

FREIGHT & TRANSPORTATION ECONOMICS 101

PALOUSE, WA

OCTOBER 7, 2025

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WASHINGTON



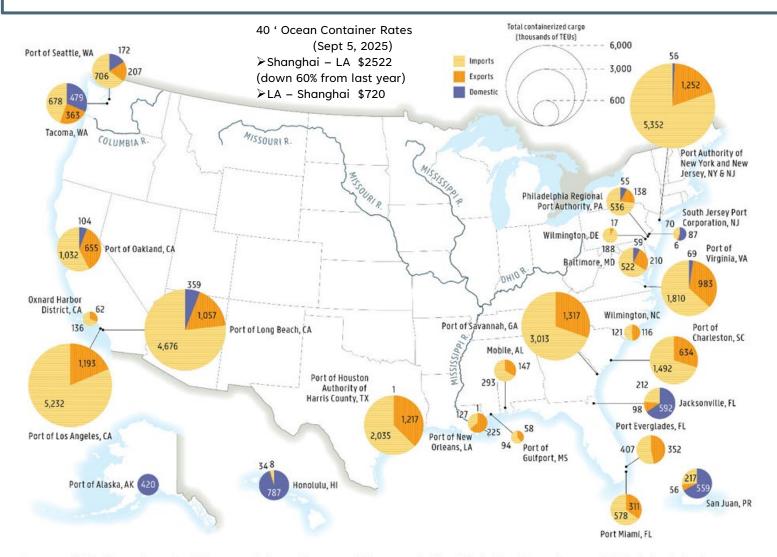
Washington is unique in several aspects:

- Diverse geography, diverse agriculture production requires efficient transportation (access to markets)
- Rural & Urban constituencies
- Satisfying both can seem competitive, given different needs/objectives
- Addressing state needs requires finding commonality
- The Ports serve benefits well beyond the state border

The population of the United States Population is not distributed evenly. Instead, we tend Distribution to bunch up in communities, leaving the PEOPLE CREATE FREIGHT spaces in between more sparsely inhabited. Most Americans live in or near cities; today 53 percent live in the 20 largest SUPPLY OR DEMAND cities. 75 percent of all Americans live in New York City metropolitan areas. This map shows population density. The Go West. Nevada is the Wyoming has the lowest What happens in the empty Chicago, the country's relative height of each major city reflects fastest growing state, folpopulation density of all spaces? Some of it is farmthird largest city, has a popits population in 1990. lowed by Arizona, Idaho. states in the lower 48 with ing country. More than one ulation of about three million Source: U.S. Cermon Boreau Colorado, and Utah. an average of five people guarter of America's crop land people. There are 21 states is used to grow corn. One per square mile. with populations smaller than third of what is produced is this city. exported to other countries. Largest metropolitan area includes New York City and portions of New Jersey and Long Island with a total population of 20 million. • Rapid City Population density is highest in New York City, where there are 23,000 people per square mile. Approximately one in nine Americans lives in the nation's most populous state-California. More than 15 million people live in the Los Angeles, Riverside, and Orange County metropolitan area. Wet. Some states are full of water. For example, Louisiana includes more than 8,000 square miles of lakes and wetlands. That's an area bigger than Connecticut and Rhode Island combined. Coastal areas are home to more than half the U.S. population. Distributing our population New Jersey is the most densely Alaska is a sparsely populated state evenly would put an average of 76 populated state with an average with an average of one person per 3 people per square mile. of more than 1,000 people per square mile.

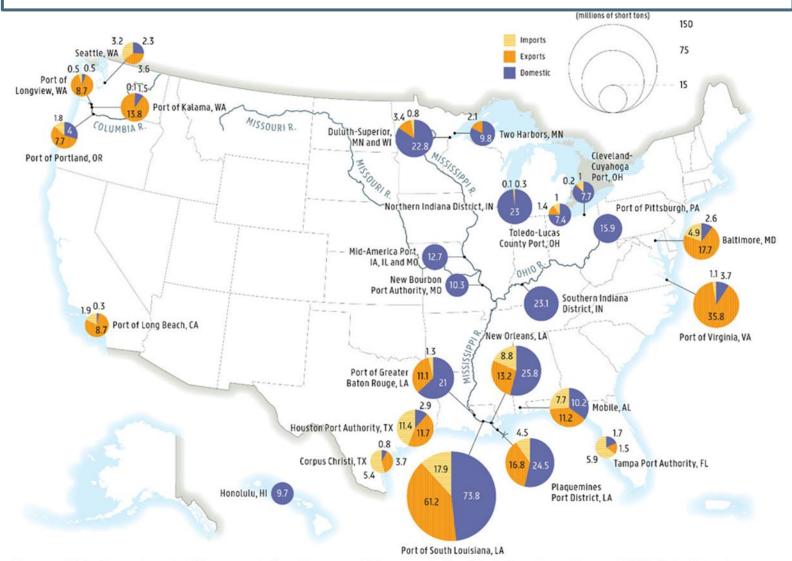
square mile.

