The Joint Legislative Executive Committee on Aging and Disability

September 15, 2014 Meeting Materials

- Agenda
- The following two documents are not intended to limit Committee member proposals to only those items; however, they are intended as a tool to begin the discussion of recommendations:
 - o List of recommendations proposed by presenters over the course of the past two years.
 - o List of recommendations from Committee members following the July 2014 meeting.
- Update from the Community First Choice Option Work Group, Bea Rector, Department of Social and Health Services.
- Use of technology to help people maintain independence, Scott Peifer, AgeTech West.
- Training Partnership and workforce quality, Charissa Raynor, Training Partnership.



Washington State Legislature

John A. Cherberg Building PO Box 40466 Olympia, WA 98504-0466 (360) 786-7407

Aging & Disability Joint Legislative Executive Committee

John L. O'Brien Building PO Box 40600 Olympia, WA 98504-0600 (360) 786-7160

Monday September 15, 2014 1:00 -4:00 p.m. Sen. Conf. Rms ABC J.A. Cherberg Building Olympia, WA

AGENDA

- 1. Update from the Community First Choice Option Work Group.
 - Bea Rector, Department of Social and Health Services
- 2. Use of technology to help people maintain independence.
 - Scott Peifer, AgeTech West
- 3. Training Partnership and workforce quality.
 - Charissa Raynor, Training Partnership
- 4. Public comment.
- 5. Initial member discussion of final report.

Joint Legislative Executive Committee on Aging Disability

Summary of Suggested "Recommendations" from Panelists

	GAP					
			Legislation		Budget Item	
	Group	Recommendation to the JLEC on Aging/Disability	Needed	Optional	Needed	Optional
1	Client Safety	DSHS6 Adult Protective Services (APS) FTEhigh-level expertise in financial exploitation		Х	Х	
2	Client Safety	DSHS3 APS FTEfacilitation of protective orders or guardianships		Х	Х	
3	Client Safety	DSHSResidential Care Services (RCS) investmentsquality assurance program		Х	Х	
4	Client Safety	DSHSamend definition of vulnerable adults	Χ			Х
5	Client Safety	DSHSSupported livinglegislation granting authority to impose immediate sanctions	Χ			X
6	Client Safety	DSHSSupported livinglegislation calling for a quality assurance assessment	Χ			Х
7	Client Safety	Stakeholderreview role of guardians in WA (both formal and informal)		Χ		X
8	Client Safety	Utilizing "Health Professions Account" for client safety initiatives		Х	X	
9	Client Safety	King Co. Prosecutormodifying the definition of abuse/neglectchange the reckless standard	Χ			Х
		LeadingAgebetter use of navigatorsnurse navigators, community health navigatorsisolate where				
10	Client Safety	things fall apart		Х		Х
11	Financial Security	DRSincrease the availability of deferred comp program, as well as the utilization of deferred comp		Х		Х
		Stakeholdercontinue supporting a defined benefit pension to attract and retain employeesand allow for				
12	Financial Security	secure retirement		Х		Х
13	Financial Security	Stakeholderencourage private retirement accountsthrough START, or another program		Х		Х
14	Financial Security	Genworthprioritize consumer education programssuch as "Own Your Own Future"		Х		Х
15	Training	WSRCCbetter clarity about training expectations and training requirements		Χ		Х
16	Training	LeadingAgeencouraging and developing an apprentice model for LTC workers		Х		Х
17	Training	LeadingAgecontinuing to develop specialty trainingdementia, CCM, specific skills		Χ		X
18	Training	LeadingAgetraining budgethow is money being spentcould it be spent more effectively		Х	X	
19	Training	WHCAfacilities provide joint training sessionsNH provides to AP staff, etc.		Х		Х
20	Training	DSHStraining for family caregiversincluding "unpaid" caregivers		Х		Х
21	Training	WTECBpipeline of nursesprogram availability in higher education		Х	X	
22	training	Multiplemodification of LTC training requirementslimited supervision, nurse delegation	Χ			X
23	Training	WHCAlicensure = automatic qualification as trainer (orientation & safety)	Χ			X
		RTIreview public insurance programs (other countries and Hawaii)consider a public insurance				
24	Insurance	program in WA	Χ		X	
25	Training	DSHS/HCAexpand consumer education and advertising of LTC Partnership in WA		Х		Х
26	Insurance	OICconsider premium caps for private LTC insurance	Χ			Х
27	Insurance	Genworthfavorable tax treatment of distributions to fund private LTC insurance	Χ			Х
		Genworthconsider a public/private option for LTC insuranceboth private company and government				
28	Insurance	share risk	Χ			Х
29	Insurance	Genworthtax incentives that encourage purchasing of private LTC insurance	Х			Х
30	System Change	Multipleidentify "variables" that could be changed to create a different LTC system in the future		Х		Х
31	System Change	DSHSimplementation of the state Alzheimer's plan	Х		Х	
32	System Change	LeadingAgemodifying the scope of careencouraging and implementing a geriatric model of care		Х		Х

