the database may purchase most cannabis products, but are ineligible for the tax preferences that require registration. It is unknown how many patients with medical cannabis authorizations from their health care provider do not register in the database.

Unlike peer states, patient database registration is optional in Washington

JLARC staff identified eleven other states⁹ that allow sales of medical and recreational cannabis.

The eleven peer states either do not tax medical cannabis or tax it at a lower rate than recreational cannabis. These states also vary in credentialing requirements for cannabis retailers. Some states require medical retailers to serve only verified medical customers, or may restrict certain types of products to verified medical patients. Others allow for recreational and medical sales in the same location, but may require inventories and points-of-sale to be separate.

Most of these states require medical cannabis patients to register in a database as a condition of eligibility for medical cannabis tax preferences. Washington is the only state in which database registration in a patient database is optional. Patients who are not registered in Washington's database are unable to claim five of the seven tax preferences.

⁹Alaska, Arizona, California, Colorado, Illinois, Maine, Massachusetts, Michigan, Montana, Nevada, and Oregon.

REVIEW DETAILS

5. Applicable statutes

RCW 82.04.756, RCW 82.08.9998, RCW 82.12.9998

Exemptions - Marijuana cooperatives

RCW 82.04.756

- (1) This chapter does not apply to any cooperative in respect to growing marijuana, or manufacturing marijuana concentrates, useable marijuana, or marijuana-infused products, as those terms are defined in RCW 69.50.101.
- (2) The tax preference authorized in this section is not subject to the provisions of RCW 82.32.805 and 82.32.808.

Exemptions - Marijuana concentrates, useable marijuana, or marijuanainfused products - Products containing low amounts of THC

RCW 82.08.9998

- (1) The tax levied by RCW 82.08.020 does not apply to:
- (a) Sales of marijuana concentrates, useable marijuana, or marijuana-infused products, identified by the department of health in rules adopted under RCW 69.50.375(4) in chapter 246-70 WAC as being a compliant marijuana product, by marijuana retailers with medical marijuana endorsements to qualifying patients or designated providers who have been issued recognition cards;
- (b) Sales of products containing THC with a THC concentration of 0.3 percent or less to qualifying patients or designated providers who have been issued recognition cards by marijuana retailers with medical marijuana endorsements;
- (c) Sales of marijuana concentrates, useable marijuana, or marijuana-infused products, identified by the department of health under RCW 69.50.375 to have a low THC, high CBD ratio, and to be beneficial for medical use, by marijuana retailers with medical marijuana endorsements, to any person;
- (d) Sales of topical, noningestible products containing THC with a THC concentration of 0.3 percent or less by health care professionals under RCW 69.51A.280;
- (e)(i) Marijuana, marijuana concentrates, useable marijuana, marijuana-infused products, or products containing THC with a THC concentration of 0.3 percent or less produced by a cooperative and provided to its members; and

- (ii) Any nonmonetary resources and labor contributed by an individual member of the cooperative in which the individual is a member. However, nothing in this subsection (1)(e) may be construed to exempt the individual members of a cooperative from the tax imposed in RCW 82.08.020 on any purchase of property or services contributed to the cooperative.
- (2) Each seller making exempt sales under subsection (1) of this section must maintain information establishing eligibility for the exemption in the form and manner required by the department.
- (3) The department must provide a separate tax reporting line for exemption amounts claimed under this section.
- (4) The definitions in this subsection apply throughout this section unless the context clearly requires otherwise.
- (a) "Cooperative" means a cooperative authorized by and operating in compliance with RCW 69.51A.250.
- (b) "Marijuana retailer with a medical marijuana endorsement" means a marijuana retailer permitted under RCW 69.50.375 to sell marijuana for medical use to qualifying patients and designated providers.
- (c) "Products containing THC with a THC concentration of 0.3 percent or less" means all products containing THC with a THC concentration not exceeding 0.3 percent and that, when used as intended, are inhalable, ingestible, or absorbable.
- (d) "THC concentration," "marijuana," "marijuana concentrates," "useable marijuana," "marijuana retailer," and "marijuana-infused products" have the same meanings as provided in RCW 69.50.101 and the terms "qualifying patients," "designated providers," and "recognition card" have the same meaning as provided in RCW 69.51A.010.