TOP 25 CONTAINER PORTS BY TEU, 2022



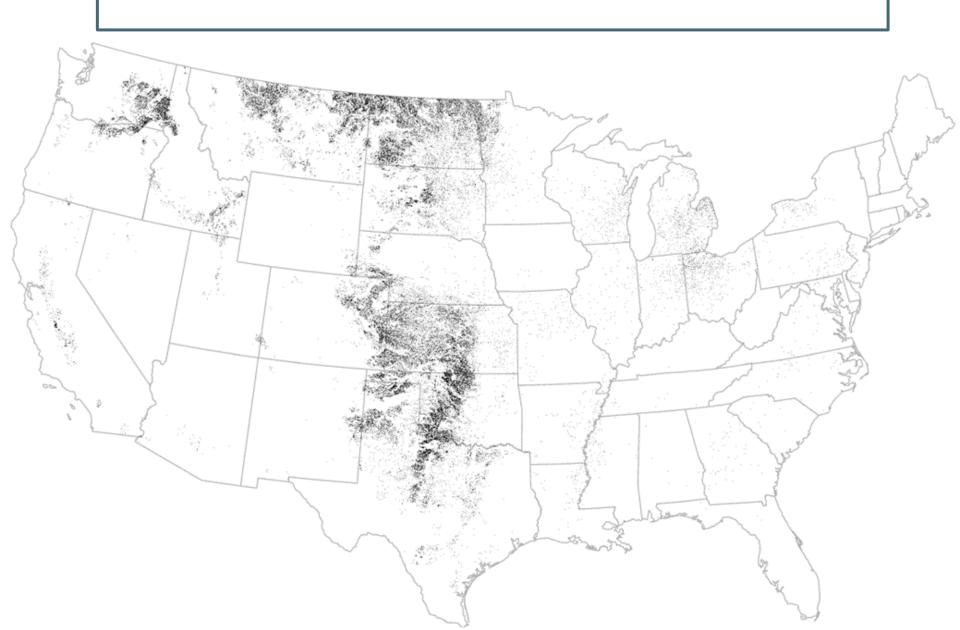
Source: U.S. Department of Transportation, Bureau of Transportation Statistics, based upon 2022 data (latest available) provided by U.S. Army Corps of Engineers, Waterborne Commerce Statistics Center. Special tabulation as of July 2024.