Joint Legislative Executive Committee on Aging Disability

Summary of Suggested "Recommendations" from Panelists

		LeadingAgetraining staff to understand connection between charting and reimbursement and care			
33	System Change	planning	Χ		Χ
34	System Change	AAAtargeted support = rural areasassistance to build sustainable programs and full programs	Х	X	
35	System Change	DOHintegrated mental health and chemical dependency screening and interventions	Х		Х
36	System Change	CCSbetter link between home care and primary care	Х		Х
37	System Change	LeadingAgecontinued effort for healthcare payment reform	Х		Х
38	System Change	DSHS/HCAconsider offering LTC Partnership as an optional program for state employees X Clark Countyvarious initiativessuch as "Shared Housing", "Universal Green Design", "Timebanking",			Х
		"Weatherization", "Land Use & Zoning", "Volunteer Sidewalk", and "Accessible Transportation Coalition",			
39	System Change	"Telehealth", "Speakers Bureau" X		Х	
40	Wellness	DOHexpanded support = wellness and preventionsuch as the "Complete Streets" concept	Х	Х	•
41	Wellness	CCSfocus on wellnessnot just disease management	Х		Х
42	Housing	WSRCCaddress barriers to new provider openingsAFH or other	Х		Х
		Stakeholderexplore alternate ways of aging-in-placeusing existing community providers within			
43	Housing	independent housing	Х		Χ
44	Housing	WHCAmore clarity about survey requirements	Х		Х
45	Caregiver Support	DSHS and stakeholdersFamily Caregiver Support Programfurther expansion	Х	X	
46	IT	LeadingAgeIT investmentmotion sensor, exercise review	Χ		Χ
		AAAcontinued support = Health Homes, Care Transitions, Chronic Disease Self Management, Chronic Pain			
47	Existing Models	Self Management	Χ		Χ
48	Existing Models	CCSPEARLS model in King Cobetter utilize existing models	Χ		Χ
		AAAexpanded effort = Information & AssistanceOptions Counselinglower staff ratios in AAAs and HCS			
49	Info/Assistance	Field	Χ	Х	
50	Vendor Rates	Multiplevendor rate increases for providers (AFH, Assisted Living, Nursing Home)	Χ	Х	
51	Population	Stakeholderestablish clear picture of older adults in WA (both current and projected)	Χ		Χ
52	Continue JLEC	Multiplecontinue JLECeither as a standing committee, or just for another year (or two)	Χ		Χ

Discussion Document Priorities of the Joint Legislative Executive Committee on Aging and Disability