Exemptions - Marijuana concentrates, useable marijuana, or marijuanainfused products - Products containing low amounts of THC

RCW 82.12.9998

- (1) The tax levied by RCW 82.12.020 does not apply to:
- (a) Sales of marijuana concentrates, useable marijuana, or marijuana-infused products, identified by the department of health in rules adopted under RCW 69.50.375(4) in chapter 246-70 WAC as being a compliant marijuana product, by marijuana retailers with medical marijuana endorsements to qualifying patients or designated providers who have been issued recognition cards;

- (b) Sales of products containing THC with a THC concentration of 0.3 percent or less to qualifying patients or designated providers who have been issued recognition cards by marijuana retailers with medical marijuana endorsements;
- (c) Sales of marijuana concentrates, useable marijuana, or marijuana-infused products, identified by the department of health under RCW 69.50.375 to have a low THC, high CBD ratio, and to be beneficial for medical use, by marijuana retailers with medical marijuana endorsements, to any person;
- (d) Sales of topical, noningestible products containing THC with a THC concentration of 0.3 percent or less by health care professionals under RCW 69.51A.280;
- (e)(i) Marijuana, marijuana concentrates, useable marijuana, marijuana-infused products, or products containing THC with a THC concentration of 0.3 percent or less produced by a cooperative and provided to its members; and
- (ii) Any nonmonetary resources and labor contributed by an individual member of the cooperative in which the individual is a member. However, nothing in this subsection (1)(e) may be construed to exempt the individual members of a cooperative from the tax imposed in RCW 82.08.020 on any purchase of property or services contributed to the cooperative.
- (2) Each seller making exempt sales under subsection (1) of this section must maintain information establishing eligibility for the exemption in the form and manner required by the department.
- (3) The department must provide a separate tax reporting line for exemption amounts claimed under this section.
- (4) The definitions in this subsection apply throughout this section unless the context clearly requires otherwise.
- (a) "Cooperative" means a cooperative authorized by and operating in compliance with RCW 69.51A.250.
- (b) "Marijuana retailer with a medical marijuana endorsement" means a marijuana retailer permitted under RCW 69.50.375 to sell marijuana for medical use to qualifying patients and designated providers.
- (c) "Products containing THC with a THC concentration of 0.3 percent or less" means all products containing THC with a THC concentration not exceeding 0.3 percent and that, when used as intended, are inhalable, ingestible, or absorbable.

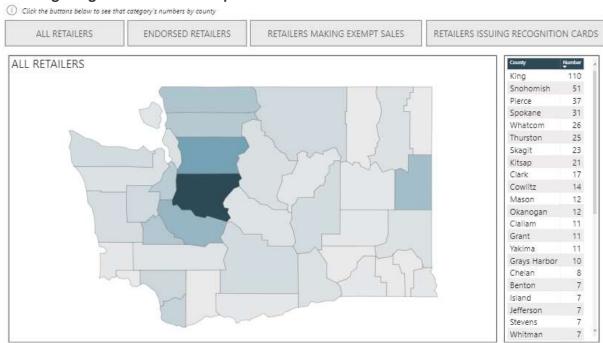
(d) "THC concentration," "marijuana," "marijuana concentrates," "useable marijuana," "marijuana retailer," and "marijuana-infused products" have the same meanings as provided in RCW 69.50.101 and the terms "qualifying patients," "designated providers," and "recognition card" have the same meaning as provided in RCW 69.51A.010.

REVIEW DETAILS Appendix A: Retailers by county

Interactive map of retailers and cooperatives by county

The Liquor and Cannabis Board's Marijuana Traceability Database tracks cannabis sales, licensee status, and cooperatives. The Department of Health collects data about recognition cards issued by medically endorsed retailers. The interactive map below provides additional information about retailers and cooperatives in each county.

Exhibit A1: Interactive map of retailers and cooperatives by county Click image to go to interactive map



Source: JLARC staff analysis of Liquor and Cannabis Board and Department of Health data.

RECOMMENDATIONS & RESPONSES Legislative Auditor's Recommendation

Legislative Auditor recommends continuing the preferences.

The Legislature should continue the preferences because they provide tax relief to medical cannabis patients.

The Department of Revenue and the Department of Health should update guidance to reflect 2019 statutory changes.

Legislation Required: No

Fiscal Impact: None

RECOMMENDATIONS & RESPONSES

Letter from Commission Chair

State of Washington

Citizen Commission for Performance Measurement of Tax Preferences

COMMISSION MEMBERS

Dr. Grant Forsyth Chair Avista Corp.