TOP 25 DRY BULK PORTS BY TONNAGE, 2022

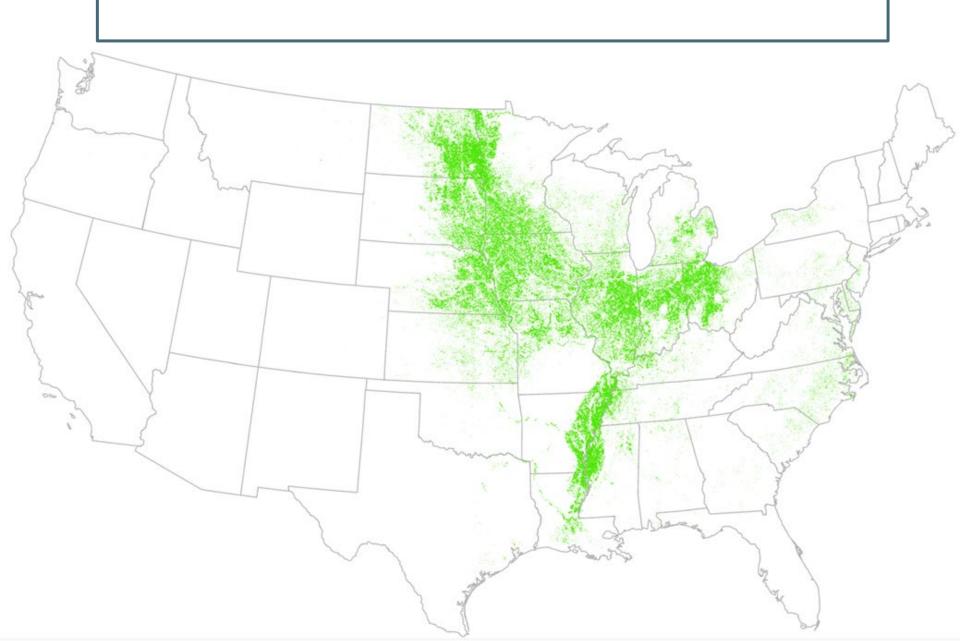


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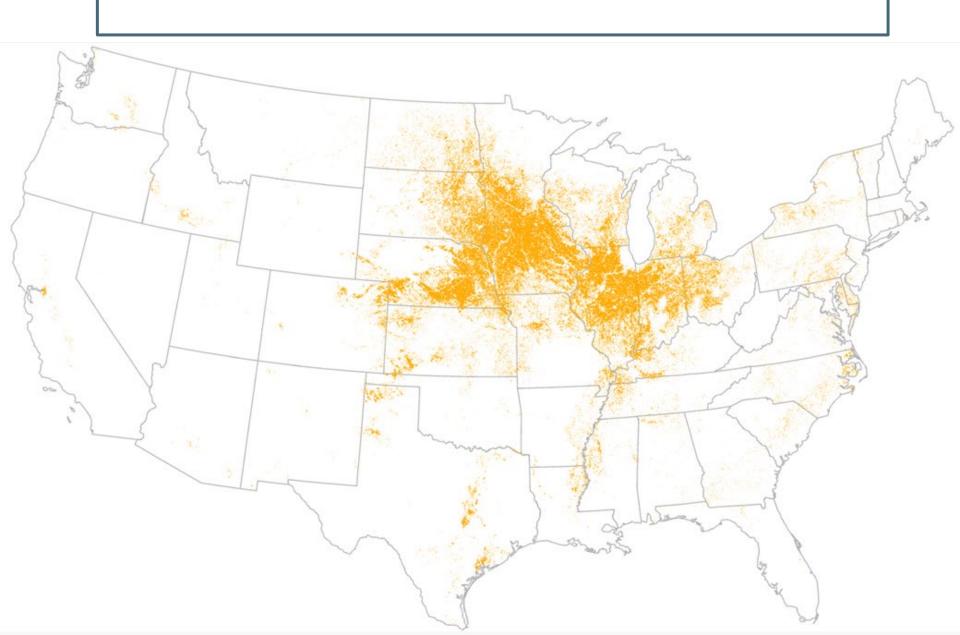
WHEAT