	Group		up Suggestion		Priority Level			
					Short- Term	Mid- Term	Long- Term	
1	Insurance/System Changes		Long Term Care Financing Options (Public, private & public/private options)					
2	CFCO		Ise of Community First Choice Option for:					
		а	Family Caregiver Support and Respite	Rep. Jinkins / DSHS/ Jason McGill				
		b	Medicaid rate enhancements for providers of long-term services and supports	Rep. Jinkins				
		С	Restoration of hours for home care workers	Rep. Jinkins				
		d	Pre-Medicaid Services. Investing in services and supports that will delay or divert individuals from entering the more expensive Medicaid long-term care system. (\$19 million GF-State – potentially funded through CFCO savings)	DSHS/Jason McGill				
3	Financial Security	ST	ART Proposal					
4	Client Safety	Elo	der Abuse Omnibus Bill (Look at CA, MN, OR or FL for models):	Rep. Jinkins				
		a	Amend Criminal Mistreatment and Abandonment statutes	Rep. Jinkins				
		b	Create a crime of Financial Exploitation of Vulnerable Adults	Rep. Jinkins				
		С	Funding for APS (this is budget, not policy Omnibus issue)	Rep. Jinkins				
		d	Authorize (or mandate) formation of Multidisciplinary Teams	Rep. Jinkins				
		e	Incentivize specialized elder abuse detectives & prosecutors	Rep. Jinkins				
		f	Adult Protective Services Staffing for Financial Exploitation and Self-Neglect. APS requires 9.0 FTE dedicated to addressing the increasing demands self-neglect cases in order to be able to close cases in a timely manner. (6 FTE for financial exploitation; 3 FTE for self-neglect cases - \$2 million total funds; \$1.5 million GF-State)	DSHS/ Jason McGill				
5	Client Safety	Residential Care Services Complaint Investigations and Complaint Resolution Unit Intake Staffing. A total 23.1 FTE are requested: 7.7 FTE for the CRU, and 15.4 for Nursing Home		DSHS				

Discussion Document Priorities of the Joint Legislative Executive Committee on Aging and Disability

	Group	Suggestion	Offered by	Priority Level			
				Short- Term	Mid- Term	Long- Term	
		survey. (\$7.6 million funds; \$3.9 million GF-State)					
6	Client Safety/System Changes	Area Agencies on Aging Case Management Funding. AAAs are currently not funded for the 1:62 case manager to client ratio that is spelled out in their contract. Lack of adequate funding creates risk to federal funding, poor client outcomes and failure to fully address clinical needs of clients as well as the ability to fully comply with new federal rules that went into effect March 2014. (\$28 million total funds; \$14 million GF-State)	DSHS				
7	Insurance	Long Term Care Insurance Study. Contracted actuarial insurance industry study of options to finance long term care insurance for the citizens of Washington State, including options for public financing and public-private partnerships. (\$400,000 total funds; \$200,000 GF-State - contingent on \$200,000 in private contribution)	DSHS				
8	System Change	End of life care planning, patient counseling, system improvement (like Oregon's) See Bree Collaborative recommendations	Jason McGill				
9	Insurance	LTC insurance market improvement and choices	Jason McGill				
10	Planning	Retirement planning, both for state employees and the public generally	Jason McGill				
11	System Change	Importance of Duals pilot and health homes – and workforce needs associated with these efforts and aging population generally (e.g. primary care, geriatrics, nurse chronic care managementt, LTC workers supports, community health worker supports)	Jason McGill				

Department of Social and Health Services Update on Community First Choice

Presented to the Joint Legislative/Executive Committee on Aging and Disability

Bea Rector, Director, Home and Community Services
Darla Helt, CFC Workgroup Representative

September 15, 2014



COMMUNITY FIRST CHOICE Federal origin and intent

- New federal authority created by the Affordable Care Act
- Encourages states to invest in additional community-based care
- Provides services that are designed to increase independence and skills
- Additional federal match available
 - Six percentage points higher than current Medicaid



Washington State's Direction (SHB2746)

- Refinance Medicaid Personal Care
- Cover new costs from a portion of the savings generated from enhanced match
- Program design to maximize enhanced federal match & achieve savings for reinvestment



Washington State's Direction (SHB2746)

Creates state savings to invest in:

- Developmental Disabilities Services (SB 6387, passed 2014)
- Home and community based services with recommendations from:
 - Joint Legislative/Executive Committee on Aging and Disability
 - CFCO Development Workgroup