Re:

Ronald Bueing Vice Chair Diane Lourdes Dick Seattle University School of Law Dr. Sharon Kloko Evans School of Public Policy and Governance University of Washington

Andi Nofziger-Meadows Edmonds Education Association NON-VOTING MEMBERS

Representative Gerry Pollet
Chair, Joint Legislative Audit and Review Committee

Pat McCarthy State Auditor

106 11th Ave SW, PO Box 40910, Olympia, WA 98504-0910 | Phone: 360-786-5171 | Fax: 360-786-5180 E-mail: JLASCEleg, major | Website: www.citizentaspref.wa.gov | Twitter: #WALepAuditor

October 27, 2021

The Honorable Senator Christine Rolfes
The Honorable Senator Lynda Wilson
The Honorable Senator Mark Mullet
The Honorable Senator Perry Dozier
The Honorable Senator Annette Cleveland
The Honorable Senator Ron Muzzall
The Honorable Senator Reuven Carlyle
The Honorable Senator Doug Ericksen

The Honorable Senator Doug Ericksen
The Honorable Senator Karen Keiser
The Honorable Senator Curtis King
The Honorable Representative Timm Ormsby

The Honorable Representative Drew Stokesbary
The Honorable Representative Noel Frame
The Honorable Representative Ed Orcutt
The Honorable Representative Cindy Ryu
The Honorable Representative Bill Jenkin
The Honorable Representative Eileen Cody
The Honorable Representative Joe Schmick
The Honorable Representative Joe Fitzgibbon
The Honorable Representative Mary Dye
The Honorable Representative Shelly Kloba
The Honorable Representative Shelly Kloba
The Honorable Representative Drew MacEwen

2021 Tax Preference

Dear Senators and Representatives:

I am pleased to forward to you the comments that the Citizen Commission for Performance Measurement of Tax Preferences unanimously adopted for this year's review of tax preferences. Our comments are informed by JLARC staff work, public testimony and our professional knowledge of Washington's tax structure.

The Citizen Commission consists of five voting members, appointed by each of thefour caucuses and the Governor's office and represent a broad range of ideologies and professional backgrounds. Members include a retired tax attorney and CPA, a Seattle University law professor, the president of the Edmonds Education Association, a University of Washington public policy professor, and myself, the Chief Economist at Avista. Notably, reviews this year included:

Four preferences in which the Legislative Auditor recommended legislative action:

- A review of a preference for <u>Manufacturers' Deferral</u>, in which the Legislative Auditor
 concluded that "Four businesses used the tax deferral and met job goals through temporary
 construction work rather than permanent manufacturing jobs. Businesses likely would have
 built the facilities without the deferral. To increase manufacturing jobs or training, the
 Legislature should consider modifying the deferral program."
- A review of a <u>Reduced B&O Rate for Printing and Publishing Newspapers</u>, in which the Legislative Auditor concluded that "The preference provides tax relief to newspaper printers and publishers and saves these businesses money. However, the newspaper industry continues to lose revenue and jobs as it seeks to stabilize financially."

RECOMMENDATIONS & RESPONSES

Letter from Commission Chair

Citizen Commission for Performance Measurement of Tax Preferences October 27, 2021.

Page 2

- A review of seven preferences for <u>Medical Cannabis</u>, in which the Legislative Auditor concluded that "Seven medical cannabis tax preferences provide tax relief to patients and cooperatives. After 2019 statutory changes, it is unclear how pending taxpayer guidance may affect beneficiary savings."
- An exemption for the Washington Health Benefit Exchange, in which the Legislative Auditor concluded that "The preference reduces the Exchange's administrative costs by \$1 million per year, allowing it to maximize its funding for operating a health insurance marketplace. The Legislature should extend the July 2023 expiration date or make the preference permanent."

Recommendations to allow one preference to expire and to clarify the intent of another

- A review of a <u>Credit for Renewable Energy Program Payments</u>, in which the Legislative Auditor concluded that "The tax credit program increased Washington's solar capacity and met its solar-related employment target. It did not broaden low-income participation. Solar installations have continued after the program reached its funding limit."
- An exemption for <u>Nonprofit Outpatient Dialysis Facilities</u>, in which the Legislative Auditor concluded that "Preference provides tax relief to nonprofit outpatient dialysis facilities, which outperform for-profit counterparts on two standard measures. Legislature should clarify its intent."

One recommendation implemented during the 2021 session

 During the 2021 session, the Legislature amended chapter 84.25 RCW, related to a Targeted Urban Area Exemption to change the population criteria and extend the expiration date, in response to the Legislative Auditor's recommendation.