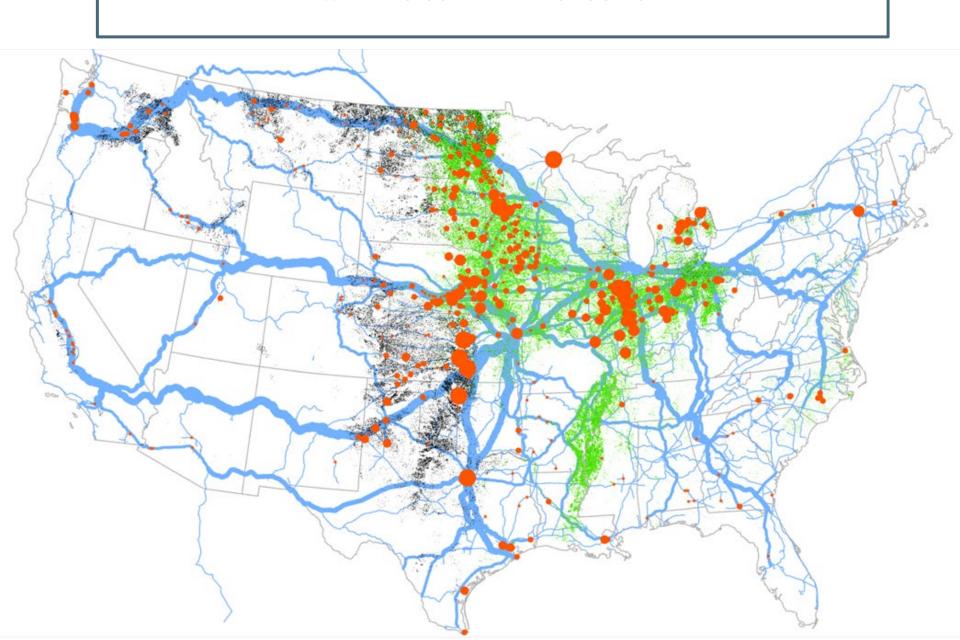
SOYBEANS



CORN



SHUTTLE RAIL FACILITIES, EXPORT CAPACITY WHEAT & SOYBEAN PRODUCTION



Washington farmers produce over **300** different commodities



1111 WASHINGTON ST SE, OLYMPIA, WA 98504-2560 WASHINGTON STATE DEPARTMENT OF AGRICULTURE

Agriculture and food processing provide over 164,000 jobs in Washington



female producers

Food & beverage processing generated more than

in gross business income



TOP TEN COMMODITIES











APPLES \$1.991 billion

\$1,332 billion

\$1.331 billion

POTATOES \$1.160 billion

HAY \$861.7 million







ONIONS



\$672.2 million

\$405.9 million

\$405.8 million

\$383.7 million

\$309.3 million

Number 1

U.S. Producer of:

APPLES BLUEBERRIES HOPS ONIONS **PEARS** SPEARMINT OIL SWEET CHERRIES

Number 2

U.S. Producer of: **APRICOTS** GRAPES **POTATOES** RASPBERRIES WINTER WHEAT

Number 3

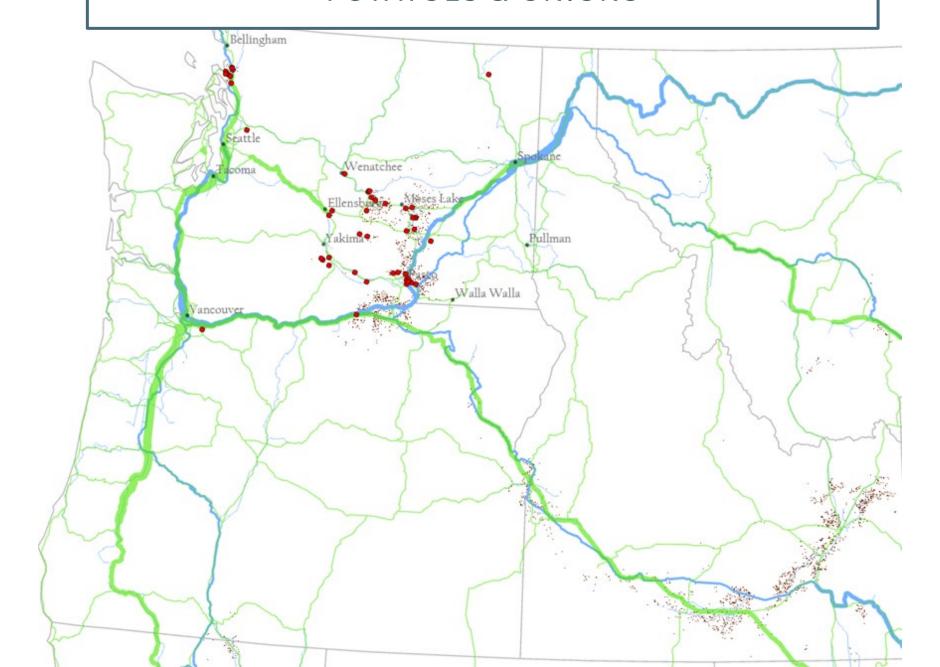
U.S. Producer of: DRIED PEAS LENTILS PEPPERMINT OIL

of Washington's farms are small family farms - selling less than \$350,000 per year.