CFCO Timeline for Implementation

- Federally Required Stakeholder Workgroup began in May 2014 and ends in October 2014.
- Statute requires CFCO implementation by: 8/30/2015
- DSHS targeted early implementation date:
 7/1/2015



COMMUNITY FIRST CHOICE Workgroup Membership

Total of 16 members, including:

- Individuals with disabilities
- Caregivers & parents
- Older Adults
- Tribal representative
- AARP
- ARC of Washington
- Developmental Disabilities Council
- SEIU 775
- State Council on Aging
- Washington Association of Area Agencies on Aging



CFCO Savings During Phase-In

Four Year Estimate*	FY16	FY17	FY18	FY19
CFCO Net Savings	(\$36 M)	(\$36 M)	(\$36 M)	(\$36 M)
Required Investments in DD Services (SB 6387)	<u>+\$6 M</u>	<u>+\$16 M</u>	<u>+\$18 M</u>	<u>+\$18 M</u>
Remaining Savings	(\$30 M)	(\$20 M)	(\$18 M)	(\$18 M)

Ongoing Savings	(\$18 M)	(\$18 M)	(\$18 M)	(\$18 M)
One-time Savings	(\$12 M)	(\$2 M)	-	-

^{*}Updated fiscal note assumptions for SB 2746.
Revised estimates will be available after the fall 2014 caseload forecast is finalized.



CFCO Workgroup Priorities

After broad discussion the workgroup prioritized targeted investments that:

- Assist families in providing care that delays need for expensive help
- Informs and supports self-management skills, use of assistive devices, supports and technology
- Decreases out of home placements
- Supports person-centered approach to service planning that best addresses the complex needs of individuals in home & community settings



CFCO Workgroup Investment Recommendations

- Expand supports to unpaid family caregivers
- Increase access to positive behavioral support services
- Increase the time caseworkers have to support individuals with person-centered service planning that efficiently, adequately and safely sustains them in community settings by reducing caseloads
- Targeted increases of in-home hours for clients at risk for out of home placement



Questions





Washington State Legislature

Aging & Disability

Joint Legislative Executive Committee

"Use of Technology to help people maintain independence"

Scott Peifer, Executive Director AgeTech West September 15, 2014



Advancing a Technology-Enabled Standard of Care

HOME

WELCOME TO AGETECH WEST

ABOUT US

NEWS & INFO

LEADERSHIP

EVENTS

POLICY

PROVIDER RESOURCES

TECHNOLOGY COMPANIES

PARTNERS



AgeTech West advances the delivery of tech-enabled aging and home care services on the West Coast to reach a new standard of person-centered care. Technologies such as care coordination and point-of-care technologies, electronic health records, activity/health vitals monitoring, medication management, emergency response, cognitive fitness and "theraputainment" can enable greater independence and wellness, higher quality of care & service, successful management of chronic disease, early detection of illness, and prevention of hospitalizations while enhancing carediving and cost efficiency.

FEATURED RESOURCES

Click on **Provider Resources** to read the "Link-age Connect & AgeTech West Senior Social Media Survey Report."



Announcements

Expo: CALL FOR PRESENTATIONS

Save the Date! 2014 AgeTech West Conference & Technology Expo, November 17-18, Seattle, WA. More details coming soon!

Pitch for Pilots Pairings Announced and Pitch Video Released



AgeTech West is heading to Seattle for the 2014 AgeTech West Technology Conference & Expo.

Scott Peifer, Executive Director









T Embracing Technology

2013-14 AgeTech West/Aging2.0 "Pitch-for-Pilots"





Social Media Trends

Trends in Seniors' Internet, Social Media Usage



2013 Survey by Link-Age
Connect and AgeTech West
re-field of Pew Research

- 1,778 65+ senior housing residents responded
- 67% are online (n=1,187)
- 35% of those online are using social media
- 50% of online users between the ages of 65 and 75 use social media
- Of those online, nearly half (48%) of 70-74 year olds use social media, 38% of 80-84 year olds, and more than a quarter (28%) of 96-99 year olds!