The full text of the Commission's recommendations is included below and will be added to JLARC's proposed final report in December. Summaries of the JLARC staff's analysis and recommendations and brief video summaries of each preference are available <a href="https://example.com/html/person-pe

As Chair of the Citizen Commission, I would be pleased to discuss the Commission's position and comments with you and any interested legislators. These reviews provide valuable information as the Legislature considers whether individual preferences are meeting policy objectives. Please feel free to contact me (grant.forsyth@leg.wa.gov) or the Legislative Auditor, Keenan Konopaski (keenan.konopaski@leg.wa.gov or 360-786-5187).

Sincerely,

Grant D. Forsyth, Chair

Citizen Commission for Performance Measurement of Tax Preferences

RECOMMENDATIONS & RESPONSES Commissioners' Recommendation

The Commission endorses the Legislative Auditor's recommendation with comment. Testimony suggests the state should consider reviewing the definitions and guidelines associated with medical cannabis. The Legislature may want to evaluate approaches used in other states, such as Colorado, and consider whether and to what extent Washington's laws can be altered to better meet patient needs. The Legislature may find that additional interventions may be needed to address the issues raised in testimony. These issues largely revolve around quality and price differentials between the regulated and unregulated market.

RECOMMENDATIONS & RESPONSES LCB Response

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September 13, 2021

Keenan Konopaski Joint Legislative Audit & Review Committee Washington State Legislature PO Box 40910 Olympia, WA 98504-0910

Re: JLARC Review - Medical Cannabis Tax Review - Request for Formal Response

Dear Mr. Konopaski,

The Liquor and Cannabis Board appreciates the opportunity to participate in the JLARC review of the medical cannabis tax preference. The LCB supports the goal of improving patient access to medical cannabis. While direct responsibility for administering this sales tax preference falls to the Department of Revenue and the Department of Health, the LCB supports the recommendation to continue the tax preference.

Sincerely,

Rick Garza
SICCOCERNICATION
Director

cc: Toni Hood, LCB Deputy Director Jim Morgan, LCB CFO

PO Box 43080, Olympia WA 98504-3088, (360) 664-1600 lcb.wa.gov

RECOMMENDATIONS & RESPONSES **DOR & OFM Response**



STATE OF WASHINGTON

September 7, 2021

TO: Keenan Konopaski, Legislative Auditor

Joint Legislative Audit and Review Committee

FROM: David Schumacher, Director

Office of Financial Management

Vikki Smith, Director Department of Revenue

SUBJECT: JLARC PRELIMINARY REPORT ON 2021 TAX PREFERENCE PERFORMANCE

With Smith

REVIEWS

The Office of Financial Management and the Department of Revenue have reviewed the Joint Legislative Audit and Review Committee's (JLARC) preliminary report on the 2021 tax preference performance reviews.

We appreciate the thorough analysis of JLARC and the detailed review provided by the Citizen Commission for Performance Measurement of Tax Preferences. A system that provides for a continuous review of the state tax preferences is critical to ensure that the state of Washington maintains a fair and equitable tax system.

We have no specific comments on the following reports:

- · Health Benefit Exchange
- · Manufacturer's Deferral
- · Newspapers
- · Nonprofit Kidney Dialysis
- Credit for Renewable Energy Program Payments
- · Targeted Urban Area Exemption

We continue to support the recommendations of JLARC for the inclusion of performance statements and specific public policy objectives for all tax preferences where they don't exist in statute today to clarify intent.

As you requested, here is the Department of Revenue's response on the recommendation provided in the Medical Cannabis Report,

| RECOMMENDATION | AGENCY POSITION | COMMENTS |
|---|--------------------|---|
| The Department of Revenue and the Department of Health should update guidance to reflect 2019 statutory changes. | Concur | The Department of Revenue concurs with this recommendation. However, we must wait to publish guidance until the Department of Health (DOH) has provided its guidance. We have worked with DOH and learned it is in the process of updating its public guidance concerning compliant marijuana products. DOH is the authorized agency that determines which products are compliant marijuana products that would qualify for the preference. Once updated guidance has been provided by DOH, the Department of Revenue will update the Sales and Use Tax Exemptions for Marijuana Retailers with a Medical Endorsement special notice that was originally published May 6, 2016, consistent with the DOH guidance. |

Thank you again for the opportunity to review this preliminary report.