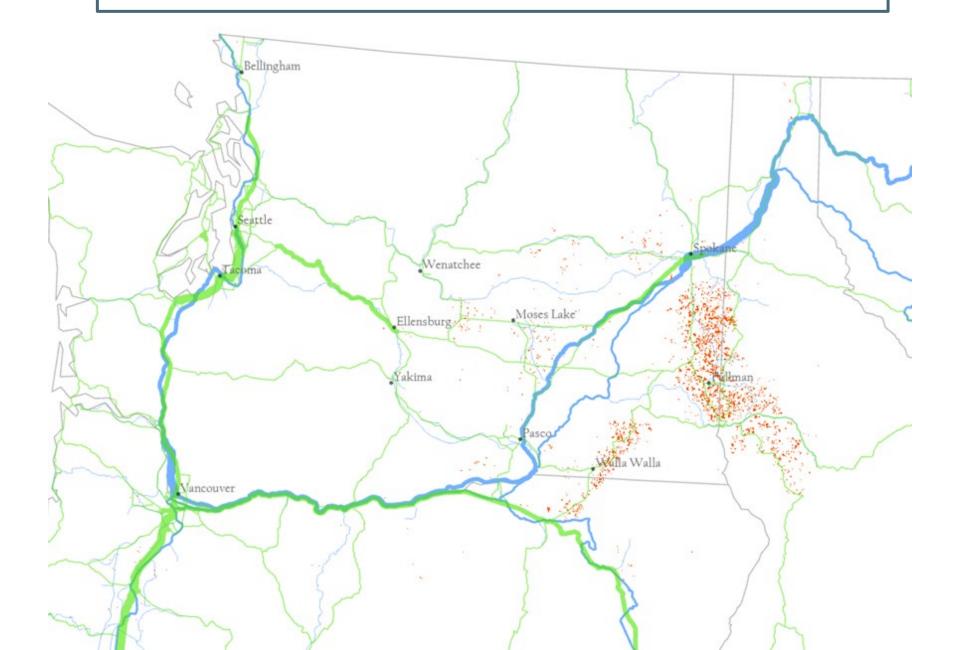


of Washington farms are less than 180 acres.