Flurry of Start-Ups





















The Right Medicine at the Right Time









"Connected Independence" Tech























Connection/Socialization













tapestry



Personal Emergency Response Systems (PERS) "2.0 and 3.0"

















Activity/Wellness Monitoring











Medication Reminders/Dispensers











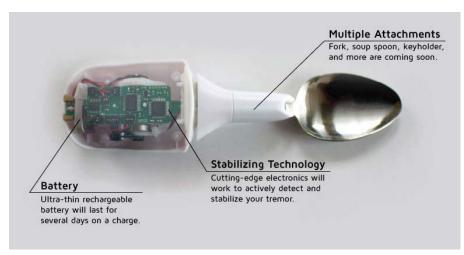




Assistive Tech (AT)











Care Management/Coordination



















17





RPM/Home Telehealth













Telehealth in Aging Services: APPLICATIONS

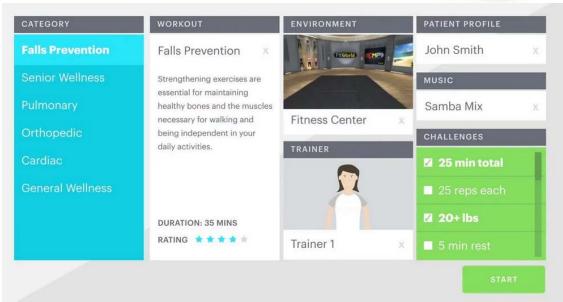
- Video Consultation
 - SNF/ AL/ Home Health Medical Dir/ PCP/ ER/ Specialist
- Store and Forward
 - Capture and later analysis of digital images, videos, etc. (e.g., wound care/derm, dental care, radiology, etc.)
- Remote Patient Monitoring (RPM)
 - Monitor health vitals to manage chronic conditions, post-acute discharge, prevention & wellness



Home Rehab/Virtual Therapist













EHRs & Integrated Tech Vision



PointClickCare®



CAST Vision Video:

"High-Tech Aging: Improving Lives Today"

http://www.youtube.com/watch?v=0BYvyOSHmVQ









Public Policy Perspective

Convergence of change impacting public policies:

- New ways of providing care now available
- "Least restrictive setting of care" is evolving
- Elder and caregiver norms with technology use are shifting
- 15 million people today in U.S. need care assistance;
 30 million by 2050
- Shrinking supply of caregivers
- Escalating health care costs now and in foreseeable future



Public Policy Perspective

So what?

- Public policies, regulations and programs designed to support older and disabled adults' independence must evolve to keep pace with these opportunities and imperatives
- Win-win: People enjoy prolonged independence and greater quality of life; state stretches financial and human resources



Public Policy Recommendations

Near-term:

 Enact enabling (non-fiscal) legislation to broaden the state's ability to leverage tech-enabled care, giving parity (not a mandate) in all state Medicaid and private plans and removing regulatory restrictions

California example: "Telehealth Advancement Act of 2011"

 New definition of telehealth refers to the general technology-enabled delivery of health services rather than a specific medical practice. This shift allows for a far broader range of eligible services than the old law, and includes future telehealth technologies in its definition.

"Telehealth" means the mode of delivering health care services and public health via information and communication technologies to facilitate the diagnosis, consultation, treatment, education, care management, and self-management of a patient's health care while the patient is at the originating site [which can be at home] and the health care provider is at a distant site. Telehealth facilitates patient self-management and caregiver support for patients and includes synchronous interactions and asynchronous store and forward transfers." — California Business and Professions Code Sec. 2290.5

- Allows all licensed healthcare professionals to use telehealth services
- Incorporate technology-enabled care provisions and preferences into healthcare reform initiatives (i.e., dual eligible care plan packages)



Public Policy Recommendations

Mid-term:

- Increase flexibility in state HCBS program allowable expenditures to support independence
 - Revise the Community Options Program Entry System (COPES) to include reimbursement for a more comprehensive set of tech-enabled care:

Pennsylvania example: "TeleCare Reimbursement"

Health Status Measuring	\$10/day
& Monitoring	
Activity & Sensor	\$200/install \$79.95/mo.
Monitoring	
Medication Dispensing	\$50/mo.
& Monitoring	
Personal Emergency	\$30/mo.
Response Systems	



Public Policy Recommendations

Mid-term:

- Revise WA Medicaid Home Telehealth program to:
 - Broaden the definition of eligible clients from those with an "unstable condition" to include those with "chronic health conditions" or remove eligibility restrictions altogether (other than eligibility for home health)
 - Remove restriction of eligible health professional (RNs or LPNs) to include all health professionals for services within scope of practice
 - Reimburse for "store-and-forward" telehealth for more efficient access to specialist expertise in wound care, orthopedics, dermatology, dentistry, etc.





Public Policy Recommendations

Long-term:

- Proactively evolve state policies and programs to incentivize care models that utilize available technologies that prolong independence while reducing social isolation and increasing quality of life
- Leverage care management technologies to coordinate systems of care across acute, post-acute, and wellness programs – enabling effective "care navigators"; require open-architecture (secured) by providers
- Provide individuals with true "least restrictive" options



Discussion

Scott Peifer

Executive Director

AgeTech West

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"SYNC IN SEATTLE: TRANSFORMING THE AGING SERVICES EXPERIENCE"
NOVEMBER 17-18, 2014
SEATTLE, WA
syncinseattle2014.com



SEIU Healthcare NW Training Partnership

Charissa Raynor, Executive Director

Sept. 15, 2014



Who We Are

- Non-profit school providing training to more than 43K home care aides annually
- Created and sponsored by labor/management partnership, including State of Washington

































What We Do

- Nation's largest HCA training provider
- 200+ classrooms
- Online training
- Train in 13 Languages

Somali, Tagalog, Ukrainian, Samoan, Chinese, Vietnamese, Spanish, Russian, Korean, Cambodian/Khmer, Lao, and Arabic



Training We Provide

Туре	Contact Hours	Certificate
Entry-level Training*	75 Hours	Certificate of Completion DOH Certified HCA
Continuing Education**	12 Hours	Certificate of Completion
Peer Mentorship (optional)	12 hours	
Registered Apprenticeship (optional)	145 hours	Certificate of Completion US Department of Labor Certificate of Apprenticeship

^{*}Standard entry-level training (ELT) path. Other paths exist for Individual Providers including 35 hour and 12 hour ELT paths neither of which require DOH certification.



^{**}Continuing education is not required for some worker classifications.

Our Customers

- Workers
 - Highly satisfied or satisfied = 93%
- Employers and the State of Washington
- Consumers