RECOMMENDATIONS & RESPONSES **DOH Response**



STATE OF WASHINGTON

DEPARTMENT OF HEALTH

PO Box 47890 • Olympia, Washington 98504-7890 Tel:360-236-4030 • 711 Washington State Relay

September 14, 2021

TO: Keenan Konopaski, Legislative Auditor

Joint Legislative Audit and Review Committee

FROM: Christie Spice, Acting Assistant Secretary Christie Spice

Health Systems Quality Assurance Division

SUBJECT: JLARC Report of the Medical Cannabis Tax Preference Review

The Department of Health (department) has reviewed the Joint Legislative Audit and Review Committee's (JLARC) report of the 2021 tax preference performance reviews. We appreciate the thorough analysis of JLARC and the detailed review provided by the Citizen Commission for Performance Measurement of Tax Preferences. The state of Washington must maintain a fair and equitable tax system and continual reviews of tax preferences are critical to ensure equity is maintained.

We concur with the recommendations JLARC made to the Legislature to continue the preferences because they provide tax relief to medical cannabis patients. We also concur with the recommendation that that the Department of Health and the Department of Revenue update guidance to reflect the 2019 statutory changes. The department is in the process of issuing an interpretive statement to clarify that "compliant product" for purposes of RCW 82.08.9888(1)(a) and 82.12.9998(1)(a) refers to any cannabis products that may be "beneficial for medical use." The department will amend chapter 246-70 WAC to further clarify this requirement.

Thank you for the opportunity to review and provide comment on this JLARC report.

cc: Kristina White, Internal Auditor, Department of Health Martin Pittioni, Director, Office of Health Professions, Department of Health Blake Maresh, Deputy Director, Office of Health Professions, Department of Health Allyson Clayborn, Program Manager, Office of Health Professions, Department of Health

MORE ABOUT THIS REVIEW Study questions

Click image to view PDF of proposed study questions.



PROPOSED STUDY QUESTIONS 2021 Medical Marijuana Tax Preference Reviews

State of Washington Joint Legislative Audit and Review Committee

December 2020

JLARC will review seven tax preferences for medical marijuana

The 2006 Legislature directed JLARC staff to conduct performance audits of tax preferences. These preferences are included in the 10-year review schedule set by the Citizen Commission for Performance Measurement of Tax Preferences.



Washington voters passed Initiative 692 in 1998, which allowed for the medical use of marijuana. In 2012, Washington voters passed Initiative 502, which allowed for the production, processing, sale, and consumption of recreational marijuana in a highly regulated marketplace. The 2015 Legislature passed legislation which merged the medical market with the recreational market and revised how marijuana is taxed.

This legislation established seven tax preferences intended to provide tax relief to qualifying patients and their designated providers when purchasing or obtaining marijuana for medical use. The Legislature recognized a similarity to drugs and supplements prescribed by health care professionals, which are not subject to sales tax.

A separate tax preference for medical marijuana, because it does not qualify for the exemption for prescription drugs

The Legislature found that an authorization for the medical use of marijuana is different from a prescription. Both prescription drugs and the medical use of marijuana require oversight by a medical professional. However, statute specifies that a medical authorization is not a prescription. A prescription is an "order", whereas an authorization for medical marijuana is a formalized statement of professional opinion regarding marijuana. As a result, prescription drug tax preferences do not extend to medical marijuana.

This study will address the following questions:

- 1. To what extent has each tax preference been used?
- 2. How do these preferences compare to preferences for other medical necessities?
- 3. How does taxation of medical marijuana in Washington compare to tax policy in other states?

Study Timeframe

Preliminary Report: July 2021 Proposed Final Report: December 2021

Study Team

Team Lead Scott Hancock (360) 786-6193 scott.hancock@leg.wa.gov
Research Analyst Rachel Murata (360) 786-5293 rachel.murata@leg.wa.gov
Project Coordinator Eric Thomas (360) 786-5182 eric.thomas@leg.wa.gov
Legislative Auditor Keenan Konopaski (360) 786-5187 keenan.konopaski@leg.wa.gov

JLARC Study Process



JOINT LEGISLATIVE AUDIT & REVIEW COMMITTEE

106 11th Ave SW, Olympia, WA 98501 | Email: JLARC@leg.wa.gov | Website: www.jlarc.leg.wa.gov | Twitter: @WALegAuditor | Phone: (360) 786-5171 | Fax: (360) 786-5180

Washington Joint Legislative Audit and Review Committee

106 11th Ave SW, Suite 2500 PO Box 40910 Olympia, WA 98504-0910 Phone: 360-786-5171

Email: <u>JLARC@leg.wa.gov</u>