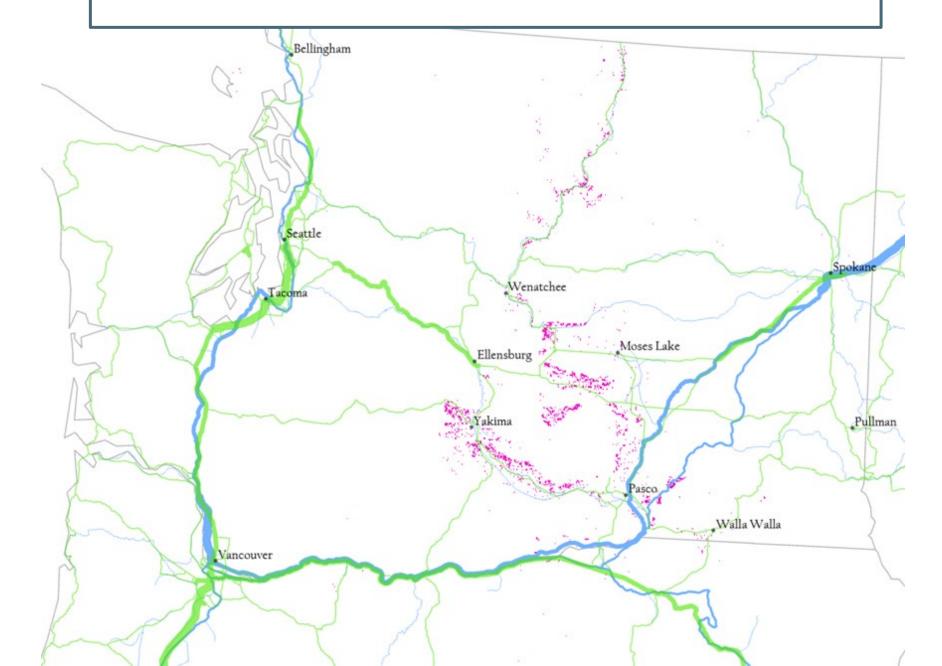
POTATOES & ONIONS



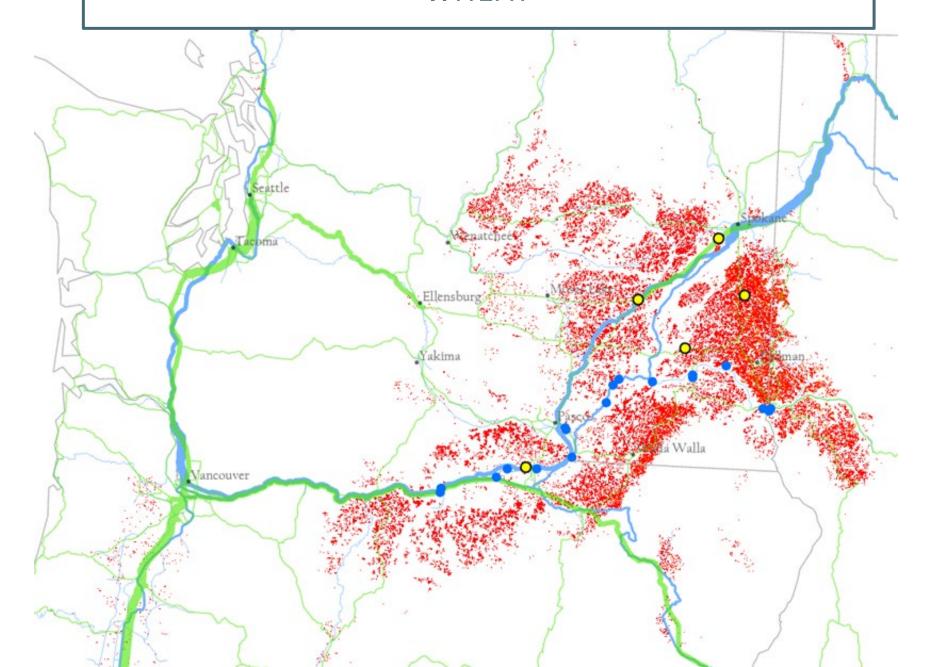
PEAS & LENTILS



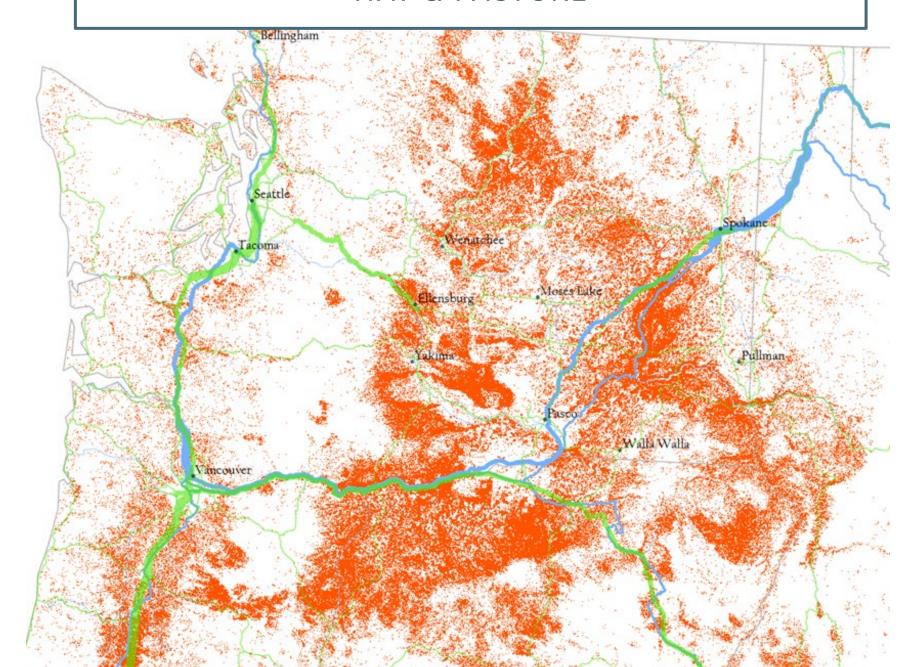
APPLES



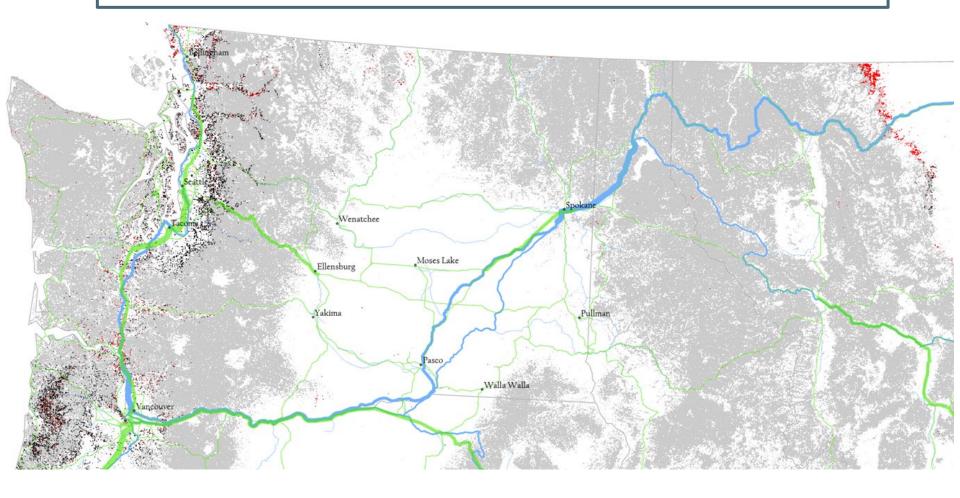
WHEAT



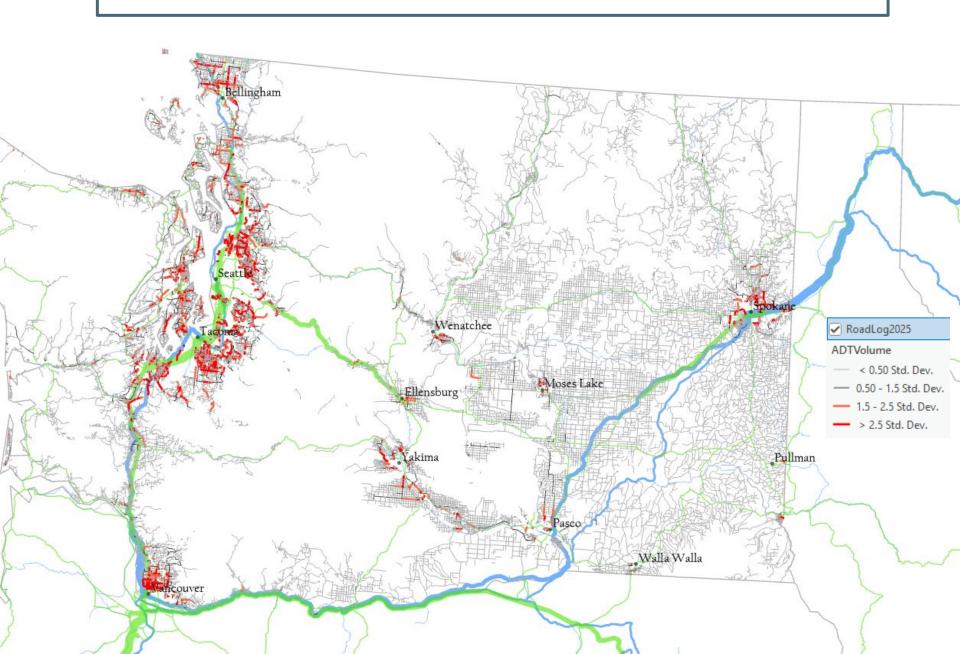
HAY & PASTURE



FOREST



TRUCK, RAIL AND AVERAGE DAILY TRAFFIC





APPROACHING TRANSPORTATION ISSUES

- >Funding Infrastructure / Technology Advancement
- ➤ Population Growth
- ➤International Trade/Freight
 - ➤ Ocean Freight & Vessel Size
- ➤Transload / Intermodal Hub



OPEN DIALOGUE
QUESTIONS?

JTC INDEPENDENT REVIEW

- ➤ Final Wheat Model provided (9/16/25)
 - ➤ Many iterations with CPCS
 - Model performance has improved significantly
 - ➤Not all shortcomings fully addressed
 - ➤Only baseline, existing flows is being evaluated
 - ➤ Performance on individual scenarios (8 or 9) may present challenges
- ➤ No Forest Products or Fertilizer Model yet