Research and Evaluation







National Recognition

Ready to Work: Job-Driven Training and American Opportunity

July 2014

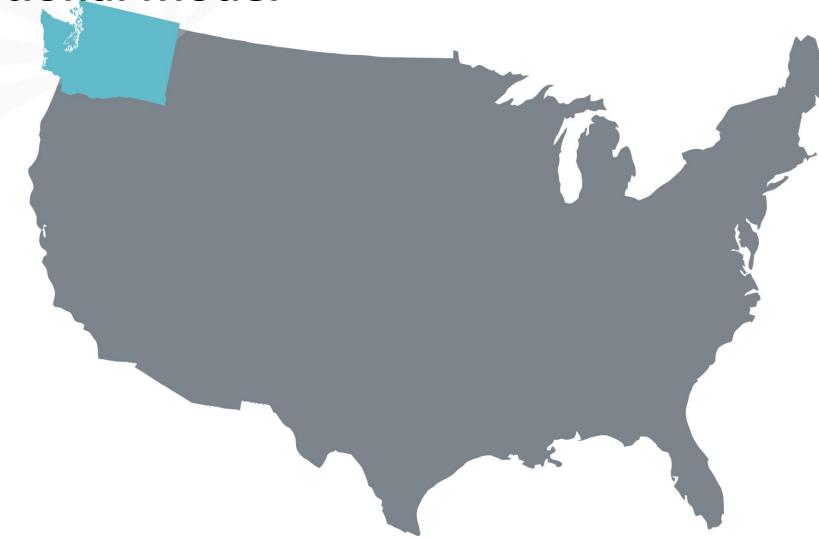


Training Partnership Leadership in Apprenticeships

Washington will need to train approximately 440,000 home care workers by 2030 to meet growing demand as Baby Boomers age. The SEIU Healthcare NW Training Partnership (Training Partnership) aims to work to fill this need. In total, the Training Partnership trains 40,000 students each year in Washington, making it the largest home care workforce training provider in the nation. The Training Partnership has also piloted the country's first DOL Registered Apprenticeship program for home care aides. ... In April, the White House highlighted the Training Partnership's plans to partner with several employers of home care workers in Washington - including government and private companies such as ResCare and Addus – and its stated goal of expanding its apprenticeship program for home care workers over the next five years from 300 to 3,000 apprentices per year.



National Model

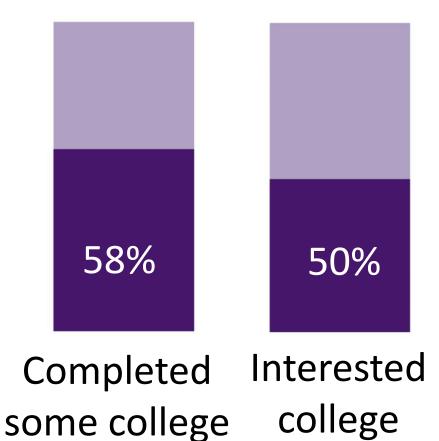




3 Horizon Areas

- Career Advancement
- Mobile Education
- Advanced Home Care Aide role

Career Advancement





3 Horizon Areas

- Career Advancement
- Mobile Education
- Advanced Home Care Aide role

Mobile Education

87% of workers have a mobile phone





3 Horizon Areas

- Career Advancement
- Mobile Education
- Advanced Home Care Aide role

Advanced Home Care Aide Role

Low wage

No career pathway

High turnover



High touch provider
High trust
Shared life experience, language, community

IMS Health Study Identifies \$200+ Billion Annual Opportunity from Using Medicines More Responsibly



U.S. Report Finds Recent Improvements in Patient Adherence, Antibiotic Prescribing and Generics Use; Advances Observed in Stakeholder Collaboration and Incentive Alignment

PARSIPPANY, NJ, June 19, 2013 – Avoidable costs of more than \$200 billion are incurred each year in the U.S. healthcare system as a result of medicines not being used responsibly by patients and healthcare professionals, according to a new study released today by the IMS Institute for Healthcare Informatics. This represents 8 percent of

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The repl Respons based tr polypha an estim million patients

"As our spendin "Those Reachin models,

The IM of the cl among l 2009. In prescrip Medication nonadherence drives the largest avoidable cost. Patients not adhering to their doctors'
medication guidance experienced complications that led to an estimated \$105 billion in annual avoidable
healthcare costs. While the underlying reasons for nonadherence are varied and longstanding, the growing use
of analytics and collaboration among providers, pharmacists and patients appear to be advancing both the
understanding and effectiveness of intervention programs.

Delays in applying evidence-based treatment to patients lead to \$40 billion in annual avoidable costs.
The study analyzed four disease areas where patients either are not diagnosed early or treatment is not initiated promptly. The largest avoidable impact is seen in diabetes, where such delays increased outpatient visits and hospitalizations. A reduction in this source of avoidable costs is possible if insurance coverage is expanded, and at-risk patients are able to receive appropriate screening and diagnostic testing.

alternatives to branded medications, when available, 95 percent of the time.

The report's key findings include the following:

Medication nonadherence drives the largest avoidable cost. Patients not adhering to their doctors'
medication guidance experienced complications that led to an estimated \$105 billion in annual avoidable
healthcare costs. While the underlying reasons for nonadherence are varied and longstanding, the growing use
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